

THIS IS OUR WAY...



TOGETHER.





BECAUSE OF YOU!

UNITED WAY OF LANCASTER COUNTY STAFF

- Sara Cannon**, 211 Information & Referral Specialist
- Vince Cronin**, Finance Manager
- Tamala Delgado**, 211 Digital Communications Specialist
- Patricia Espinosa-Vargas**, 211 Quality Assurance Manager
- Toni Gainer**, 211 Director
- Kyle Gamble**, Marketing & Communications Associate
- Ariana Hernandez**, 211 Housing Specialist
- Patricia Houser**, 211 Database Manager
- Heather Hutsell**, Administrative Assistant, Administration
- Michelle Ingham**, VITA Director
- Wendy Jarrett**, Vice President, Human Resources and Administration
- Deb Jones**, Community Initiatives Director
- Julie Kennedy**, 211 Coordinated Entry Regional Manager, Lehigh Valley Region
- Maria Lapp**, Finance Director
- Lauren Leshner**, 211 Housing Specialist
- MaryAnn Lugo-Rodriguez**, 211 Information & Referral Specialist
- Janeen Maxwell**, Grant Writer
- Cindi Moses**, Executive Vice President
- Eileen Ondra**, 211 Housing Specialist
- Keith Radecic**, Financial Systems and Analytics Director
- Kevin Ressler**, President & CEO
- Emily Schaeffer**, Resource Development Administrative Assistant
- Madeline Seiler**, Marketing & Communications Director
- Jeffrey Smethers**, VITA Operations Manager
- Olivia Smucker**, Digital Content Coordinator
- Timothy Stuhldreher**, One United Lancaster Editor
- Lorna Swinton**, 211 Information & Referral Specialist
- Jessica Torres**, 211 Housing Specialist
- Tram Trihn**, Database Administrator
- Logan Vega**, 211 Database Assistant
- Sara Yoskoski**, Leadership Giving & Events Director
- Barbara Zercher**, Resource Development Director

MISSION To advance the education, economic mobility, and health of our community by mobilizing resources, people, and organizations.

VISION An equitable Lancaster County where every individual has an opportunity to succeed, and the entire community thrives as a result.



United Way of Lancaster County



CONTENTS

Vision & Mission	4	Board of Directors	5
PA 211 East	6	VITA	7
One United Lancaster	8	Volunteer Center	8
Toqueville Society	8	Women United	9
Community Initiatives	10-11	Leadership Society	10-11
Community Investment	12-13	Corporate & Employee Giving	12-13
Partners	14-15	Lancaster Cares	16
Project SOS	17	Leadership Society (con't)	16-18
Letter from our CEO	18	Financial Statement	19
Honorariums & Memorials	19		

LETTER FROM OUR BOARD CHAIR

Communication has never been closer to our fingertips or farther from our ears than it is today. The strength of our board and organization lies in our ability to listen to Lancaster and react.

“Friends are those rare people who ask how we are, and then wait to hear the answer.” -Ed Cunningham

How did we listen? By answering 35,746 calls, texts and electronic requests from Lancaster residents who contacted 211 for help affording food, accessing child care or finding housing. By holding conversations about our community on critical and timely topics. By making sure our Board represents and cares about our community.

How did we react? By bringing together the resources, people and organizations to provide solutions. By being a friend to our neighbors, after taking the time to listen to them and understand their concerns. By listening to the intent of our donors and leveraging their investment into the community.

That’s Our Way, and we hope you share in our pride as you read through the stories of impact contained in this report.



