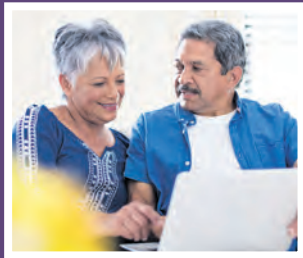


2017 COMMUNITY REPORT & LEADERSHIP RECOGNITION

LIVE UNITED



United Way
of Lancaster County



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LIVEUNITEDLANCASTER.ORG

ULTIMATE COMMITMENT

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Proud to **VOLUNTEER**

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Armstrong Flooring's roots in Lancaster County date back more than 100 years, and we're proud to call this place our home.

We support the United Way because it's one of the best investments to drive measurable results and lasting impact in the community. Throughout the year, our team members enthusiastically roll up their sleeves, volunteer their time, and invest their dollars to support their local United Way.

Please consider joining us in making a gift to this year's campaign. With neighbor helping neighbor, we can harness the collective power of this wonderfully unique Lancaster County community.

TABLE OF CONTENTS



**United Way of
Lancaster County**

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COMMUNITY UNITED	4	INVEST UNITED	12
Vision & Mission	4	Pillar Society.....	12
Bold Goals by 2025.....	4	Circle of Honor	12
From Our Leaders	5	Labor Support.....	12
From Our Campaign Chair	5	Tocqueville Society	12
BOLD Goal 1	6	Legacy Society	13
BOLD Goal 2	6	Women United	13
BOLD Goal 3	7	Leadership Society.....	14-15
BOLD Goal 4	7	Emerging Leaders Society.....	16
2018-2021 Collective Impact Partnerships.....	8	Statement of Financial Position.....	17
Countywide Impact	9		
2015-2018 Collective Impact Partnerships.....	10-11	LIVE UNITED	18
		Honoraria & Memorials.....	18
		Board Members.....	19

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COMMUNITY UNITED

MISSION

Mobilize the caring power of our community to achieve impactful, systemic social change within our community.

VISION

Accomplish our Four Bold Goals by 2025:



BY 2025

- 1 100% of our children will enter kindergarten ready to learn.
- 2 100% of students and adults will have post-secondary credentials.
- 3 Decrease individuals and families living in poverty by 50%.
- 4 100% of individuals, children, and families will have a medical home.

Give Back. Win Big!

Thank you to the seven sponsors of our 2017-18 Give Back, Win Big promotion for United Way of Lancaster County donors. A special thank you to Armstrong Flooring for their generosity in providing our top prizes of \$10,000 in cash and a \$5,000 flooring makeover.



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LANCASTER COUNTY COMMUNITY FOUNDATION

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FROM OUR LEADERS



United Way of Lancaster County

Hundreds of years ago, Lancaster County's earliest pioneers ingrained a rich heritage of innovation into our local culture. Today, United Way continues that trailblazing spirit as we continue to be at the forefront of the collective impact movement. Last fall, Mark Cabaj, an international expert on collective impact, called United Way of Lancaster County "pioneers in collective impact."

United Way's Collective Impact Partnerships, and many other local organizations, are now collaborating in unprecedented ways. The Mayor's Coalition to Combat Poverty has adopted collective impact, and more organizations are recognizing the benefits of this collaborative work.

United Way's Collective Impact Partnerships continue to fight for struggling families across Lancaster County. Here are just a few of the successes being reported:

A new screening tool is now in place to measure kindergarten readiness. All 16 school districts in the county will now use one standardized tool so we can accurately assess the progress being made toward Bold Goal 1.

Integration Services for New Americans has reduced the average wait time for English as a Second Language classes by 75%, meaning classes can now be started in less than a week. This helps get our newest residents integrated into the workforce much more quickly and smoothly.

Let's Talk Lancaster was successful in implementing a standardized mental health screening tool to more than 70% of Lancaster's primary care physicians.

An innovative school-church relationship brokered by The Together Initiative Network began a new literacy liaison program in the Pequea Valley School District, with more than 200 students impacted by this new program.

And in April of this year, the Lancaster County Coalition to End Homelessness housed their 300th family via community housing solutions. This comes on the heels of Lancaster County, and the Coalition to End Homelessness, being recognized by HUD as the first county in the U.S. to have systems in place to eradicate veterans' and chronic homelessness.

Of course, in addition to our Collective Impact Partnerships, United Way's

Programs are also doing outstanding work in our community. The VITA Program had another record-setting year, preparing 10,058 tax returns at 17 sites throughout the county. The VITA Program saved clients more than \$2.7 million in tax prep fees and returned nearly \$12.5 million in refunds back into the pockets of the people they served.

United Way's Volunteer Center continues to grow, providing more opportunities for volunteers across the county. Our Day of Caring and Read Across America events continue to grow tremendously. Last year more than 2,000 volunteers donated 8,000 hours for Day of Caring, and Read Across America volunteers reached 150 classrooms across Lancaster County.

Lastly, United Way's 2-1-1 Information and Referral Service has been serving Lancaster County for more than 40 years. In 2017, 2-1-1 received 61,929 total contacts, another record number.

Thank you to our volunteers who devote thousands of hours across Lancaster County, our donors who make all this great work possible and our Partners who are changing lives every day. United, we can improve the lives of our Lancaster County neighbors.

UNITED WE FIGHT. UNITED WE ALL WIN.

SINCERELY,



Sue Suter
President & CEO
United Way of Lancaster County



Kathy Pandelidis Granbois
Board Chair, United Way of Lancaster County
Saxton & Stump LLC

FROM OUR CAMPAIGN CHAIR

IT IS MY HONOR TO SERVE AS UNITED WAY'S CAMPAIGN CHAIR FOR THE UPCOMING 2018-2019 ANNUAL CAMPAIGN.

Your participation helps us provide valuable resources to our neighbors who are struggling. Without you, United Way would not be making such a positive impact in our community.

Being part of a community means helping each other and making our county a better place. Thanks to you, United Way is fighting to find solutions to some of our most difficult social issues and is committed to achieving impactful, social change. By supporting United Way, you are helping improve the health, education and financial stability of all Lancaster County residents. You are enabling the bold change United Way is striving for.

This continues to be a very exciting time for United Way of Lancaster County. Our Collective Impact Partnerships are collaborating in unprecedented ways across the county. As Cheryl Hiester of Integration

Services for New Americans recently stated, "United Way has enabled us to explore new ways to work together and connect with other organizations that we had never considered as potential partners."

I thank all of you for your support. Your generosity is making a difference; one person, one family at a time. United, we will fight to make Lancaster County's future brighter for everyone.

SINCERELY,



Dominic Rice
2018-2019 Campaign Chair,
Armstrong Flooring, Inc.

COMMUNITY UNITED

BOLD Goal 1

100% of our children will enter kindergarten ready to learn.

