

THAT'S OUR WAY



2021–2022 COMMUNITY REPORT



United Way of
Lancaster County

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Maria Lapp, Finance Director

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MaryAnn Lugo-Rodriguez, 211 Resource Navigator / Housing Specialist

Kim Maldonado, VITA Director
- Lysandra Matos**, 211 Resource Navigator

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Eileen Ondra, Lead Domestic Violence/Housing Specialist 211

Jasmine Ovando, 211 Resource Navigator – Biligual English/Spanish

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Lorna Swinton, 211 Resource Navigator

Logan Vega, Housing Specialist, Eastern COC

Barbara Zercher, Director of Stewardship

MISSION

To advance the education, economic mobility, and health of our community by mobilizing resources, people, and organizations.

VISION

An equitable Lancaster County where every individual has an opportunity to succeed, and the entire community thrives as a result.

FROM OUR BOARD CHAIR



LEVEL UP AND LAUNCH

This year, the Level Up and Launch grant initiative showcased our innovative approach to partnering with organizations to provide support, multiply resources and create impact in Lancaster. And while the name was chosen to reflect that grant process, it’s also an extremely fitting description of what we do with every dollar we receive from our donors. Giving back more than we receive is Our Way of doing things.

LEVEL UP

Often times I am asked if every dollar given to United Way of Lancaster goes directly back into the community. You might be wondering the same thing, and I have to tell you, the answer is a resounding, “no.” Actually, every dollar “levels up” into \$8.87 back into the community. How can that be? What kind of alchemy are we practicing?

A core part of our mission is mobilizing resources, people, and organizations. In addition to designations and grants we distribute to partners, we also bring real dollars into the community by procuring grants, funding, and matching dollars into Lancaster. During a year when we are all shuddering to look at our financial investment returns, how amazing is it to know this positive return of your community investment?

LAUNCH

Of course, the dollars are not our ultimate focus, it is the impact. Taking those dollars that have been leveled up and launching them to create impact in Lancaster. That impact can be observed through the work of our grant recipients and in the services provided by United Way of Lancaster. That includes 211, which provided critical information and referrals through 50,000 contacts with residents in Lancaster County to get them the help they need. It also includes the volunteers and VITA program, which saved qualifying county residents over \$2 million in tax prep fees and millions more in tax refunds.

That’s Our Way, and we hope you share in our pride as you read through the impact contained in this report.

Stephen D Nieli

Stephen Nieli, Board Chair



BOARD OF DIRECTORS

- Aidalis Lopez

Alisa Jones

Ben Eison

Beth Riley

Bob Gantz

Brian Carson

Caleb Setlock

David Aungst

Deborah Brandt

Deepa Balepur

Ismail Smith-Wade-El

J Richard Thomas

Janet Treer

Jennifer Silbert

Jordan Steffy

Jose Lopez

Kathy Granbois

Michael Diller
- Michael Frey

Michael Todd

Monika Chap

Nicole Hackmann

Ole Hongvanthong

Raji Nair

Rakesh Popli

Robin Goodson

Salena Coachman

Sarah Lesser

Sharee Livingston

Steve Nieli

Ted Sickler

Tina Citro

Toni Donovan

Victor Ramos

Willonda McCloud

“United Way of Lancaster County works hard to provide an equitable, diverse and culturally respectful workplace that is welcoming to everyone and where we can all learn and support each other and the community.”



– Wendy Jarrett, VP, HR & Administration

TOCQUEVILLE SOCIETY

LA TABLE RONDE DE MILLIONS DE DOLLARS
(Million Dollar Roundtable)
Elva B. Wilson*

ORDRE DE LIBERTE (\$25,000–\$49,999)
David R. & Tamela J. Fassnacht
John K. Herr III & M. Diane Koken
Rick & Jessica Rodgers

MEMBRES DE LA SOCIETE (\$10,000–\$24,999)
William W. & Susan C. Adams
Robert F. & Laura L. Beard
Hans G. Bell
Michael & Alison Bernhardt
Douglas & Karyn Cadle
Nevin & Kathleen Cooley
Susan & Jerry Eckert
Wendell L. Funk, MD
Thomas & Sarah Gehret
Mike & Kathy Granbois
Vic Grizzle
S. Dale & Sadie High
Donald & Boots Horn
David & Jean Hosler
Joanne M. Judge & Rick
Oppenheimer
Tom & Sharon Kennedy
Stephen & Veronica Kepchar
Donna & Karl Kreiser
Walt & Fran Legenstein
Donald & Susan Maier
Molly & Monty Milner
James H. & Joan L. Moss
Roger & Grace Moyer
Jason & Melissa Reiman
Mike & Andrea Shirk
James E. & Mary E. Shreiner
Michele & John Stachowiak
Stephen & Patricia Stockwell
Mr. James A. Stubbs
Paul W. & Judy S. Ware
George & Nancy Weaver
Linda & Jeff Wright
Anonymous

*Deceased

EQUITY



Equity Committee members from left to right: Ramon Escudero, Cheryl Holland-Jones, Dr. Tyrone Washington, Dr. Karen Rice, Maddie Seiler, Aiza Ashraf, Willonda McCloud, Jobany Bedoya, Kevin Ressler, Dick Thomas, Dr. Sharee Livingston, Sonia Elliot, Rebecca Redfield, Mike Diller, Salena Coachman

United Way of Lancaster County works to create spaces for collaboration where local organizations can come together to create a level playing field for historically marginalized segments of our community by enabling them to overcome racialized, gendered, and class barriers. This will include addressing systems, policies, practices, belief systems, and attitudes that have often served to advantage some at the expense of others.



"My vision is to create an inclusive and equitable community where every individual irrespective of their race, ethnicity, gender, sexual orientation, socioeconomic status has an opportunity to succeed, because that's the only way entire community will thrive and prosper."
— Aiza Ashraf, Director of Equity

INEQUALITY INDICATORS IN LANCASTER COUNTY



EDUCATION

In Lancaster County, 77% of eligible children ages 3-4 cannot access high-quality, publicly funded, pre-k education (2021, KIDS COUNT®: Pennsylvania Partnerships for Children). United Way of Lancaster County shares the vision of Pre-K for PA – to ensure all children can enter school ready to succeed, by making high-quality pre-kindergarten accessible to every three- and four-year-old in Pennsylvania.



HEALTH & WELLNESS

In 2021, 62.8% of pregnant people in Lancaster County received early prenatal care – increasing from 60.7% in 2010. Through initiatives like Nurse Family Partnership, United Way of Lancaster County works to bring specialized prenatal care to everyone in Lancaster County. Every \$1 invested in Nurse Family Partnership saves \$6.80 in future costs for the highest-risk families served.