The Nieli Family - Lorenzo, Jessica, Stephen & Gianluca



Stephen Nieli, Campaign Chair

UNITED WAY OF LANCASTER COUNTY BOARD

Deepa Balepur, Compass Real Estate, LLC

Brian Bliss, Solanco School District

Deb Brandt, Fig Industries

Monika Chap, Fulton Bank

Tina Citro, WellSpan Health, Ephrata Community Hospital

Toni Donovan, Penn Medicine, Lancaster General Health

Ben Eison, Reliance Medical Billing Solutions, LLC

Mike Frey, Traditions Bank

Bob Gantz, RKL

Alisa Jones, Union Community Care

Sharee Livingston, OBGYN of Lancaster

Don Maier, Community Volunteer

Maureen Maley, Eurofins Scientific

Willonda McCloud, Bright Side Opportunities Center

Stephen Nieli, High Companies

Kathy Pandelidis Granbois, Saxton & Stump, LLC

Rakesh Popli, Community Volunteer

Victor Ramos, Millersville University

Dr. Damaris Rau, School District of Lancaster

Beth Riley, BRiley Consulting LLC

Angela Sargent, Fulton Financial Corporation

Ted Sickler, LNP

Ismail Smith-Wade-El, LanCo MyHome

Robin Stauffer, High Companies

Jordan Steffy, Attollo Prep

J. Richard Thomas, Community Volunteer

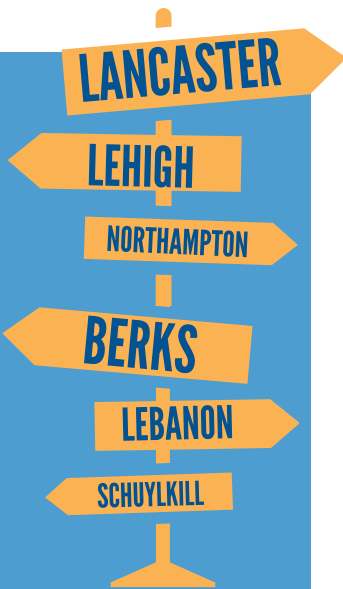
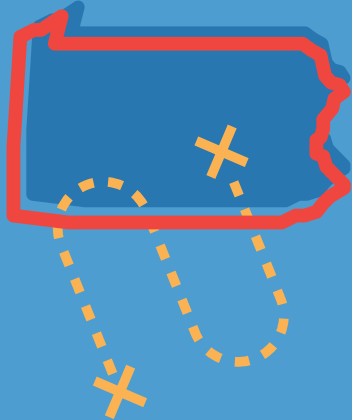
Janet Treer, The Treer Group

Michael Truong, Truist



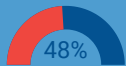
PA 211 EAST

PA 211 EAST

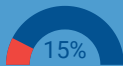


REGIONAL TOP NEEDS

Housing



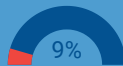
Employment



Utilities



Food



PA 211 EAST RANKS #1
AMONG ALL PA 211 CENTERS
RESPONDING TO THE
MOST REQUESTS
FOR HOUSING &
EMERGENCY
SHELTER

62,399 CALLS ANSWERED

for the region over one year
26,098 CALLS for LANCASTER CO.

Imagine that your social support system has vanished. Your relationships, job, housing and savings are all slipping away. Now imagine tragedy strikes - a job loss, a domestic violence situation, an accident or a mental health crisis - and those insecurities become liabilities.

Who would you call for help first? A 2020 survey by bankrate.com found that only 41% of Americans could weather a \$1,000 emergency with their savings. Fortunately, United Way of Lancaster's PA211 contact center is a free, confidential 24/7/365 service that covers 7 counties and connects people to over 2,800 non-profit and community-based organizations. Your support through contributions to United Way ensures this service remains free, easy and innovative for those who aren't always able to prepare for life's unexpected challenges.

VOLUNTEER INCOME TAX ASSISTANCE (VITA)

VITA

100% CONTACT-FREE
TAX SEASON



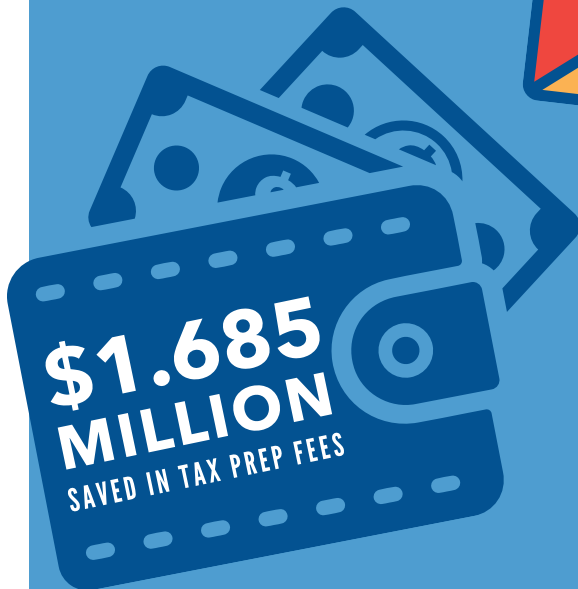
Thanks to the heroic efforts of our team of 158 volunteers & 2 full-time staff, we were proud to safely prepare 6,172 tax returns using new virtual and drop-off options