In 1999, United Way of Lancaster County investors embarked on a bold journey to address a root cause of many community issues: too many of our children were entering school sorely unprepared. Our “Success by Six” initiative recognized the importance of early learning and began a movement to help every child begin kindergarten ready to learn.

Three years ago, Success by Six’s pioneering work became the foundation for United Way’s continuing school-readiness work as its first bold goal for 2025. The Plant the Seed of Learning Collective Impact Partnership is one of three funded Partnerships who have come together to ensure that all Lancaster County children come prepared to learn on

their first day of kindergarten. This Partnership is engaging, educating and empowering parents to succeed in their vital role as their children’s first teachers.

Plant the Seed of Learning Partnership has assembled a core team of organizations to lead its work:

Aimee’s Babies focuses on the word gap issues experienced by some children.

Cocalico, Conestoga Valley, Eastern Lancaster County, Ephrata Area, Hempfield, Lampeter-Strasburg, Manheim Township, Pequea Valley, Solanco and Warwick School Districts and School District of Lancaster are actively involved to create a seamless transition from preschool learning to our children’s formal schooling.

Community Action Partnership hosts sessions at various locations.

Early Childhood Innovative Connections is instrumental in partnering the school districts with



early learning centers.

Penn Medicine/Lancaster General Health’s Nurse Family Partnership connects families in need to services.

WellSpan Ephrata Community Hospital is working to ensure that families in northern Lancaster County are served by this dynamic parent-child educational opportunity.

Jude’s story is one of many success stories from this collaboration. Jude entered kindergarten last fall, along with hundreds of other Lancaster County youngsters in the Class of 2031. When Jude was a young toddler, his parents participated in five training workshops presented by the Plant the Seed of Learning Collective Impact Partnership. In these group settings, they learned simple, intentional ways to turn their son’s playtime into meaningful learning time.

Jude’s parents credit the skills they acquired from Plant the Seed of Learning for giving them the know-how to prepare him for kindergarten, and when it came time for Jude’s first day of school, he was ready to learn as evidenced by his district’s pre-testing.

Today, Plant the Seed of Learning’s valuable training is offered around the County. 14 of the county’s 16 school districts are involved in the Partnership. So, too, are all area hospitals and UPMC Pinnacle Columbia Regional Health Center. Several local libraries also host some of the sessions.

Building on its first three years as a funded United Way Partnership, Plant the Seed of Learning is broadening its program. Launched originally for parents of newborns to 2-year-olds, it will now offer a Grow the Seed of Learning program for parents of 3- to 5-year-old children, empowering more parents to take an active role in their child’s development and preparation for kindergarten.

BOLD Goal 2

100% of students and adults will have post-secondary credentials.

Studies have shown that post-secondary credentials change lives, opening doors to higher-quality jobs and better pay. For some new Americans settling in Lancaster County, there has been even greater payback: they immediately began helping neighbors in their new homeland. This is Yadira’s story...

In Cuba, Yadira was a degreed physician – a certification that isn’t recognized in the United States. Thanks in part to United Way of Lancaster County investors and the Integration Services for New Americans Collective Impact Partnership, Yadira is again serving patients, utilizing her skills here in her new home.

Integration Services for New Americans provides education, health, and financial services for refugee and immigrant students and their families. These services go beyond the traditional support that newcomers receive upon arrival in the U.S., expanding and enhancing support of these individuals so that they may thrive in Lancaster County. The partners of Integration Services for New Americans are working collaboratively to open doors to assimilate this special group into the American way of life as quickly as possible.

The Literacy Council of Lancaster-Lebanon now offers English language training to adult newcomers within a week of their arrival. Previously, it could take weeks for language training to take place, slowing their adjustment

to a new environment. Church World Service and Bethany Christian Services are helping immigrants and refugees find employment and working with United Way’s VITA tax preparation program to help their financial stability. Lancaster-Lebanon Intermediate Unit 13 works with adult newcomers to help them become naturalized citizens. School District of Lancaster serves as the physical welcome center for newcomers to Lancaster city. Plus, Lancaster Health Center (formerly SouthEast Lancaster Health Services) is assisting new Americans fast-track training to earn much-needed medical certification.

With the Collective Impact Partnership’s help, Yadira earned her post-secondary certification as an American medical assistant in just seven months and was hired as a much-needed and highly sought-after pediatric medical assistant by Lancaster Health Center.

“I feel so happy to return to the medical field again,” said Yadira, “and be able to serve children in need. I was experienced in medicine, but I needed to learn medical terminology in a new language and gain an understanding of the American health system. I am now providing for my family and serving my new community.”



BOLD Goal 3

Decrease individuals and families living in poverty by 50%.



Earlier this year — in the dead of winter — Roseanne and her young grandson were about to be out on the street. They'd been evicted from the Elizabethtown-area home they were living in, she had no money, and they had nowhere to go. Then she discovered ECHOS, and everything changed.

Elizabethtown Community Housing & Outreach Services (ECHOS) is one of 19 organizations funded as part of the Elizabethtown Area Hub Collective Impact Partnership. Supported by United Way of Lancaster County and its many individual and corporate investors, the Elizabethtown Area Hub soon introduced Roseanne and her grandson to a host of life-changing resources. With ECHOS' help, she found an affordable apartment, gently used furniture, a food pantry, workwear for her first full-time job and quality child care for her grandson. Plus, she was paired with an advocate who is walking with her as she rebuilds her life and moves out of poverty.

Working with ECHOS to reduce poverty in the greater Elizabethtown area are: Community Action Partnership, Community Cupboard & Build a Plate, Compass Mark, Cornerstone Youth Center, Donegal and Elizabethtown Area School Districts, Elizabethtown Area Communities That Care, Elizabethtown Child Care Center, Elizabethtown College Center for Civic Engagement, Elizabethtown Community Nursery School, Elizabethtown and Milanof-Schock (Mount Joy) Public Libraries, Financial Empowerment Center, GEARS Kids Center, Good Samaritan Services, Hope Within Ministries, Jewel David Ministries, and United Churches Elizabethtown Area.

Also supporting Elizabethtown Area Hub's work are local businesses, civic clubs, community-based services for children, first responders, government offices, substance addiction specialists and veterans' services.

The groundbreaking work of this United Way Collective Impact Partnership will soon have many of its social services under one roof. In July, United Churches Elizabethtown Area purchased the former St. Peter's Catholic School, and work has begun to transform the school into "Community Place on Washington." Once completed, the community center will offer a drop-in center, mental health services, community support groups and a volunteer hub. Plans also may include crisis housing in an adjacent building.

For now, says Roseanne, "I'm just looking forward to doing what I need to do to take care of me and my grandson."

You can be sure Roseanne and her grandson will be there to celebrate the Community Place's grand opening.

BOLD Goal 4

100% of individuals, children and families will have a medical home.