ECONOMIC MOBILITY

United Way of Lancaster County sets our focus on the ALICE threshold, which stands for Asset Limited, Income Constrained, Employed. The income level of the ALICE population is just above the federal poverty level (FPL) but below a basic survival threshold. 34% of Lancaster County residents live below the ALICE threshold. This includes those who fall under the FPL.

One third of our county is living in a constant state of financial survival. Through programs like VITA, we provide ALICE households, as well as those at or below the Federal Poverty Level, access to tools and resources that can launch their economic mobility, the change in an individual's economic well-being over time.



LEADERSHIP SOCIETY

DIAMOND LEADERS (\$7,500-\$9,999)
Philip & Gretchen Miller
Tim & Sheila Oostdyk
Nicholas Port
Paul & Ellen Romano

PLATINUM LEADERS (\$5,000-\$7,499)
Denyse Allen
Dick Blakinger*
Kathryn & Steve Borkgren
Mark & Patty Fitzgerald
Earl A. & Christina M. Furman
Scott & Lynn Fyfe
Mrs. Bernice K. Gerhart
Jim & Colette Hipolit
Kathy & Dan Kravitz
Jim & Marcie Mack
Karl E. Moyer
Curt & Kim Myers
Art & Marcia Pangburn
Daniel J. Platt
Pamela/ David Reist
Beth & Dominic Rice
Charles Romberger
Amy Trojanowski
Mike & Sandy Wege
Kristin Wiest & Michael Winters

*Deceased

GOLD LEADERS (\$2,500-\$4,999)
Carolyn J. Beam
Frank Bennett
Andrew K. Bittenger
Robert K. Bowman
Andrew Brighton
Scott & Kay Burky
Mr. Edward M. Carreras
Salena Coachman
Margaret Costella & Russell
Strickland
Brianne & Matthew Cramer
Laurie & Allen Cubell
Michael & Debra DeBerdine
Melody C. Dillman
Scott & Laura Fiore
Bob & Patty Ford
Timothy & Jennifer Gaalswyk
John Gerdy
Tom Gobble
Gerald Gibbs
Judy A. Haas
Kenneth E. & Louise Hess
Steven & Elizabeth High
Suzanne M. High Family Fund
Yon & Nichole Hinkle
Bjork Hupfeld
Pamela Jocsak
Deb Jones, MSW, LCSW
Ron & Denise Kennedy
Scott, Rose & Owen Krause
Robert Krieger
Bret Lieberman
Thomas Neilson Lord
Michael J. Lorelli
Maureen & Chris Maley
The Marshall Family
Brian & Melissa McCollough
Stephen Murray & Anne
Jackson
Stephen & Jessica Nieli
Krystyna & Peter Oleske
John & Sherrie O'Quinn
Joan & Wayne Paxton
Lori Pfoutz
Elwood & Lori Pickell
Joy & Rakesh Popli
Dr. Andy Probolus &
Marianne Smith
Phoenix Rann
Kevin, Melissa, Acacia, &
Iriana Ressler
Sean & Cheri Reynolds
John & Joyce Saeger
Amy L. Sahm

LEADERSHIP SOCIETY

GOLD LEADERS (\$2,500-\$4,999) *continued*

R. Clair & Doris Sauder
Joe Scholly
Shawn & Wendy Serfass
Stella Sexton
Rich & Ethel Sheidy
Barbara & David Singer
E. Follin Smith
Bob & Robin Stauffer
Jeffrey Sterner
Mark & Maria Swomley

SILVER LEADERS (\$1,500-\$2,499)

Timothy J. Angstadt
Rick & Cheryl Bennett
Nancy L. Bieber
Jim & Karen Biondolillo
Dan & Cindy Blakinger
Beth Y. Bowers
Christopher Brown
Joe & Debbie Brown
Elias Cekovic
Craig & Nancy Clinger
Dan & Jane Conrad
Otto Corrales
Annalisa Crannell & Neil Gussman
Stephen Daukaus
Gary & Jane Davidson
Seth & Mary Beth Davidson
David Donnelly
Becky Eshbach
Colette & Steve Evans
Francis & Suzanne Fox
David & Jennifer Freedman
Chad M. Fritz
Mario Gallelo
Marjorie M. Gerhardt
Eleanor Gherst
William Glick
Darryl & Dominique Gordon
Lindsey Groft
Brenton & Sharon Hake
Chuck & Mary Hansen
Josh & Catherine Hauser
Rick & Mary Heisey
John Herman

Paul J. Szykman
Bernadette M. Taylor
Mr. & Mrs. J. P. Treier Jr.
Michael Walmer & Elizabeth Masciale-Walmer
E. Philip Wenger
Kenneth L. Woodruff
Mr. & Mrs. Andrew B. Yehl Jr.
Jeffrey Youngquist

Andrew & Lindsay Hinkley
Joseph & Beth Ann Hinnenkamp
Michelle & Jace Ingham
Mr. Richard L. Jackson
Dan & Wendy Jarrett
Mark & Chrissy Katkovic
Mark & Deborah Kauffman
Barry Kemper
William W. & Mary Ellen Kopetz
Don & Joanne Lee
Joeseph & Kristy Legenstein
Benton Levensgood
Robert Locke
Keefe Long
Jessica M. Macker
Gladys Malone
Mr. Richard Manning
Aaron & Tracy Marines
Salvatore F. Marone
John & Melissa Mattilio
Don & Michelle McCann
Pam McDonald
Anne McGrann
Phillip E. McIntyre
Marian McKee
Kristina J. & Henri P. McVey
Ronnie & Ilse Medlock
Miller Family
Steven C. Miller
Gerlad L. Mohar
Richard Myers
Vivian K. Ressler
Timothy & Jennifer Riley

PA 211 EAST

211 is the most comprehensive source of information about local resources and services across the country. 211 contacts include calls, web chats, and text messages from neighbors looking for help meeting basic needs like housing, food, transportation, and health care. The 211 service is provided across the United States by more than 200 organizations. United Way of Lancaster County operates PA 211 East, which serves 7 counties (Berks, Carbon, Lancaster, Lebanon, Lehigh, Northampton and Schuylkill).



"You're the first person who has actually listened to me."

— Caller from Lancaster County



114,781
total contacts
in 2021-22



Housing
is the most common
problem during calls



"Get Connected. Get Help. — Never have those words, our tagline, meant more to us. The breadth of needs continue to increase as individuals try their best to navigate their new normal during a pandemic. Individuals not needing to seek services before reached out for help, and thankfully, United Way's investment in 211 allowed us to continue to respond, with compassion and empathy, 24 hours a day, 7 days a week, 365 days a year."