\$1,913
AVG. TAX REFUND



\$11.6 MILLION
TOTAL RETURNS TO CUSTOMERS



\$1.685 MILLION
SAVED IN TAX PREP FEES

38%
INCREASE
NEW CUSTOMERS

They say nothing is certain in life but death and taxes. While no one can prevent death, United Way can help with your taxes. Every year, United Way of Lancaster's Volunteer Income Tax Assistance program helps tens of thousands of low to moderate income individuals confidently file their taxes with IRS certified volunteers. We save millions in tax preparation fees for our neighbors; dollars that pay rent and utilities, buy holiday gifts for children, and provide some financial peace of mind.

Many of our clients would not file taxes if not for VITA because of the average \$270 preparation fee. Many more might try to file on their own or use a preparation service that is focused more on quickness than care. Because our tax preparers are focused on customers over cashflow, they ensure eligible deductions aren't missed to maximize IRS returns to the community. Millions saved. Millions returned. All for Lancaster County residents.

TOCQUEVILLE SOCIETY

La Table Ronde de Millions de Dollars (Million Dollar Roundtable)
Elva B. Wilson*

Ordre d' Egalite (\$50,000-\$74,999)
Donald & Susan Maier

Ordre de Liberte (\$25,000-\$49,999)
David R. & Tamela J. Fassnacht
Rick & Jessica Rodgers

Membres de la Societe (\$10,000-\$24,999)

William W. & Susan C. Adams
Robert F. & Laura L. Beard
Hans G. Bell
Dick Blakinger
Douglas & Karyn Cadle
Nevin & Kathleen Cooley
Susan & Jerry Eckert
Wendell L. Funk, MD
Mike & Kathy Granbois
Vic Grizzle
John K. Herr III & M. Diane Koken
S. Dale & Sadie High
Jim & Colette Hipolit
Donald & Boots Horn
David & Jean Hosler
Joanne M. Judge & Rick Oppenheimer
Tom & Sharon Kennedy
Stephen & Veronica Kepchar
Donna & Karl Kreiser
Walt & Fran Legenstein
Molly & Monty Milner
Ed & Michelle Monborne
James H. & Joan L. Moss
Karl E. Moyer
Roger & Grace Moyer
Stephen Murray & Anne Jackson
Jason & Melissa Reiman
Mike & Andrea Shirk
James E. & Mary E. Shreiner
Michele & John Stachowiak
Stephen & Patricia Stockwell
Mr. James A. Stubbs
Paul W. & Judy S. Ware
George & Nancy Weaver
Mr. and Mrs. Isaac H. Weaver
Mike & Sandy Wege
Eric & Kristin Wenger
Linda & Jeff Wright
Vicki & Steve Zuckerman

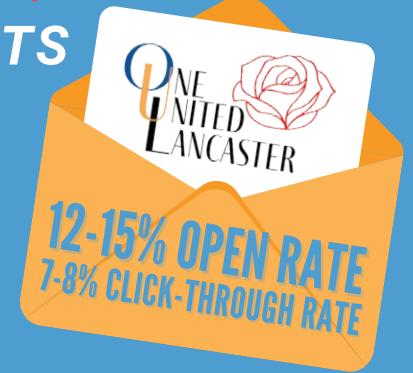
*Deceased
Anonymous (1)



ONE UNITED LANCASTER

50,000+
EMAIL CONTACTS

10,000+
social media contacts between
ONE UNITED LANCASTER
& **UNITED WAY OF LANCASTER COUNTY**



Pennsylvania NewsMedia Association
FIRST PLACE IN DIVISION IV
Kyle Gamble, "Election 2020: Why I Vote."



VOLUNTEER ENGAGEMENT

2032

TOTAL VOLUNTEERS

The value of our volunteers' time totals

\$629,354

BASED ON A NATIONAL VALUE OF \$27.20 / HR

335
VOLUNTEERS
CONNECTED
ONLINE

GENERATING A REVENUE
of **\$2320** from
volunteer activities



WOMEN UNITED

The mission of Women United is to invest in the betterment of Lancaster County women. Member contributions are invested in programs and initiatives through an annual grant process. The objective of the 2021-2022 grant cycle is to better the lives of Lancaster County women by promoting women's education initiatives. In the 2020-2021 grant cycle, Women United was proud to distribute some \$80,000 in grant funds to the following organizations doing work in Lancaster County to better the health of women 18+.