Financial struggles are familiar to many living in rural, eastern Lancaster County. Indeed, this area holds the County's third highest poverty rate. While lack of resources impacts individuals and families in many ways, most pressing are often healthcare issues: its availability, its scope and its cost. That's why the Paradise-based Together Initiative Network — a Collective Impact Partnership supported by local United Way investors — has tackled these problems head-on.

Together Initiative Network is a movement of 65 groups partnering to better the lives of people living in this broad community. Pioneered in 2011 by The Factory Ministries, its 13 Core Partners include:

- Bright Horizons
- PA CareerLink of Lancaster County
- Community Action Partnership of Lancaster County (CAP)
- Community Services Group
- The Factory Ministries
- Grace Point Church
- Lancaster County Coalition to End Homelessness
- The Literacy Council of Lancaster-Lebanon
- Penn Medicine/Lancaster General Health
- Pequea Valley School District
- Tabor Community Services
- United Way's Volunteer Income Tax Assistance Program (VITA)
- Welsh Mountain Health Centers

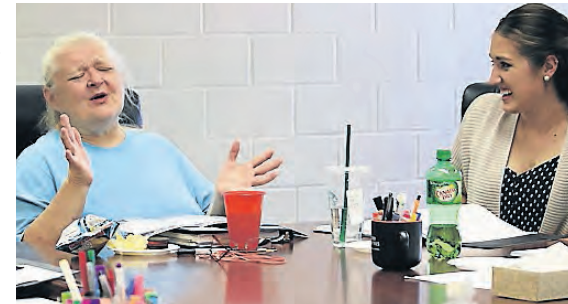
Blessed with a former Pequea Valley elementary school to serve as its Together Community Center, this Collective Impact Partnership has a central place where area residents can access social services, food, furniture, financial literacy help, pre-school education, GED classes, mental health counseling, career navigation and free tax preparation. Plus, there's a place for teenagers to gather, social and relational opportunities for adults, and many other resources.

Chuck Holt, who co-leads the work of this United Way Collective Impact Partnership, is fond of sharing this old African proverb: "If you want to go fast, go alone; if you want to go far, go together." The Together Initiative Network has done just that on many fronts. In their work to connect community members with medical homes, they turned for help to Penn Medicine/Lancaster General Health and its providers, and to Welsh Mountain Health Centers.

Already, the Together Initiative Network is seeing results. Local school children have received vital immunizations before starting classes. More low-income individuals who were uninsured or under-insured have some form of health insurance, and surveys show that physical and mental health has improved. Moreover, the number of residents with a medical home has improved dramatically, doubling in one recent month.

A local mother's story puts this initiative in real terms. Following a domestic violence crisis, her Penn Medicine/Lancaster General Health physician referred her to The Factory Ministries. There, an advocate helped her resolve housing issues and connected her child with counseling from Community Services Group. She also received support at Together Community Center through a parenting class offered by COBYS Family Services.

This photo of another woman served at Together Initiative Network tells her tale. Finding food and services at The Factory Ministries, she proclaimed that she now "wants to help others have hope." Let it be so.



COMMUNITY UNITED

2018-2021 Collective Impact Partnerships

Thanks to the support of thousands of generous donors, the Board of United Way of Lancaster County has approved the investment of nearly \$2.2 million in 10 Collective Impact Partnerships across the county for the 2018-2021 grant cycle. Their selection culminates an extensive review process by community volunteers, Board, and staff members of United Way. Listed here are the 10 Collective Impact Partnerships, the core agencies of each, and the Bold Goal(s) on which each are focused.

ELIZABETHTOWN AREA HUB BOLD GOALS 1, 2, 3 & 4

Elizabethtown Community Housing & Outreach Services (ECHOS)
 Elizabethtown Community Cupboard
 Compass Mark
 Cornerstone Youth Center
 Donegal School District
 Elizabethtown Area Communities That Care
 Elizabethtown Area School District
 Elizabethtown Child Care Center
 Elizabethtown College Center for Civic Engagement
 Elizabethtown Community Nursery School
 Elizabethtown Public Library
 Financial Empowerment Center
 GEARS Kids Center
 Good Samaritan Services
 Hope Within Ministries
 Jewel David Ministries
 Milanoff-Schock Library
 Parents as Teachers Community Action Partnership
 United Churches Elizabethtown Area

INTEGRATION SERVICES FOR NEW AMERICANS BOLD GOALS 1, 2, 3, & 4

Literacy Council of Lancaster-Lebanon
 Lancaster-Lebanon IU13
 School District of Lancaster
 Church World Service
 Bethany Christian Services
 Lancaster Health Center

LANCASTER COUNTY COALITION TO END HOMELESSNESS BOLD GOALS 3 & 4

Penn Medicine /Lancaster General Health
 Tabor Community Services
 LCHRA
 City of Lancaster
 The Factory Ministries
 ECHOS
 Community Action Partnership of Lancaster County (CAP)
 MidPenn Legal Services
 YWCA

NORTHERN LANCASTER HUB BOLD GOALS 1, 2, 3 & 4

Ephrata Public Library
 REAL Life Community Services



PA CareerLink Lancaster County
 COBYS Family Service
 Community Action Partnership of Lancaster County (CAP)
 Ephrata Social Services
 The Goble Group
 Good Samaritan Services
 Lancaster County Coalition to End Homelessness
 Lancaster Housing Opportunity Partnership
 Literacy Council of Lancaster-Lebanon
 Tabor Community Services
 United Way VITA Program

P-3 PARTNERSHIP PATHWAYS BOLD GOAL 1

Community Action Partnership of Lancaster County (CAP)
 Lancaster-Lebanon IU13
 Ephrata School District
 Manheim Central School District
 Penn Manor School District
 School District of Lancaster-Washington Elementary
 School District of Lancaster-District Pre-K
 COBYS Family Services
 Lancaster County Early Intervention

PATH TO ONE GOOD JOB BOLD GOALS 2 & 3

Lancaster County Workforce Development Board
 PA CareerLink Lancaster County
 Lancaster Chamber of Business & Industry
 The Factory Ministries
 Elizabethtown Area Hub/ECHOS
 Community Action Partnership of Lancaster County (CAP)
 Columbia Life Network
 Literacy Council of Lancaster-Lebanon
 Church World Service
 Lancaster-Lebanon IU13
 Tec Centro/SACA

Lancaster County Career and Technology Center
 Thaddeus Stevens College of Technology

PLANT THE SEED OF LEARNING BOLD GOAL 1

Cocalico School District
 Community Action Partnership of Lancaster County (CAP)
 Conestoga Valley School District
 Early Childhood Innovative Connections
 Solanco School District
 Eastern Lancaster County School District
 Pequea Valley School District
 Ephrata School District
 Hempfield School District
 Lampeter-Strasburg School District
 Manheim Township School District
 Aimee's Babies
 Nurse Family Partnership-Penn Medicine/Lancaster General Health
 School District of Lancaster
 Warwick School District
 Wellspring Ephrata Hospital

