



United Way of Lancaster is looking for a Resource Development Associate to join our team. United Way for nearly 100 years has brought together the financial resources of donors, the passion of community volunteers, the expertise of community partners, and the dedication of the United Way staff to create change in our community. If you are a passionate and dedicated individual with a desire to make a difference, we'd like to talk to you.

The Resource Development Associate position will be an integral part in developing and maintaining relationship management by working with the team to build and grow relationships in the community, while acting in accordance with our values, vision, and mission.

Responsibilities:

- Cultivates, represents, and maintains relationships with assigned accounts from all sectors.
- Fosters new partnerships in support of fundraising goals by gathering and managing information.
- Creates presentation materials for potential and current accounts.
- Collaborates with marketing team to meet commitments and deliverables.
- Assists with the creation, implementation, and monitoring of annual work plans relative to fundraising and sponsorship.
- Oversees the recruitment and training of support volunteers.
- Seeks opportunities for new sponsorship resources and enhance existing relationships.

Qualifications:

- Bachelor's degree in related field
- 3-5 years relevant work experience with a nonprofit organization
- Bilingual in Spanish and English a plus
- A Valid Driver's License is required.

This is full-time, Monday – Friday.

We offer a competitive compensation and benefits package.

Please send your resume to btice@unwlanc.org. No phone calls please.

All United Way of Lancaster employees are employed at will.

United way of Lancaster is an Equal Opportunity Employer committed to diversity in the workplace.

All qualified applicants will receive consideration for employment without regard to sex, race, color, age, national origin, religion, sexual orientation, gender identity, protected veteran status, disability, or other protected status.