— Patricia Espinosa-Vargas, Director, PA 211 East

VOLUNTEER INCOME TAX ASSISTANCE



Volunteer Income Tax Assistance (VITA) continues to grow and expand across Lancaster County. In 2022, 8,488 tax returns were prepared, which resulted in \$2,317,224 saved in tax preparation fees. VITA clients received \$16,313,459 in refunds – with an average refund of \$1,922. This program remains successful due to the IRS certified-volunteers who commit to serving their community and VITA clients. In the past year, 153 volunteers assisted with tax preparation at locations around the county.



Watch a video about our 2022
VITA volunteers!

\$1,922 AVERAGE
TAX REFUND

8,488 TAX RETURNS
PREPARED IN 2022

\$16,313,459
TOTAL REFUNDS FOR VITA CLIENTS



"I am honored to be part of United Way of Lancaster County, who is the preeminent link to social services and community assistance in Lancaster County. UWLC runs the special VITA Service providing free tax services to Low Income Lancaster County households. This service ensures Lancaster county residents get timely, IRS certified services, to ensure timely tax filing for our county residents that qualify."

— Keith Radecic, VP, Business Operations

LEADERSHIP SOCIETY

SILVER LEADERS (\$1,500-\$2,499) *continued*

Todd & Angie Sargent
Carol & Phillip Schonour
Sharon M. Sherban
Mary Ann Shirk
Sheila L. Snyder
Dan & Georgia Steinbacher
Lawrence K. Stinson
Susan Stone

Rick Stoudt
Bruce & Leslie Tahsler
John W. & Anne B. Tennis
Jeremy Tshudy
Pam Vnenchak, MD
Glenn & Gail Walz
Camille Werzowa
The Honorable Thomas W. Wolf

BRONZE LEADERS (\$1,000-\$1,499)

E. Kaeden Almodovar
Powell W. Arms
Joe & Deb Arthur
Tyler & Heather Ashley
Donald & Thelma Aurand
Dr. & Mrs. Matthew Bacharach
Ms. Lauralee B. Baker
Brooke Baker
Richard Banzhoff
David E. Barber
Douglas & Tami Barton
Dennis Barton
Sabine Baumer
Julie Bealer
Nelson & Sandy Behmer
John T. Bertz
Jose A. Betancourt-Alicea
Mr. & Mrs. Dana & Roberta Billig
Andrew R. Black
Kenneth Blessing
Brenda & Aaron Bleznak
Bruce & Deana Blom
William Boben III
Robert & Reba Bolinger
Debbie Bortz
John & Joanne Bowman
Alex Brame
Michele Brice
M. Brickner
Richard & Nancy Brown
Scott Bruso
John Buckwalter
Mr. David Burdyn
William Matthew Buss
Michael & Melanie Canfield

Monika Chap
Jerry & Karen Chase
Tracey J. Ciesnolevicz
Robert Cisneros
Mr. Eric S. Clawson
John & Elaine Coleman
Dixie D. College
Harry & Kristina Connell
Steven Cook
Amy Costello
John D. & Catherine L. Cox
Jennifer Craighead Carey & Greg Carey
Bret & Pam Daniels
The DeGoede Family
Marc Dell
Larry Derr
Victor & Melanie DeSantis
Srinivasa S. Devarkond
Tambrey L. Diehm
Beth Dipaolo
Dean A. Divittore
Robert & Abby Dodds
Eric Doebler
Susanne & Frank Dombrowski
Toni Donovan
James Dougherty III
Steven Douple
Joseph A. Dullinger
Randy L. Dunkle
Jeannette & Geoff Eddowes
Cordell Ehrnstrom
Maria DiStravolo Elliott
Sherry Epler
John E. Estep

LEADERSHIP SOCIETY

BRONZE LEADERS (\$1,000-\$1,499) continued

Peter Faben

Jose Figueroa

Carolyn Flint

Elizabeth Ford

Jessica Freed-Haitz

Jill & Michael Frey

Paul W. Frick

Darren & Katrina Fritz Family

Mark C. Gangl

Phillip J. Gaudreau

Jeremy Ryan Geib

Geisenberger-Sable Family Fund

Agnes Gentile

John Gerlach

Henry H. Gibbel

Henry R. & Jolyn Gibbel

Jerry & Monika Glenn

Kenneth & Hope Glidden

Timothy J. Graham

Bonnie Gruenberg

Stanton W. Grube

Jeffrey F. Grundhoffer

Mr. & Mrs. Mark A. Hackenburg

Barbara Hall & Michael Frailey

Ken & Linda Harnish

Cynthia Hart

Jill Ranck Hauck

Celeste Heckman

Paul J. Heim

J. Robert & Nancy Hess

Herbert A. Hockley

Lori L. Hoffman

Bret Hoffmaster

David & Barbara Hornberger

Kathy Lynn Horne

Debra Houpt & Vito DiCamillo

Adam Huegel

Daniel G. Huegel

Richard Hull

Ed & Maria Jablonski

Benjamin Johnson

Robert & Carol Johnson

Stephen Johnson

Thomas J. Jordan, IV & Dr. Valerie L. Jordan

Stuart & Veronica Juppenlatz

John P. Kalafut

Jeffrey Hendershot

Karomfily Household

Craig & Kisha Kauffman

Luke Keeny

Dr. Ann S. Keim

Bill & Ellen Kepler

Jubum Kim

Jim & Maureen Klahr

Tim & Anne Koenig

Keith & Nicole Koger

Robert M. & Hale A. Krasne

Eric D. Krimmel

Mr. Daryl B. Krushinsky

Adrienne Kuhlengel

David & Holly Kutz

Albert Laird

Jennifer Lauver

Stephanie Lavenberg

Marcia & Larry Lefever

Anthony & Tonya Legenstein

Sarah Lesser

Pam & Kirk Liddell

Dr. Sharee Livingston

Mark & Julia Livingston

Mitch & Michelle Long

Aidalis Lopez

Mr. Scott A. Lutz

Michael Lyons

Mr. & Mrs. Anthony M. Macinanti

Donna Lee Mackin

Carol Macking

Mr. Dave P. Madonna

Joye Mills Mahler

Jim & Beth Malkowski

Edward Maloney

Mr. & Mrs. Arthur K. Mann

Jason Markarian

Aaron Markowitz

Mr. & Mrs. Paul Mattaini

Gary A. Maurer

Lindsay McGuire

Susan L. McMullen

Julie McNamara

ONE UNITED LANCASTER

One United Lancaster is an independent, nonpartisan source of Lancaster County community news, founded and powered by United Way of Lancaster County.

Visit One United Lancaster's website at oneunitedlanaster.com.



TRUTH WITH CONTEXT

3 KEYSTONE MEDIA AWARDS

2,500 POSTS ON THE WEBSITE

5,500 AVERAGE READERS OF THE WEEKLY NEWSLETTER



"Since April 2020, One United Lancaster has been providing "truth with context" in Lancaster County, publishing nearly 2,500 posts covering local nonprofits, government, health and social concerns. This past June, we unveiled a new brand identity and an updated, more user-friendly website. We look forward to continuing to build our audience with reliable reporting on the issues that affect the wellbeing of our community."