SOLANCO FAMILY LIFE NETWORK BOLD GOALS 1, 2, 3 & 4

New Hope Community Life Ministry
 Solanco Neighborhood Ministries
 Quarryville Library Center
 Southern End Community Association
 Solid Rock Youth Ministries
 Solanco School District
 Literacy Council of Lancaster-Lebanon
 Lancaster-Lebanon IU13
 COBYS Family Services

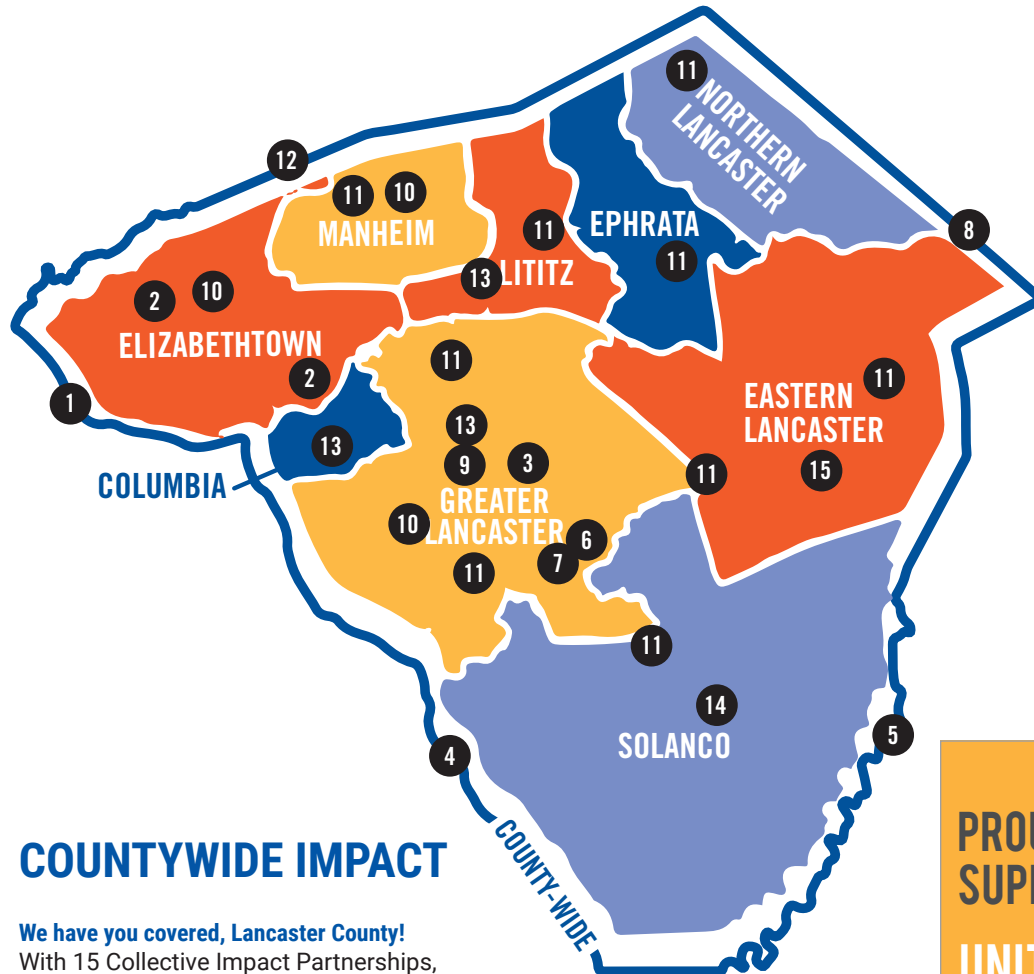
SYSTEMS ALIGNED IN LEARNING (SAIL) BOLD GOALS 1 & 2

LutherCare for Kids
 The Library System of Lancaster County
 COBYS Family Services
 Penn Medicine/Lancaster General Health

TOGETHER INITIATIVE NETWORK BOLD GOALS 1, 2, 3 & 4

The Factory Ministries
 Bright Horizons
 PA CareerLink of Lancaster County
 Community Action Partnership of Lancaster County (CAP)
 Community Services Group
 Grace Point Church
 Pequea Valley School District
 Lancaster Coalition to End Homelessness
 Penn Medicine/Lancaster General Health
 Welsh Mountain Health Centers
 Literacy Council of Lancaster-Lebanon
 Tabor Community Services
 United Way VITA Program

2015-2018 Collective Impact Partnerships



KEY

- 1 Community Wellness
- 2 Elizabethtown Area Hub
- 3 Integration Services for New Americans
- 4 Lancaster County Coalition to End Homelessness
- 5 Lancaster Medical Legal Partnership
- 6 Lancaster-South Connections
- 7 The Learning Lancaster Collaborative
- 8 Let's Talk, Lancaster
- 9 Navigation
- 10 Pinwheel Partners
- 11 Plant the Seed of Learning
- 12 Reunify, Empower, Prevent
- 13 Systems Aligned in Learning (SAIL)
- 14 Solanco Family Life Network
- 15 Together Community Center

COUNTYWIDE IMPACT

We have you covered, Lancaster County!
 With 15 Collective Impact Partnerships, United way of Lancaster County is making BOLD change happen in every corner of the county. Individuals and families in every corner of the county have a brighter future thanks to our dedicated and generous supporters.

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2015-2018 COLLECTIVE IMPACT PARTNERSHIPS

UNITED WE FIGHT. UNITED WE ALL WIN.

Thanks to the support of thousands of generous individuals, companies, and foundations, United Way of Lancaster County was able to make three-year investments in these 15 Community Impact Partnerships. All told, they include more than 100 Community Impact Partners. The Partnerships were chosen based on the strength of their proposals and personal interviews, and on the geographic regions and target populations they serve. Organizations listed in bold are the nonprofit, lead organizations in each Partnership. We invite you to review all the different nonprofit organizations, schools and colleges, health care providers, faith-based organizations, businesses and government groups who are Partners in each Partnership. Together, they are working to improve lives here in Lancaster County.

Community Wellness

The Community Wellness Partnership is removing barriers for community residents looking for health care access by providing a single point of entry for medical, dental and behavioral health care. It is also addressing public health concerns, assisting patients with enrollment in health plans and connecting them to support services.

- **Lancaster Health Center**
- Community Services Group
- Partnership for Public Health

Elizabethtown Area Hub

The Elizabethtown Area Hub is providing low- and low-middle-income families with access to high-quality early childhood education, kindergarten readiness and transition, tax preparation services, food and clothing assistance, financial workshops, job training, and referrals to medical and behavioral health care services. Materials and support increase literacy and help families apply for health insurance and financial assistance.