• **Girls on the Run:** Girls on the Run serves Lancaster and Lebanon Counties with an afterschool activity that builds self-esteem and promotes a healthy lifestyle in young girls between the ages of 8 and 13 by training for a 5K.



• **Union Community Care:** This federally qualified health center, with its extensive group of community partners, will be executing a unique pilot program to improve the health and wellness of women in a marginalized sector of Lancaster County: women who are pregnant and struggling with substance use disorder.

• **Penn Medicine Lancaster General Health:** LGH will better the lives of Lancaster County women by reducing their risk of developing cancers caused by the HPV virus.



Penn Medicine
Lancaster General Health



WOMEN UNITED MEMBERS

Bethany Novis, Chair
Jen Lauver, Vice Chair

Members and Step-Up Members

Heather Ace	Maureen Gimpel Maley
Susan C. Adams	Pam McDonald
Kay Burky	Susan McMullen
Linda L. Castagna	Julie McNamara
Susanne H. Dombrowski	Kristina J. McVey
Maria DiStravolo Elliott	Dr. Jeanne H. Neff
Tamela J. Fassnacht	Bethany Novis
Susan J. Garofola	Jennifer Oehme Knepper MSN, RN, CCRN
Michelle Gibbons	Joan K. Paxton
Jill E. Gilbert	Dr. Carol Y. Phillips
Kathy Pandelidis Granbois, Esq.	Ellen Romano
Jennifer L. Groff	Joyce Saeger
Barbara E. Hall	Amy L. Sahm
Jill Ranck Hauck	Angie Sargent
M. Louise Hess	Allison E. Schlegelmilch
Sadie High	Sharon M. Sherban
Christina M. Hoffman	Deidre W. Simmons
Deb Jones, MSW, LCSW	Ellen St. Cyr
Ann S. Keim	Robin D. Stauffer
M. Diane Koken	Patricia Stockwell
Katherine B. Kravitz, Esq.	Bernadette M. Taylor
Wendy Lance	Ann Treier
Jen Lauver	Linda Wright
Fran Legenstein	
Doris Lyons	

Anonymous (1)

This list was created on June 30, 2021. We apologize for any omissions of members or step-up members. We also thank supporters who invested gifts under \$1,000 in Women United's mission.

LEADERSHIP SOCIETY

Diamond Leaders \$7,500-\$9,999

Philip & Gretchen Miller
Joseph & Elizabeth Roda
Paul & Ellen Romano
Dave & Anne Marie Schulz

Platinum Leaders \$5,000-\$7,499

Kathryn & Steve Borkgren
Mark & Patty Fitzgerald
Bob & Patty Ford
Phil & Pati Frey
Scott & Lynn Fyfe
John & Susan Garofola
Mrs. Bernice K. Gerhart
John Kayser
Kathy & Dan Kravitz
Jim & Marcie Mack
Teresa A. Murray
Curt & Kim Myers
Tim & Sheila Oostdyk
Daniel J. Platt
Beth & Dominic Rice
Charles Romberger
Mark & Andrea Stanley
Kevin & Denise Walling
Kristin Wiest & Michael Winters
Stacey & Robert Youcis

Gold Leaders \$2,500-\$4,999

William Allard
Carolyn J. Beam
Frank Bennett
Michael & Alison Bernhardt
Andrew K. Bittinger
Robert K. Bowman
Donna & Bruce Bucher
Mr. Edward M. Carreras
Jonathan Clark
Margaret Costella & Russell Strickland
Brienne & Matthew Cramer
Annalisa Crannell & Neil Gussman
Laurie & Allen Cubell
Michael & Debra DeBerdine
Keith G. Dorman
Timothy & Jennifer Gaalswyk
Brett Gagnon
Thomas & Elizabeth Gates
Thomas & Sarah Gehret
John Gerdy
Tom Gibble
Todd Gohn
Tom & Jennifer Goldbach
Judy A. Haas
Jeffrey S. Harsh
Kenneth E. & M. Louise Hess
Steven & Elizabeth High
Suzanne M. High Family Fund
Yon & Nichole Hinkle
Bjork Hupfeld
Pamela Jocsak
Ron & Denise Kennedy
Deb & Chuck Kereczman
Robert Krieger
James Lamberg
Mitch & Michelle Long
Thomas Neilson Lord
Michael J. Lorelli