— Tim Stuhldreher, One United Lancaster, Editor



One United Lancaster team members

Sponsorship provided by:



WOMEN UNITED

Women United is a global, growing force of more than 75,000 women dedicated to creating a world of opportunity – for everyone. The mission of the Women United affinity group here at United Way of Lancaster County is to invest in the betterment of Lancaster County women. Member contributions are invested in programs and initiatives through an annual rotating grant process focused on education, financial empowerment and health.



\$60K GRANT FUNDS DISTRIBUTED In the 2021-2022 grant cycle, Women United proudly distributed \$60,000 in grant funds to the following organizations doing work in Lancaster County to improve women's education:

Milagro House and Clare House: These organizations leveraged their existing core strengths and partnered to provide educational opportunities for local women to prepare for the workforce. Milagro House increased the number of partnerships in the community, their education program served 23 women and an Educational Facilitator position was added to support these services.



The GateHouse: As a result of Women United funding, GateHouse for Women developed an internal computer lab. Clients were offered training such as certifications, college courses or GED classes in addition to skill building programs such as CPR training, Naloxone training, and basic computer training. Now clientele can use the computer lab to apply for jobs, correspond with potential employers via email and ultimately obtain employment.



"During the 2021-2022 campaign Women United was proud to invest \$60,000 in women's education and select Patients R Waiting and YWCA as the next round of grantees for the 2022-2023 campaign. Looking forward, we always welcome new members who are interested in serving on a committee to assist in planning events or review grant applications."

— Emily Schaeffer, Development Operations Manager

WOMEN UNITED MEMBERS

Jen Lauver, Chair
Kay Burky, Vice Chair

MEMBERS

Beth Y. Bowers

Michele Brice

Kay Burky

Salena Coachman

Michael & Debra DeBerdine

Melody C. Dillman

Susanne H. Dombrowski

Maria DiStravolo Elliott

Tamela J. Fassnacht

Thomas & Sarah Gehret

Kathy Pandelidis Granbois, Esq.

Barbara E. Hall

Jill Ranck Hauck

M. Louise Hess

Sadie High

Deb Jones

Ann S. Keim

M. Diane Koken

Katherine B. Kravitz, Esq.

Donna & Karl Kreiser

Jen Lauver

Fran Legenstein

Julia Livingston

Sharee Livingston

Michelle McCann

Susan McMullen

Julie McNamara

Krystyna & Peter Oleske

Joan K. Paxton

Carol Y. Phillips, PhD, RN

Beth & Dominic Rice

Dorothy Rund

Joyce Saeger

Amy L. Sahm

Angie Sargent

Stella Sexton

Sharon M. Sherban

Ellen St. Cyr

Robin D. Stauffer

Bernadette M. Taylor

Ann Treier

Linda Wright

Anonymous (3)

This list was finalized on July 1, 2022. We apologize for any omissions of members or step-up members. We also thank supporters who invested gifts under \$1,000 in Women United's mission.



LEADERSHIP SOCIETY

BRONZE LEADERS (\$1,000-\$1,499) continued

Pat & Steve Meyers

Sabrina Milhous

Elli & Jon Miller

Jeff & Gail Miller

Claude & Julie Minnick

Sarah Montgomery

Cindi Moses

Brad Mowbray

Kathrine Muramatsu

David & Susan Nicholas

Peter Nicholson

Kay Nichols-Wolfe

Michael L. Nolt

Cindy O'Neill

Trevor L. Orth

Neal Pennington

Mr. Marc & Dr. Carol Phillips

Carl & Ellen Pike

Renee Pilotti

Robert & Cheryl Poli

John J. Popielarski

Gregory Radanovic

Elizabeth Radecic Family

Rick & Vanessa Rankin

Tim R. Rawlins

John & Carole Reed

Todd & Jodie Reinhart

Mike & Becky Ripchinski

DeLayne Lavenia Robinson

Dr. & Mrs. Bruce Rodenberger

Kalyn E. Rogers

Dorothy Rund

Marc & Correen Russo

John Sands

Mr. Todd W Sangrey

Caesar J. Santiago

James & Sally Saxton

Andrea & John Schmid

William Schori

Jeanine & Jeff Schreiber

Tim & Linda Schuetze

Frederick Shaak, Jr.

Bridget Shadler

Neal Sharkey

Brent & Amanda Shaw

Ms. Kimberly H. Shirker

Richard Short

Heidi Smith

Mr. Mark A. Smith

Philip & Erin Smith

Benjamin & Megan Snell

Ellen & Kevin St. Cyr

Christine Stabler, MD

Eric R. Stauffer & Carolyn S. Stauffer

Mrs. Kelly L. Strunk

James & Victoria Stuccio

Derick Swartz

Joseph J. Swope

Richard & Joyce Thomas

Michael Todd

Ronda P. Toews

Linda Torres

Donald & Melanie Totaro

Michael Troutman

Alan E. Tshudy, Sr.

Jonathan Ulmer

Logan Vega

Christopher M.G. Wall

Joanne H. Walmer

John Wayne Weaver

Kenneth Weikel

Joan & Marc Weiner

Galen Wenger

Stephen R. Wenrich

Todd A. Wentling

Edward Wentz

Kristina Wessner

Mr. & Mrs. David R. Wilcox

David S. Willenbecher

Thomas S. Williams

Melissa Wissler

John & Elizabeth Wood

Russell Wynegar

Tim & Andi Zellers

Scott & Holly Zieber

Kristen & Andrew Zulkosky

Anonymous (38)

**This list was created on July 13, 2022. We apologize if your name was omitted.

RETURN OF IMPACT

When you donate money to the United Way of Lancaster County, we transform those dollars into resources through our work and the work of our partners. This past year, for every \$1 the community donated, we created community of impact valued at \$8.87.