- **Elizabethtown Child Care Center**
- Community Cupboard of Elizabethtown
- Elizabethtown Area School District
- Elizabethtown College/ECHOS
- Elizabethtown Community Nursery School
- Elizabethtown Public Library
- Hope Within Community Health Center
- Jewel David Ministries
- Milanof-Schock Library

Integration Services for New Americans

Integration Services for New Americans is a "one-stop shop of services" at the Refugee Center at Reynolds Middle School in Lancaster. There, it provides education, health and financial services for immigrants, refugees and all School District of Lancaster residents. These services are a much-needed addition to the federally-mandated 90 days of cultural orientation upon arrival in the U.S., expanding and enhancing support of our community's newest members.

- **The Literacy Council of Lancaster-Lebanon**
- Bethany Christian Services
- Church World Service
- Franklin & Marshall College's Ware Institute for Civic Engagement
- Lancaster-Lebanon Intermediate Unit 13
- School District of Lancaster
- Lancaster Health Center

Lancaster County Coalition to End Homelessness

The Lancaster County Coalition to End Homelessness is a cross-functional team made up of local service providers, businesses, churches and community volunteers aligned to serve individuals and families facing or experiencing homelessness. United Way investments are leveraged by Lancaster City and County homelessness funds. This Partnership continues to improve the systemic response to persons experiencing homelessness in Lancaster County. In 2016, Lancaster County gained national recognition for our systemic response. The Coalition is on the cusp of similar success in addressing both chronic and family homelessness.

- **Penn Medicine/Lancaster General Health**
- City of Lancaster
- Community Action Partnership of Lancaster County (CAP)
- Elizabethtown College/ECHOS
- Lancaster County Domestic Violence Services/CAP
- MidPenn Legal Services
- Redevelopment Authority
- Tabor Community Services
- The Factory Ministries
- YWCA of Lancaster

Lancaster Medical Legal Partnership

Lancaster Medical Legal Partnership is advancing the financial stability and health of Lancaster County residents needing frequent health services by integrating civil legal aid and financial case management with an intensive, high-utilization health care treatment model.

- **MidPenn Legal Services**
- Care Connections, Penn Medicine/Lancaster General Health
- Tabor Community Services



Lancaster-South

Lancaster-South is a network of executives and connectors from agencies throughout Lancaster City. The Partnership's collective purpose is to connect individuals and families with resources and organizations that can help them to become more stable. Through this work, the Partnership is able to identify where systemic and policy changes are needed that can be of greater benefit to the community as a whole.

- **Boys & Girls Club**
- Advantage Lancaster
- ASSETS Lancaster
- Lancaster City Alliance
- Lancaster EMS (LEMSA)
- LHOP
- The Mix at Arbor Place
- School District of Lancaster
- Lancaster Health Center

Learning Lancaster Collaborative

The Learning Lancaster Collaborative is increasing access to high quality, early childhood programming for 3- to 4-year-old children residing in the School District of Lancaster by opening three new classrooms operated by the Collaborative's community partners. Additionally, with the Partners connecting parents to their local elementary school and services, families are now able to access health, dental and eye care, school-based behavioral health services, and financial stability workshops either through their community school or social services.

- **School District of Lancaster**
- Lancaster Education Foundation
- Lancaster Recreation Commission
- Lancaster Family YMCA
- Luthercare for Kids



GOAL 1

100% of our children will enter kindergarten ready to learn.



GOAL 2

100% of students and adults will have post-secondary credentials.



GOAL 3


Decrease individuals and families living in poverty by 50%.



GOAL 4


100% of individuals, children and families will have a medical home.

Let's Talk, Lancaster

 Let's Talk, Lancaster is committed to increasing awareness surrounding mental health in Lancaster County and improving access and treatment for behavioral health care needs, especially for low-income and minority residents.


- **Penn Medicine/Lancaster General Health**
- Arch Street Center
- Community Services Group
- Lancaster County Domestic Violence Services/CAP
- Lancaster Osteopathic Health Foundation
- WellSpan Philhaven

Navigation

 Navigation works with individuals and families to connect them with resources to stabilize their immediate needs, such as safe housing, affordable child care, transportation, health care and much more.

- **Community Action Partnership of Lancaster County (CAP)**
- COBYS Family Services
- Columbia Life Network
- First United Methodist Church
- Habitat for Humanity
- Hunger Free Lancaster County/
Central PA Food Bank
- Lancaster County Council of Churches
- MidPenn Legal Services
- PA CareerLink of Lancaster County
- Pressley Ridge
- School District of Lancaster
- Spanish American Civic Association (SACA)
- Tabor Community Services
- Thaddeus Stevens College of Technology


Pinwheel Partners

 Pinwheel Partners is providing access to affordable, high-quality early care, allowing families to maintain stable employment while preparing the next generation of Lancasterians for success in school and later life. The Partnership joins high quality early learning facilities together to collaborate, share resources and expertise, as well as provide working families with affordable care. The Partnership aims to revitalize early care and education in Lancaster, advocate for the field of early childhood education, and above all, ensure every child in Lancaster enters kindergarten ready to learn.

- **Lancaster Early Education Center**
- Community Action Partnership of Lancaster County (CAP)
- Elizabethtown Child Care Center
- Lancaster Day Care
- Wee Care Day School


UNITED WE FIGHT.
UNITED WE ALL WIN.

Plant the Seed of Learning

 Plant the Seed of Learning is engaging, educating and empowering parents of children from birth to age 4 to plant seeds of learning through supportive environments with meaningful activities. The Partnership works with local hospitals, school districts and early learning centers to support kindergarten transition. Families are educated about brain development through a playful environment and leave the sessions with developmentally appropriate toys and books.


- **Cocalico School District**
- Community Action Partnership of Lancaster County (CAP)
- Columbia School District
- Conestoga Valley School District
- Early Childhood Innovative Connections
- Eastern Lancaster County School District
- Ephrata Area School District
- Lampeter-Strasburg School District
- Manheim Township School District
- Penn Medicine/Lancaster General Health
- Pequea Valley School District
- School District of Lancaster
- Solanco School District
- Warwick School District
- WellSpan Ephrata Community Hospital

Reunify, Empower, Prevent (REP)

 REP is helping parents obtain safe, stable housing in order to regain physical and legal custody of their children, assisting young adults leaving the foster system with housing and employment, and intervening in the event of a possible eviction or separation of a child from their family.


- **CASA of Lancaster County**
- Bethany Christian Services
- Clare House
- Community Services Group
- Lancaster County Children and Youth Social Service Agency
- Lancaster County Coalition to End Homelessness

Solanco Family Life Network

 Solanco Family Life Network is providing holistic early intervention for students and families in southern Lancaster County who are looking to build a career and get out of poverty. Their services include parenting/family life training, career training, before- and after-school programs, nutrition support, and budgeting/heating bill assistance. With more than 60 organizations within the Network, they collaborate to address their communities' families' financial, educational, relational and emotional barriers to success.