Maureen & Chris Maley
Pam McDonald
Nancy & Craig Nadig
Kathryn Noll
Krystyna & Peter Oleske
Amanda O'Neil
John & Sherrie O'Quinn
Art & Marcia Pangburn
Joan & Wayne Paxton
Mr. Marc & Dr. Carol Phillips
Joy & Rakesh Popli
Andy Probolus & Marianne Smith
Phoenix Rann
Mike & Becky Ripchinski
John & Joyce Saeger
Amy L. Sahn
Joe Scholly
Shawn & Wendy Serfass
Rich & Ethel Sheidy
Barbara & David Singer
E. Follin Smith
George & Bernice Stadler
Bob & Robin Stauffer
Jeffrey Sterner
John & Pam Stoner
Robert Stoyko
Mark & Maria Swornley
Paul J. Szykman
Bernadette M. Taylor
Mr. & Mrs. J. P. Treier Jr.
Amy Trojanowski
Mr. Terry L. Underkoffler
Michel Vermette
Michael Walmer & Elizabeth Masciale-Walmer
E. Philip Wenger
The Honorable Thomas W. Wolf
Jeffrey Youngquist

COMMUNITY

LANCASTER PARTNERSHIP FOR LEARNING EQUITY

When the Lancaster Partnership for Learning Equity launched in 2020, it had multiple goals. In the short term, we wanted to counteract the disruptive effect of the coronavirus on education. But we also wanted to tackle the economic and social economic disparities that lead to disadvantaged children falling behind – in other words, to actualize the “Equity” in the partnership’s name.

Our first project, the Summer Learning Program, was a great success. It offered free laptops to eligible households, access to broadband internet, an outstanding curriculum, and a dedicated team of certified teachers. Putting this all together in record time, then seeing it come to life, *“felt like the kind of miraculous experiment we all dream of being a part of,”* said Kevin Ressler.

Lancaster Partnership for Learning Equity

Summer
LEARNING PROGRAM

512 GRADE PK-8 PARTICIPANTS
25 DAYS of PROGRAMMING
81% AVERAGE DAILY ATTENDANCE
1.5+ MONTHS LEARNING GAIN in READING
27,634 BOOKS DISTRIBUTED
100% of EDUCATORS RECOMMEND the PROGRAM

- Partners:

- BellXcel
- Comcast
- NAACP - Lancaster Branch
- Steinman Foundation
- STEM Alliance
- United Way of Lancaster County

Thank you to these organizations that provided funding: Steinman Foundation (\$100,000), PNC Foundation (\$25,000), Campbell Foundation (\$12,500), and Wells Fargo (\$15,000).

INITIATIVES

Conversations about OUR Community

Throughout the past year we held monthly virtual conversations about OUR community on topics relevant to the needs of Lancaster County and its residents. Over 25 speakers from county business and civic leaders like Penn Medicine LGH, UPMC, School District of Lancaster, LGBTQ+ Coalition, Patients R Waiting, Spanish American Civic Association, and the Office of Governor Tom Wolf have participated. These engaging and poignant conversations have also brought together over 300 attendees collectively.



County Wide Connections

United Way of Lancaster County staff not only execute the mission of the organization on a daily basis, but many do much more to improve the Lancaster County community through their involvement in other organizations:

- Age Friendly Lancaster County Advisory Board
- Career Ready Lancaster
- CareerLink Leadership Team
- Conestoga Valley Education Foundation Board
- Elizabethtown Area HUB Executive Committee
- Emergency Services Response Coordination
- Empower Lancaster Steering Committee
- Everence Federal Credit Union Board – Chair
- Federal Reserve Reinventing Our Communities Cohort
- Funders Forum
- HEAL PA - ACES Committee
- Hourglass Foundation
- Hunger Free Lancaster Coalition
- Joint Funding Committee
- Leadership Lancaster
- Lanc Co MyHome Emergency Response Committee
- Lancaster Cares Steering Committee
- Nurse Family Partnership Community Advisory Board
- Partnership for Public Health
- Poverty Coalition
- Racial Equity Profile Steering Committee
- Rotary of Elizabethtown
- Start Strong PA Mobilization and Communications Committee
- Together Initiative Executive Committee
- UPMC Lititz Board
- United Way PA Collective Impact Cohort Committee
- United Way PA Public Policy Committee
- United Way Worldwide Operating Model Task Force
- United Way of Pennsylvania Board
- Workforce Development Board Youth Council

LEADERSHIP SOCIETY (CONT.)