\$3,203,676
TOTAL COMMUNITY DONATIONS
DURING THE 2021-22 CAMPAIGN

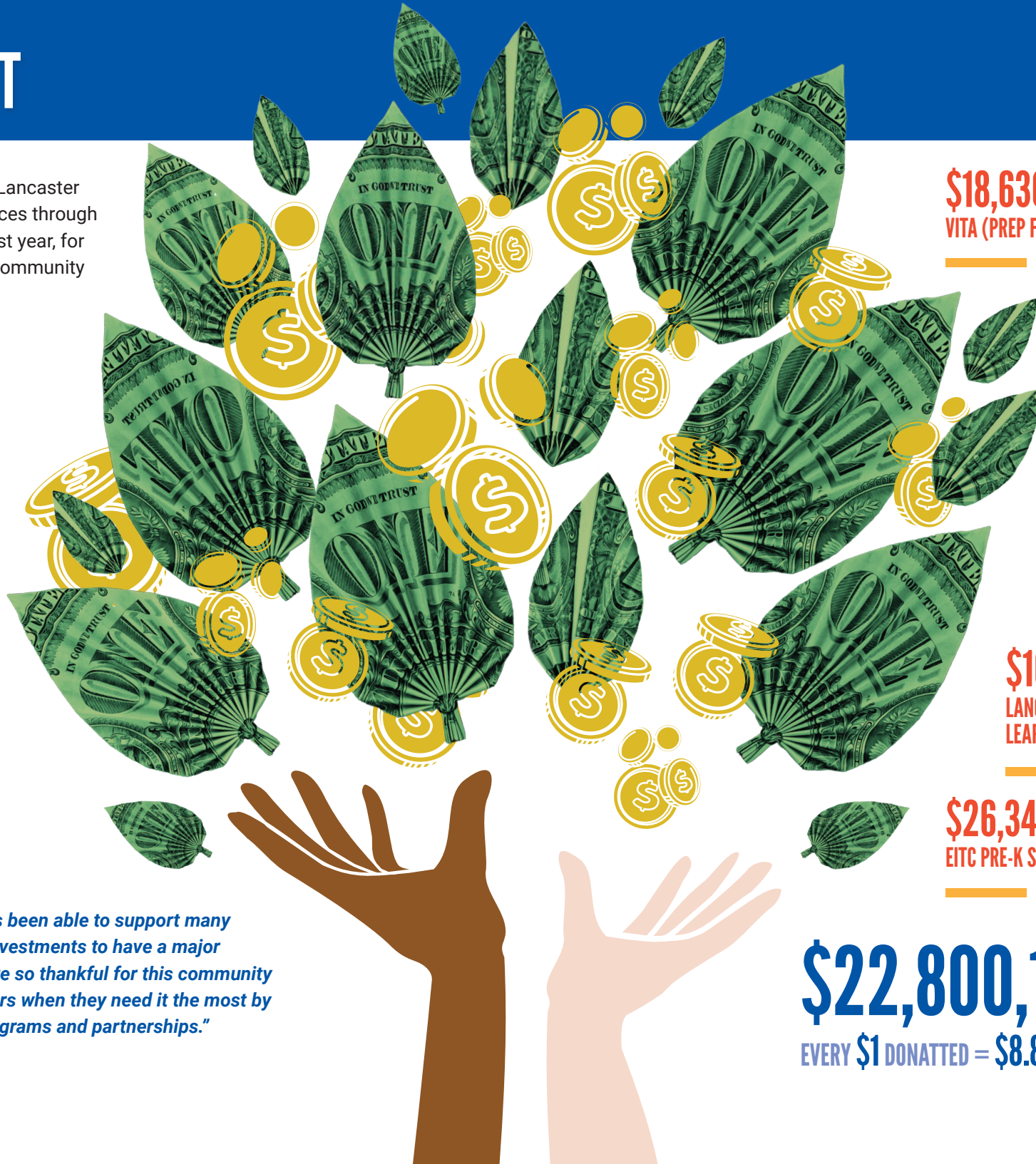
\$2,571,441
UNRESTRICTED GIFTS

\$632,235
DESIGNATIONS TO NONPROFITS
(265 ORGANIZATIONS)



"For many years United Way has been able to support many initiatives and leverage those investments to have a major impact in our community. We are so thankful for this community that jumps to help their neighbors when they need it the most by supporting these initiatives, programs and partnerships."

— Maria Lapp, Director of Finance



\$18,630,683
VITA (PREP FEES AND RETURNS)

\$1,181,500
NURSE FAMILY PARTNERSHIP

\$817,348
EMERGENCY FOOD AND SHELTER PROGRAM

\$720,275
211 CONTACT CENTER

\$250,000
LEVEL UP AND LAUNCH

\$250,000
LANCASTER COUNTY HOMELESSNESS COALITION

\$160,559
LANCASTER PARTNERSHIP FOR
LEARNING EQUITY

\$40,000
ROTARY SUMMER YOUTH
EXPERIENCE PROGRAM

\$26,340
ETC PRE-K SCHOLARSHIP PROGRAM

\$189,815
OTHER GRANTS AND SUPPORTS

\$22,800,180 TOTAL COMMUNITY INVESTMENT
EVERY \$1 DONATED = \$8.87 BACK INTO OUR COMMUNITY

CORPORATE AND EMPLOYEE GIFTS

Thank you to the following companies and their generous employees who supported the 2021-2022 campaign through workplace campaigns, sponsorships, grants, special events and corporate gifts.

PILLAR SOCIETY (\$100,000 and above)

Armstrong World Industries, Inc./ Armstrong Ceiling Plant

Exelon

Fulton Financial Corporation

The Hershey Company

The High Companies

Penn Medicine Lancaster General Health

UGI Utilities Inc.

TIER 2 (\$50,000 - \$100,000)

Bank of America

Eurofins Lancaster Laboratories

Kellogg Company

PNC Bank

Temple University

United Parcel Service

TIER 3 (\$25,000 - \$50,000)

AHF Products

Armstrong Flooring, Inc.

Barley Snyder

Irex Corporation

Lititz Mutual Insurance Company

Murray

Nationwide Insurance Company

PACCAR Inc.

PPL Electric Utilities

Rodgers & Associates

TriStarr Staffing

Truist

Wegmans

TIER 4 (\$10,000 - \$25,000)

Air Products of Lancaster County

Capital Blue Cross

Central PA Food Bank

Certified Carpet

Costco Wholesale Club

Donegal Mutual Insurance

Electron Energy Corporation

M & T Bank

McNees Wallace & Nurick

Northwest Bank

PA State Employees Combined Appeal

Packaging Corporation of America

RKL

Santander Bank

Saxton & Stump, LLC

School District of Lancaster

Stauffers Of Kissel Hill

Summit Advisory

Traditions Bank

United Way of Lancaster County

Wellspan Ephrata Community Hospital

COMMUNITY INITIATIVES

EARLY LEARNING PA

Early Learning PA's mission is to secure, adequate resources to ensure all Pennsylvania's children and families have access to voluntary, high-quality early learning care and education and healthy development opportunities that capitalize on a child's most rapid period of brain development – birth to age 5.

United Way of Lancaster County participated in Legislative visits with Representative Sturla and Jim Dawes, Representative Cutler and Jack Smeltz, Senator Martin's Legislative Assistant (Rachel Waschic), and Senator Aument. Discussions included Early Learning PA (state budget increases), PA 211, and pandemic impact upon the nonprofit sector.