- **New Hope Community Life Ministries**
- COBYS Family Services
- Quarryville Library
- Solanco Neighborhood Ministries
- Solanco School District
- Solid Rock Youth Ministries
- Southern End Community Association (SECA)

Systems Aligned in Learning (SAIL)

 SAIL is increasing the quality of home-based child care by providing early learning resources, materials and mentoring directly to home-based child care providers across the County. Early literacy is enhanced by the mobile resource and activity van, the Be READY Rover, staffed with a children's librarian; proper nutrition is reinforced through the provision of healthy meals and snacks; and social-emotional development is supported through evidence-based training and curriculum.

- **LutherCare for Kids**
- COBYS Family Services
- Lancaster County Council of Churches
- The Library System of Lancaster County
- Penn Medicine/Lancaster General Health

Together Initiative Network

 Together Initiative Network is a movement that empowers individuals and families who struggle with poverty in eastern Lancaster County. Within the Together Community Center in Paradise, they offer high quality pre-kindergarten education, teen and adult life skills and education, and dental and behavioral health services for community members.

- **The Factory Ministries**
- Bright Horizons
- Community Action Partnership of Lancaster County (CAP)
- Community Services Group
- County Line Medical Services
- Grace Point Church of Paradise
- Lancaster County Coalition to End Homelessness
- The Literacy Council of Lancaster-Lebanon
- PA CareerLink of Lancaster County
- Penn Medicine/Lancaster General Health
- Pequea Valley School District
- Tabor Community Services
- United Way VITA Program
- Welsh Mountain Health Centers



United
Way



United Way
of Lancaster County



INVEST UNITED

PILLAR SOCIETY

The Pillar Society salutes organizations that have contributed \$100,000 or more through combined employee and corporate contributions.

- Armstrong Flooring, Inc.
- Armstrong World Industries, Inc.
- Exelon
- Fulton Financial Corp./Fulton Bank
- The Hershey Company
- The High Companies
- Penn Medicine/Lancaster General Health

UNITED WAY AND ORGANIZED LABOR EMPLOYEES

United Way of Lancaster County is proud to have a long-standing partnership with organized labor employees in Lancaster County. Working together, we ensure that working families have access to a wide range of vital community services.

CIRCLE OF HONOR

The Circle of Honor applauds businesses that truly support United Way's mission. Inclusion in this Circle of Honor recognizes the quality of their workplace campaigns, employee support of and participation in United Way activities and other non-monetary contributions. The businesses below are star supporters of United Way of Lancaster County and champions of our credo to fight for the health, education and financial stability of every person in Lancaster County.

- | | |
|--|--|
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| Conestoga Valley School District | Penn Medicine / Lancaster General Health |
| County of Lancaster | Precision Medical Products |
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| The High Companies | Union Community Bank |
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TOCQUEVILLE SOCIETY



Tocqueville Society members are among the United Way movement's most longstanding and engaged partners. Nationally, members collectively invest more than half a billion dollars in community transformation. Locally, our members drive more than \$500,000 into support of BOLD change here in Lancaster County.

La Table Ronde de Millions de Dollars (Million Dollar Roundtable)

Elva B. Wilson*

Ordre de Fraternite (\$75,000-\$99,999)

Michael Lockhart

Ordre de Liberte (\$25,000-\$49,999)

David R. & Tamela J. Fassnacht
Steve & Susan Senkowski

Membres de la Societe (\$10,000-\$24,999)

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*Deceased

We apologize if we failed to honor anyone's generous philanthropy.

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LEGACY SOCIETY

The Legacy Society recognizes United Way of Lancaster County investors who have perpetuated their giving past their lifetimes. Their planned gifts "pay it forward," leaving a legacy that will continue to improve lives across Lancaster County.



There are a variety of ways to include United Way of Lancaster County in your will or estate plans. Some of the most popular vehicles include:

- Naming United Way of Lancaster County as beneficiary in your will.
- Making an outright gift of cash, appreciated stock or real estate.
- Naming United Way as the beneficiary of a retirement plan.
- Naming United Way as the beneficiary of an existing or new life insurance policy.
- Making a gift through a charitable gift annuity.

We invite you to consider making United Way a part of your legacy. To learn more, please contact Kevin Ditzler at 717.824.8128.

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Estate of John C. Carter
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We apologize if we failed to honor anyone's generous philanthropy.

WOMEN UNITED

Since its formation in 2004, United Way's Women United has invested more than \$1 million in our community and touched the lives of thousands of women and children. **Bethany Novis, Chair**

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We apologize for any omissions of Gold or Silver members. We also thank supporters who invested gifts under \$500 in Women United's mission.

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Denise C. Hartman & Kevin P. Hartman	Jason Lassiter	Jim & Marcia Ostrowski	Pam Vnenchak, MD	
Ed Hauck & Stefanie Valar	Jim A. Laughman	Victoria & Richard Paoletti	Frederick & Marilyn Vos	
Andrea & Brian Heberlein	Adam & Peggy Lawrence	John C. Perate	Genise L. Wade	
Phil & Karen Heckert	David J. Leaman	Robert Joseph Poli	Glenn & Gail Walz	
Wes & Amy Heidel	Don & Joanne Lee	James J. Polinsky	Grant Weaber	
The Heim Family	Marcia & Larry Lefever	John J. Popielarski	D. Michael Weaver	
	Mark & Stephanie Legenstein	Darryl & Michele Preziosi	Diane C. Weber	
	Mr. & Mrs. Anthony F. Legenstein		Kris Weeks	
			Peter & Robin Wengrenovich	

INVEST UNITED

EMERGING LEADERS SOCIETY

A collective of young professionals who support United Way of Lancaster County and the community by volunteering 26 or more hours each year and, although there is now no yearly donation requirement to join, we suggest giving \$5 per week to support our community's Four Bold Goals. We believe that through the gift of time, talent and treasure we will create a focused group of individuals, committed to becoming our County's future philanthropic leaders.