A large event (in spite of the pandemic) was held outside at Community Action Partnership on July 8, 2021 with Gov Wolf, Representative Sturla, Kevin Ressler, Vanessa Philbert (CEO of CAP), and many others. In addition to focusing on the new funding for early education, a strong emphasis was placed on advocacy efforts of Pre-K for PA and Start Strong PA.

Wolf and members of his administration were there to tout the \$30 million increase in early childhood education funding in Pennsylvania's 2021-22 state budget. The money will allow an additional 3,270 children to enroll in Pennsylvania's state-supported early education programs: 2,800 children in Pre-K Counts, which received a \$25 million increase, and 470 in Head Start, which received \$5 million.



"We were isolated during the Covid-19 Pandemic – disconnected from everything outside of our four walls. Now, as we start to rebuild relationships and patch the foundations of our community, our strength has been renewed. Community initiatives are experiencing a renaissance where their mission and vision are either being reinstated or reimagined altogether."

— Julie Kennedy, Community Initiatives Manager



SUMMER YOUTH EXPERIENCE GRANTS

United Way of Lancaster County and the Rotary Club of Lancaster partner yearly to provide mini grants up to \$5,000 to nonprofit summer learning programs. Programs that focus on fighting summer learning loss with curriculum in science, technology, engineering, arts, and math (STEAM) are invited to apply for the annual grant. This successful grant program is entering its 15th year.

TEMPLE VACCINE GRANT

United Way of Lancaster County launched a grassroots outreach effort to inform underserved communities about the COVID-19 vaccine and encourage vaccination.

Two Community Health Outreach Specialists led the effort to combat hesitancy through tabling events, door-to-door communications and small group sessions in order to share the factual information on the subject.



LEVEL UP & LAUNCH

We committed half a million in grants to nine organizations serving Lancaster County's needs regarding Economic Mobility, Education, and Health Wellness. These organizations were initially given grants of \$250,000 for projects designed to be innovative and scalable. Over the next 6 months they were offered the ability to match their grants to scale their programs. In the end, they each met their goal. United Way was able to put \$500,000 into the community while driving \$750,000 of investments for organizations.

VOLUNTEER CENTER

United Way of Lancaster County offers our community an extensive online Volunteer Portal, connecting volunteers – individuals and groups, young and old, corporate and families – to opportunities. A volunteer may serve as a counselor, tutor, provide companionship to the elderly, serve as a board or committee member, play games, pull weeds, or feed the hungry. No matter their age, ability status, skill-level or income, each volunteer is integral to local non-profits & community organizations. Studies have reported volunteering reduces anxiety and depression, can improve physical health, and can even lengthen the life span of senior volunteers.

LANCASTER PARTNERSHIP FOR LEARNING EQUITY REMOTE SUMMER LEARNING

In response to the Covid-19 pandemic, United Way of Lancaster County joined the Steinman Foundation to form the Lancaster Partnership for Learning Equity. A remote summer learning program was built, and 600 K-8 students from school districts throughout the county participated in a six-week virtual learning experience. Acknowledging the digital divide for low-income families, internet access and computer hardware were made available to those who otherwise would not be able to access it. And the best part of all? Students were able to keep the laptops if they maintained an attendance rate of 80% or better.



LANCASTER COUNTY HOMELESSNESS COALITION (LCHC)

LCHC is nationally recognized for their efforts to functionally end chronic homelessness and veteran homelessness in Lancaster County. It is a network of over 150 health and human service providers, business leaders, and private sector individuals working to:

- Moving Individuals/Families into Permanent Housing
- Provide Short-Term Housing
- Assist in Attaining Living-Wage Jobs, Transportation

Through partnerships, LCHC opened a day shelter in Lancaster city where we have needed one for almost a decade. It has been very successful, and individuals have developed a sense of belonging and community.

EMERGENCY FOOD & SHELTER PROGRAM

The Emergency Food and Shelter Program (EFSP) is a FEMA-funded program providing supplemental funds through United Ways to local service providers. United Way of Lancaster County administers the program with partners including City and County government, and homelessness coalition. This past year, we administered the distribution of \$800,000 for families facing food insecurity and homelessness.

CORPORATE AND EMPLOYEE GIFTS

TIER 5 (\$5,000 – \$10,000)

AAA Central Penn
AMETEK Inc.
August Mack Environmental
Conestoga Valley School District
Ephrata National Bank
Franklin & Marshall College
Lancaster Barnstormers
Morgan Stanley

New Holland North America Inc.
Orrstown Bank
Rhoads Energy Corporation
Unitarian Universalist Church of Lancaster
Weis Markets

TIER 6 (\$1,000 - \$5,000)

Arconic
Baker Tilly LLP
Beers & Hoffman, Ltd.
Bentley Systems
Berk-Tek, Inc.
Blakinger Thomas
Brookfield Renewable
Brown Schultz Sheridan & Fritz
Burns & McDonnell
C. S. Davidson
Cargas Systems
Citigroup
Cocalico School District
Comcast
Community Action Partnership of Lancaster County
Community Banks
Corman Kokosing Construction Co.
Domani Wealth
Donsco Inc.
EHD
ELA Group
Elizabethtown Child Care Center
Elizabethtown College
Elizabethtown School District
Enterprise Rent-A-Car
ETEMCO
Federal Express Corporation
First National Bank
Goodville Mutual Casualty
Harrisburg Area Community College
The Hess Agency
IBM Corporation

ITT Inc.
Joe's Famous Wings & Wieners
Johnson & Johnson
Lampeter Strasburg School District
Lancaster Chamber of Commerce
Lancaster City Government
Lancaster City Housing Authority
Lancaster County Government
Lancaster-Lebanon Intermediate / IU13
Lancaster Theological Seminary
LNP Media Group
Manheim Central School District
Manheim Township School District
Merrill Lynch Inc.
MetEd/First Energy Company
Milton Hershey School
North Group Consultants
Nxtbook Media
One2One Computer Services Inc.
Penn National Insurance
Penn State Health
Penn State University
Pennsylvania Lumbermens Mutual Insurance Company
Pepperidge Farm Inc.
Pequea Valley School District

CORPORATE AND EMPLOYEE GIFTS

TIER 6 (\$1,000 - \$5,000) continued

Ranck Plumbing, Heating, & Air Conditioning

RGS Associates, Inc.

Rossmere Mennonite Church

S & T Bank

Senn Automotive

Sheetz, Inc.

Somat Company

Target

Trout CPA

Trustmark

Turkey Hill Dairy

Univest Bank

UPMC Health

Wal-Mart

Warfel Construction

Company

Warwick School District

Weidenhammer Systems

Corporation

Westfield Insurance

Wells Fargo

WGAL 8

PRE-K EITC SCHOLARSHIP CONTRIBUTORS

Orrstown Bank

Rodgers & Associates

Traditions Bank

Truist

UPMC Health

FOUNDATIONS

Armstrong Foundation

Brethren in Christ Foundation

Brossman Foundation

Campbell Foundation

Gooding Group Foundation

Hankin Foundation

High Foundation

Rotary Club of Lancaster Foundation

Steinman Foundation

We apologize if we failed to acknowledge any company's generous philanthropy.

WORKPLACE CAMPAIGNS

For nearly 100 years, the Lancaster business and nonprofit community has supported United Way of Lancaster County by conducting employee workplace campaigns to raise awareness and funds helping thousands of residents facing unexpected challenges. Hundreds of employers large and small offer this opportunity and thousands of people make one-time gifts or invest in our work through payroll deduction and recurring gifts.

Campaign coordinators at these businesses take time to plan and conduct employee awareness events.... from short presentations by United Way staff to week-long activities to a month's worth of information about United Way. We are so very grateful for the time and effort they put in to make these campaigns successful.

2021-2022 CAMPAIGN YEAR:

150+ BUSINESSES GAVE SUPPORT

FOR A TOTAL OF NEARLY \$1 Million

180+ COMPANIES INVOLVED THEIR EMPLOYEES

EMPLOYEES CONTRIBUTED \$1.7 Million

A COMPANY CULTURE OF GIVING

For 28 straight years, Lititz Mutual has generated 100% participation from employees during their fall campaign. With employee contributions and a dollar-for-dollar company match, this modest local employer has contributed nearly \$1 million since 1996.



"For nearly one hundred years, generations of Lancasterians have supported United Way through a workplace campaign at their employer. Giving back to help neighbors, friends and family is easy through a payroll deduction pledge and our online giving platform streamlines the process for everyone. We are so grateful for the hundreds of local businesses and organizations that conduct workplace giving campaigns each year. From small businesses to large corporations, employee gifts and corporate donations make a significant impact on tens of thousands of people who need our help."

— Barbara Zercher, Resource Development Director

GRANTS

United Way of Lancaster County actively seeks and applies for grants from federal, state, and local funders (public and private) with the help of a grant writer. During the 2021-2022 campaign year, United Way received grant commitments totaling \$938,500, funding projects such as Volunteer Income Tax Assistance (VITA), PA 211 East, Vaccine Hesitancy Outreach, Project Blueprint, Language Justice Initiative, One United Lancaster, Pre-K Educational Improvement Tax Credit (EITC), and Nurse Family Partnership.

United Way of Lancaster County is an approved pre-K EITC nonprofit; we obtain donations from businesses, work with nonprofit partners who provide childcare and ensure that funds are equitably distributed to support working families.

\$938,500 GRANT COMMITMENTS RECEIVED IN 2021-22

VITA GRANTS

\$274,500

211 GRANTS

\$325,500

EITC GRANTS

\$44,000



"United Way of Lancaster County is working hard to expand partnerships and leverage resources through grants that benefit our community."

— Janeen Maxwell, Director of Grants Development



LEGACY SOCIETY

The Legacy Society recognizes United Way of Lancaster County investors who have perpetuated their giving past their lifetimes. Their planned gifts "pay it forward," leaving a legacy that will continue to improve lives across Lancaster County.

There are a variety of ways to include United Way of Lancaster County in your will or estate plans. Some of the most popular vehicles include:

1. Naming United Way of Lancaster County as beneficiary in your will.
2. Making an outright gift of cash, appreciated stock or real estate.
3. Naming United Way as the beneficiary of a retirement plan.
4. Naming United Way as the beneficiary of an existing or new life insurance policy.
5. Making a gift through a charitable gift annuity.

We invite you to consider making United Way a part of your legacy. To learn more, please contact Barbara Zercher at DonorRelations@uwlanc.org or 717-824-8123.

GIFTS RECEIVED

Lawrence Arnold Trust
Victor L. Baer Trust
Mary L. Baer Trust
Estate of George P. Bolbach
Estate of Cora M. Burkhardt
Estate of Betty J. Cannon
Estate of John C. Carter
Estate of Dorothy R. Chapman
Beatrice M. Clopp Trust
Estate of Walter L. Connor
Estate of Nancy Dickersheid
Billy DiGilio
Estate of Genevieve Diller
Susan C. Eckert Fund
Estate of Maude M. Eshelman
Paul B. and Maude M. Eshelman Trust
Paul B. Eshelman Trust
Estate of Doris Flick
Estate of Waltraud E. Geltmacher
Gladys L. Good Trust
Estate of Wyona R. Graver
Estate of Dorothy Ann Haley
Estate of Arthur K. & Florence M. Hammel

Elmer E. & Virginia M. Hansell Trust
Estate of Rodney W. Harnish
Estate of James J. High
In memory of J. Leroy & Pauline E. Hoeltzel
Estate of Charles B. Hull III
Estate of Edmund C. Johnson
Estate of William G. Johnstone, Jr.
Estate of Mary A. Kauffman
John C. Kirchner Memorial Fund
Estate of Robert E. Knoll
Estate of Herman R. Kramm
Estate of Helen E. Larson
Gilda M. Markoski Fund
Estate of Virginia M. Mehler
Charles H. Miller Trust
Margaret S. Moss
Reuel R. Rupp and Mayanna E. Rupp Trust
Mary Sachs Trust
Estate of Verna A. Scott
Estate of Helen A. Shaub
Alvin W. Shenk Trust
Sol J. Slotkin Trust

Continued on page 17

EVENTS



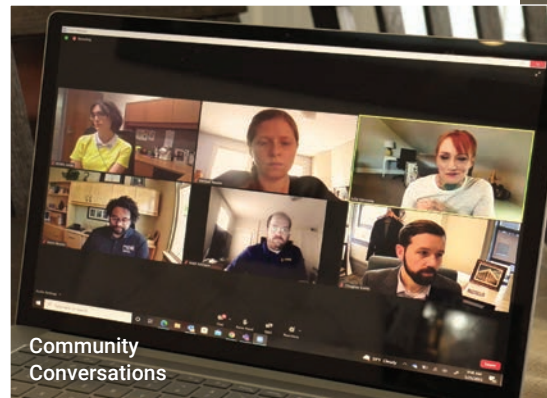
Trike Race



Scan the QR Code
to watch our 2022
Trike Race!



Day of Caring



Community
Conversations



Level Up
& Launch



"United Way of Lancaster County hosts events to bring the community together to celebrate wins, fundraise and raise awareness of the gaps within the Lancaster community. We hope that in doing so, we are able to reach new audiences and improve the lives of our neighbors."