Open to young professionals 21-40, members of our Emerging Leaders will see first-hand the difference they make impacting lives and creating lasting change for Lancaster County. Membership allows you to network with other young professionals, make a difference in our community and strengthen your personal and professional connections. Please contact Tara Zilling for more information: Zilling@UWLanc.org or 717.824.8113

Abbie Acker
Steven P. Ackerman
Ashley L. Adams
William R. Adams
Robert Addis
Brian L. Allison
Christian Andrews
Jennifer L. Andrews
Santana Ashford
Michael S. Axe
Ethan M. Bachman
Douglas G. Balmer
Melissa Behler
Joshua M. Benner
Stefany E. Bertz
Brandon Beversluis
Julie R. Bittenbender
Megan Blackmon
Matthew T. Bodine
Adrian Bonnell
Nicole Brandt
Kyle D. Breidenstein
Jonathan Brein
Aleisha L. Brixius
Amanda Brown
Andrea Byorick
Marcia E. Caldwell
Carlos O. Carattini
Matthew T. Carnes
Matthew D. Carrington
James & Denise Cassel
Jonathan M. Clark
Meggie A. Clifford
Erin Conahan
Earl Cook
Randy Cooper
Shannan L. David
Ashley A. Davis
Abigail DeJesus

Nicholas R. Diggins
Chelsie A. Dimmig
Cara M. Ditzler
Carey S. DuPont
David M. Ecenrode
Kierstin E. Eck
Lisa M. Eckman
Eric Eckman
Denise E. Elliott, Esq.
Brandon Engle
Keith C. Enochs
Patricia Espinosa-Vargas
Corey R. Faus
Zachary S. Feltch
Jennifer N. Fimmano
Melissa A. Fisher
Kevin R. Flanagan
Brett & Christine Frey
Ms. Dana Fryberger
Lestie Fuentes
Jonathan D. Garber
Trevor Garner
Rachel L. Gatto
Lindsay Gelorme
Kristy L. Gergal
Juliet Glenn
Ashley R. Gordon
Amanda Gray
Jason S. Greenwood
Kyle & Corinne Grimes
Lindsey Groft
M. Hunter Gross
Steven Guenther
Jessica E. Guntz
Matthew Haar
Samuel Hamaker
Alison M. Hamby
Cynthia Hart
Lauren Hathaway

Josh & Catherine Hauser
Stephanie J. Henrich
Thomas J. Henry
Laura E. Herr
Curtis Hershey
Kelsey E. Hogan
Matthew J. Huber
Joshua Jeffers
Uriah E. Jolley
Baron Jones
Mr. & Mrs. Andrew D. Kehl
William C. Keiser
John W. Kenneff
Peter Kerekgyarto
Lindsay Kitchen
Grayce Langheine
Jason Lassiter
Sondra J. Laub
Anh K. Le
Mark & Stephanie Legenstein
Ethan T. Lindsey
Matthew R. Long
Luis E. Lopez
Kate Maher
Lindsey R. Marchant
Kristin F. Marshall
Kendall L. Martin
Adryan J. Martinez
Jennifer L. Martz
Daniel P. McCauley
Michael F. McKenna
Lauren R. McNeely
Bryan Meier
Dale Miller
Joseph P. Miller
Maranda L. Miller
Elizabeth A. Montijo
Rob Murphy
Scott Murr

Jason D. Murrey
Brian Naff
Craig Nebel
Kerry Newcomer
Olga Novokreshchenov
Nicholas T. Nunemaker
Amanda O'Neil
Ginely Ortiz
Justin A. Ostoforoff
Phialy Pha
Ms. Mishelle Pinzon
Mary Porter
Amanda Prusch
Diana Rambler
Kieron Ramos
Rebecca B. Reich
Christopher D. Ressler
Paulina Reyes
Emma L. Rice
Grace M. Rieff
Beth Rinehart
Felix H. Roa-Disla
Jesus Rodriguez
Michelle Rondinelli
Edward Roth
Andrew S. Rusniak
Samuel E. Saez
Jose Sanabria
Geneva R. Sauder
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Gregory S. Scheuchenzuber
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Luke H. Senkowski
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Scott A. Shenk

Kevin A. Sheppard
Susan L. Shue
Melissa Sikorski
Ashley N. Silvestri
Whitney Simione
Rachael Simmons
Jeffrey D. Smith
Kimberly Snyder
Amy Soto
Lauren M. Speicher
Bill & Laurie Stadden
John N. Stauffer
Dylan P. Steinfeld
Karilyn Stoltzfus
Amy Sumpman
Saurus C. Toogood
Kathryne A. Torres
Justin K. Trimble
Christopher Troiano
Rodney R. Trout
Joseph Vogt
Jessica & Robert Weidenhammer
Scott Wengrenovich
Jen Wennerholt
Taylor West
Randi L. Whitman
Shaun L. Wilhelm
Tawnya Williammee
Jordan Willis
Leslie D. Wireback
Missy Wise
Emma Geiger-Gray
John C. Wood, MD
Denise F. Yellets
Joshua W. Zeager
Tara E. Zilling

*Anonymous (15)



UNITED WE FIGHT. UNITED WE WIN.
LIVE UNITED

STATEMENT OF FINANCIAL POSITION

Year ended June 30, 2017

ASSETS

CURRENT ASSETS:

Cash and Cash Equivalents	\$1,697,757
Pledges Receivable	\$1,925,159
(less allowance for uncollectible pledges of \$388,000)	
Accounts Receivable	\$26,923
Grants Receivable	\$136,783
Investment Interest Receivable	\$13,263
Prepaid Expenses/Other	\$28,522
TOTAL CURRENT ASSETS	\$3,828,407

OTHER ASSETS:

Cash - Permanently Restricted	\$0
Receivables - Long Term	\$0
Investments - Unrestricted	\$3,411,902
Investments - Temporarily Restricted	\$412,624
Investments - Permanently Restricted	\$245,248
Investment - Certificate of Participation	\$224,192
TOTAL OTHER ASSETS	\$4,293,966

EQUIPMENT, NET OF ACCUMULATED DEPRECIATION	\$43,938
BENEFICIAL INTEREST IN PERPETUAL TRUST	\$577,154

TOTAL ASSETS	\$8,743,465
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LIABILITIES

CURRENT LIABILITIES:

Partnership Allocations Payable	\$2,199,617
Accounts Payable, Trade	\$92,202
Due to Designated Agencies	\$315,369
Due to Other Organizations and Grantees	\$331,069
Accrued Expenses	\$56,633
Accrued Salaries and Wages	\$54,007
TOTAL CURRENT LIABILITIES	\$3,048,897

LONG-TERM LIABILITIES:

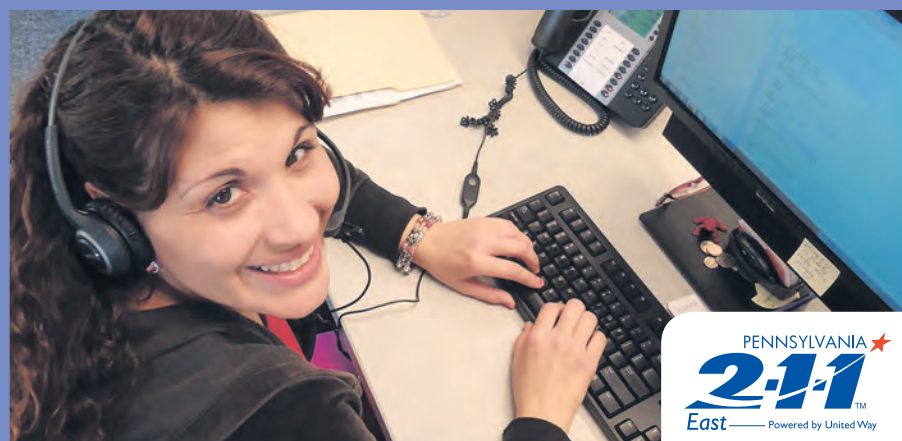
Pension Contribution Payable	\$369,969
TOTAL LIABILITIES	\$3,418,866

NET ASSETS

Unrestricted	\$2,110,953
Temporarily Restricted	\$2,391,244
Permanently Restricted	\$822,402
TOTAL NET ASSETS	\$5,324,599

TOTAL LIABILITIES AND NET ASSETS	\$8,743,465
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A copy of the financial statement for the fiscal year ended June 30, 2017, audited by certified public accountants engaged by United Way of Lancaster County, is available by request.