— Madeline Seiler, Marketing and Communications Director



Day of Caring



ExtraGive



OURtoberfest
Golf Tournament

LEGACY SOCIETY

GIFTS RECEIVED *continued*

Estate of Keith Spalding
Estate of Hilda Weaver
Estate of Lewis H. Wessinger

Estate of George H. Wiest
Elva Boyd Wilson Fund
Estate of Helen M. Witmyer

LETTERS OF INTENT

Shaun Balani
Scott & Kay Burky
Dr. J. Frederick & Theodora M. Chairsell
Gloria E. Degler
Nancy J. Dickersheid
Tony & Sherry Chivinski
Robert J. & Janice A. Cook
Susan & Jerry Eckert
Deborah R. Gerlach
John Gooding
Kathy Pandelidis Granbois, Esq.
Edward A. Hauck & Stefanie B. Valar
Anita Hess
Carol D. Hess
Ken & Louise Hess
David E. Hosler
Suzette & Richard Kneedler
Walt & Fran Legenstein
Richard Haughton Livesey III
Mrs. Mae F. Livesey
Iris S. MacRae
Joe & Anna Molony
Ronald & Julie Myer
James E. & Mary E. Shreiner
Sue Suter
Ann & Ron Vail
Rick & Colleen Watson

Anonymous (1)

We apologize if we failed to honor anyone's generous philanthropy. We will be working to update our Legacy Society.

HONORARIA

IN HONOR OF THESE VERY SPECIAL PEOPLE:

- In honor of **C Deans Crystle**, from:
Charles Crystle
- In honor of **Electron Energy Corporation**, from:
Polaris Rare Earth Materials, LLC
- In honor of **Liz Fulmer**, from:
Kevin Ressler
- In honor of **Toni Gainer**, from:
Pixie Berman
Patricia Espinosa-Vargas
Wendy & Dan Jarrett
- In honor of **Barbara Ann Hamlin**, from:
Richard Shutt
- In honor of **Robert Macina**, from:
Economic Development Company of Lancaster County
- In honor of **Virginia "Bootsie" Nancarvis**, from:
Feleen Nancarvis
- In honor of **Jeremy Nieli**, from:
Stephen Nieli
- In honor of **Olivia Smucker**, from:
Rachael Yoder Klink
- In honor of **Judith Thomson**, from:
Carol Stowe
- In honor of **Dorothy Witmer**, from:
Steve Witmer

GIVE, ADVOCATE, VOLUNTEER

"To transform community, you need more positives in the world than negatives. We believe anyone can be a part of adding positive transformation to Lancaster when we Live United as we Give, Advocate and Volunteer for our neighbors in need."

— Kevin Ressler



Watch United Way of Lancaster County's 2022-23 Campaign Video.

FROM OUR CEO



The phrase 20/20 is used to recognize clarity of vision, both physical and metaphorical. In that way, one might have thought 2020 would be a year of reflection for clarity. Instead, the year 2020 will go down as the catalyst for a period of murkiness. In the future, when in hindsight we look back at 2020 we will see that turmoil did bring clarity. The nonprofit sector gained clarity regarding many of our programs and our program participants. Lessons regarding the inequities of both societal problems and the solutions we provide meant a re-envisioning of what the community can be and how we can serve them.

As we enter 2023, the initial waves of fear brought on by the pandemic have been worked through. Much of our response and recovery settled in with a learn-as-you-go model leading to innovation and renewed importance. You will see United Way's response reflected in this booklet as well as the donors able to stay with us or even increase support for our mission. We are deeply grateful for those who could stand with us to make sure others did not have to stand alone. As we look to 2023 and beyond, we again are faced not with clarity and certainty but economic uncertainty and the reality that the most fragile amongst us have the macroeconomic challenges everyone faces as well as micro-barriers from imperfect systems and history.

Hopefully, in this publication, you will see ways forward where together we can advance the education, economic mobility, and health & wellness of Lancaster's more vulnerable populations. We live in an amazing community, but not everyone is able to experience the grandeur of this place. Together, we can ensure the future success of our community with the dual focus on today's acute problems with solutions that see where we are and how we can be better for future generations.

Of this we are clear – we have enough to go around so that everyone in our community can thrive. We just have to look at the big picture and choose to be the changemakers that bring forth that better world for an equitable Lancaster. I invite you to continue to stand with us, or to support us for the first time. Cords of two are stronger than one and cords of three are stronger than two, so only time will tell what happens when a whole community comes together. Thank you for your part in making sure we can all Live United. That's Our Way, Together.

Gratefully,

Kevin Ressler
Kevin Ressler

MEMORIALS

IN MEMORY OF THESE VERY SPECIAL PEOPLE:

- In memory of **Harold J. Barton**, from:
Donna L. Barton
- In memory of **Stan Musial Frey**, from:
Michael and Jill Frey
- In memory of **Paul Gransee**, from:
Jonathan Gransee
- In memory of **Hazel I Jackson**, from:
Cheryl Holland-Jones
- In memory of **Jeanne Moses**, from:
Dale Ober
- In memory of **Mary T. Patterson**, from:
Terence Patterson
- In memory of **Robert "Bob" Seidel**, from:
Nancy S. Pakulski
James Straw
- In memory of **John Smith**, from:
Mary Lark



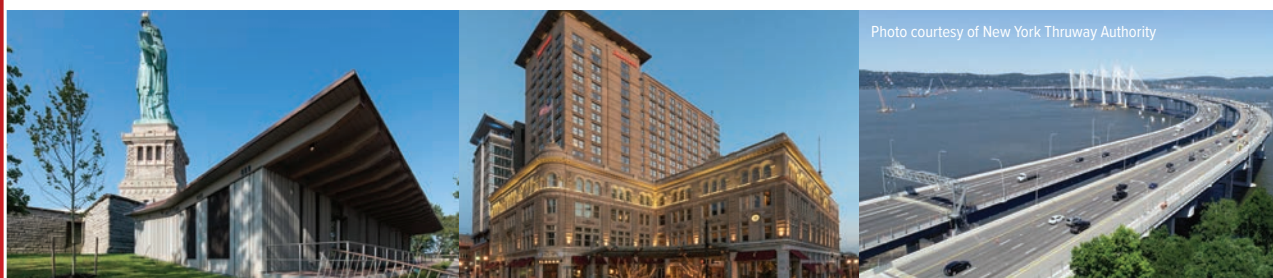
**United Way of
Lancaster County**

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Lancaster, PA 17601

717.394.0731

uwlanc.org

**GIVE. ADVOCATE. VOLUNTEER.
LIVE UNITED™**



The High companies are proud supporters of United Way of Lancaster County.

High and its co-workers share United Way's vision of a world where all individuals and families achieve their human potential through education, income stability, and healthy lives. Each year, High conducts a corporate campaign to help United Way partners in the communities in which we live, work, and play. High co-workers have demonstrated their generosity by giving their time, talent, and financial support for the needs of vulnerable populations.

Thanks to High co-workers, United Way, and to all in our communities who help us Live United.



**Industry Leadership. Environmental Stewardship.
Community Commitment.**