FIND HELP. GET CONNECTED TO SERVICES.

2-1-1 connects you with information about aging services, child and youth services, counseling, education/training, food resources, health services, housing/shelter, parenting, substance abuse, support groups, volunteering, and more. Every year, more than 35,000 Lancaster County individuals and organizations reach out to United Way's 2-1-1 service for free and confidential information and referrals.

Connect with 2-1-1 today:



PHONE
2-1-1



TEXT
YOUR ZIP CODE TO 898211



DATABASE
PA211EAST.ORG



SOCIAL
@PA211EAST



GIVE HELP. VOLUNTEER IN YOUR COMMUNITY

Looking for a way to share your time and talents as a volunteer?
Seeking a pool of eager volunteers to help your nonprofit organization with a short- or long-term project?

Each year, 15,000 caring individuals and families give back to their Lancaster County community through volunteer service. United Way's Volunteer Center is the one-stop source of volunteer service opportunities from hundreds of organizations. These include nonprofit, health and human service, educational, faith-based, environmental, and animal protection agencies.

Learn more about our Volunteer Center: LIVEUNITEDLANCASTER.ORG/VOLUNTEER



LIVE UNITED

HONORARIA & MEMORIALS

In honor of these very special people:

In honor of **Elva Boyd Wilson**, from:

- Tamara Donnelly Glass and Brian Glass

In memory of these very special people:

In memory of **Michael D. Green**, from:

- Mrs. Arlene G. Stewart

In memory of **June Anne Bush**, from:

- Cheryl Girvin
- David and Lynn Stakem

In memory of **Elizabeth Ann (Betty) Donahue**, from:

- Ben Eison
- Katherine J. Granbois
- Dan Jurman
- Walt Legenstein
- Maureen Gimpel Maley
- Stephen Nieli
- Randy Patterson
- Victor Ramos
- Beverly Wise
- Susan Wynne

In memory of **Stella H. Hemming**, from:

- Patricia Bostelman
- Linda Cannon
- Chester Films, Inc.
- Cynthia Creech (and family)
- Antoinette Ercolano
- Sherman and Jacqueline Foote
- Kent State University Foundation
- Kristin Rehder and Sue Washburn
- Carol and Alec Strasser

In memory of **George Geraci**, from:

- Jim Sahd

VITA IMPACTS LIVES!

United Way's Volunteer Income Tax Assistance (VITA) Program helps ease the burden many families face living paycheck to paycheck and offers a springboard to a brighter future.

In 2018, United Way's VITA Program filed 10,058 tax returns, an increase of 15% over 2017. VITA's dedicated volunteer tax preparers saved our Lancaster County neighbors more than \$2.7M in tax prep fees and put nearly \$12.5M of refunds back into their bank accounts!



VITA

VOLUNTEER INCOME TAX ASSISTANCE

United Way
of Lancaster County



For more information, contact LiveUnitedLancaster.org/VITA

GIVE BACK. WIN BIG!

\$10,000 Cash Prize

Flooring Makeover
(\$5,000 value)

VISA® Gift Card
(\$2,500 value)

Year-Long Family Fun Center Gift Package
(\$2,500 value)

Gas Card
(\$2,500 value)

Four 2020 Season Tickets
(\$2,400 value)

Travel Certificate (\$1,500 value)

Painter-for-a-Day

Armstrong®
FLOORING

Fulton Bank
LIVING IS JUST THE BEGINNING

GO N'RAMMS
FAMILY FUN CENTER

Rhoads Energy
100% LOCAL

Lancaster

Central Penn
PAINTERS & RESTORERS



You will be automatically entered for a chance(s) to win one of the prizes when you make a pledge of \$100 or more! Make a pledge of \$100 - \$199 and receive ONE chance to win. Make a pledge of \$200 - \$299 and receive TWO chances to win. Make a pledge of \$300 or more and receive THREE chances to win. All qualifying pledges received before May 31, 2019 at 11:59pm EST will be automatically entered! For complete rules, visit LiveUnitedLancaster.org/GiveBackWinBig. No purchase or contribution necessary.

United Way
of Lancaster County



UNITED WE FIGHT. UNITED WE ALL WIN.

LIVE UNITED

UNITED WAY OF LANCASTER COUNTY BOARD OF DIRECTORS

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Granbois, Esq.
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Johnson & Johnson
USW Local 10-670

Ben Eison
Community Volunteer

Scott F. Fiore
TriStarr Staffing

Kyle Grimes
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Partnership

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Community College

Dr. Damaris Rau
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Angela Sargent
Fulton Financial
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Ted Sickler
LNP Media Group

Jordan S. Steffy
Children Deserve a
Chance Foundation

J. Richard Thomas
Community Volunteer

Janet Treer
The Treer Group

Pastor Steve Verkouw
Grace Lutheran Church

YOU ARE MAKING A DIFFERENCE

As we tackle the problems plaguing many of the county's residents, we'd like to thank our many dedicated and compassionate volunteers, donors and partners. Your generosity enables United Way to make life-changing impact in our community. Many lives in Lancaster County were impacted this year due to your support and we will continue to work collaboratively to ensure that families are economically stable, youth are prepared to succeed, and that all our neighbors are healthy. Together, we will make Lancaster County a better place for all.

United we fight. United we ALL win.



GIVE. ADVOCATE. VOLUNTEER. LIVE UNITED™



Prize Bridge Awards photo courtesy of NSBA

The High companies are proud supporters of the United Way of Lancaster County.

High and its co-workers share the United Way vision of a world where all individuals and families achieve their human potential through education, income stability, and healthy lives. Each year, High conducts a corporate campaign to help United Way partners in the communities in which we live, work, and play. High co-workers have demonstrated their generosity by giving their time, talent, and financial support for the needs of vulnerable populations.

Thanks to High co-workers, the United Way, and to all in our communities who help us Live United.

Industry Leadership.

Environmental Stewardship.

Community Commitment.



www.high.net

Solutions you can trust.