Silver Leaders \$1,500-\$2,499

Stephen F. Anzaldo
 Eric & Laura Athey
 Frederick Babin
 Rick & Cheryl Bennett
 Nancy L. Bieber
 Michael & Stephanie Biggerstaff
 Jim & Karen Biondolillo
 Dan & Cindy Blakinger
 Dave & Linda Boomer
 Beth Y. Bowers
 Andrew Brighton
 Christopher Brown
 Kathleen J. Bucher
 Scott & Kay Burky
 James & Denise Cassel
 Lourdes Cho
 Craig & Nancy Clinger
 Dan & Jane Conrad
 Judith G. Cook
 Miriam R. Cruz & Jesus M. Cruz
 Gary & Jane Davidson
 Seth & Mary Beth Davidson
 Scott & Laura Fiore
 Ann & Ray Foley
 Frederick S Foster-Clark
 Francis & Suzanne Fox
 David & Jennifer Freedman
 Chad M. Fritz
 Mario Gallelo
 Ms. Marjorie Gerhardt
 Mr. Richard H. Gherst
 William Glick
 Darryl & Dominique Gordon
 Linda Gort & Lenny Walton
 Nathan & Katharine Grieser
 Lindsey Groft
 Brenton & Sharon Hake
 David Hartzell
 Josh & Catherine Hauser
 Daniel & Evanna Hess
 Jeremy Horning
 Joy & Lyle Hosler
 Paul Hough
 Michelle & Jace Ingham
 Mr. Richard L. Jackson
 Dan & Wendy Jarrett
 Mark & Deborah Kauffman
 Barry Kemper
 Scott & Wendy Kimmel
 Scott, Rose & Owen Krause
 Wendy N. Laverty
 Don Lee
 Joe & Kristy Legenstein
 Pam & Kirk Liddell
 Bret Lieberman
 Keefe Long
 Robert & Linda Macina
 Jessica M. Macker
 Gladys Malone
 Mr. Thomas Malone
 Aaron & Tracy Marines
 Salvatore F. Marone
 Brian & Melissa McCollough
 Anne McGrann
 Phillip E. McIntyre
 Kristina J. & Henri P. McVey
 Ronnie & Ilse Medlock
 Pat & Steve Meyers
 Steven C. Miller
 Richard Myers
 Steve & Jess Nieli
 Mark & Bethany Novis
 Elwood & Lori Pickell
 Carl & Ellen Pike
 Kathy Prime-Sposito
 Dr. Thomas & Barbara Regan
 Pamela/ David Reist
 Sean & Cheri Reynolds
 Clint & Deanna Rider
 Donn & Terri Ridley
 Timothy & Jennifer Riley
 Todd & Angie Sargent
 Brenda Sauder
 R. Clair & Doris Sauder
 Jennifer Schneider
 Carol & Phillip Schonour
 Sharon M. Sherban
 Mary Ann Shirk
 Benjamin & Megan Snell
 Sheila L. Snyder
 Dan & Georgia Steinbacher
 Lawrence K. Stinson
 Susan Stone
 Rick Stoudt
 Bruce & Leslie Tahsler
 John W. & Anne B. Tennis
 Pam Vnenchak, MD
 Charles P. Weekes
 Debby Huber Wells
 Galen Wenger
 Camille Werzowa
 Mr. & Mrs. Andrew B. Yehl Sr



CORPORATE AND EMPLOYEE GIFTS

Pillar Society (\$100,000 and above)

Armstrong Flooring, Inc.
Armstrong World Industries, Inc.
Exelon
Fulton Financial Corporation / Fulton Bank
The High Companies
Penn Medicine Lancaster General Health
UGI Utilities Inc.

Tier 2 (\$50,000 - \$100,000)

Eurofins Lancaster Laboratories
The Hershey Company
PNC Bank
PPL Electric Utilities
RKL
Rodgers & Associates
United Parcel Service

Tier 3 (\$25,000 - \$50,000)

AHF Products
Barley Snyder
Donegal Mutual Insurance
Irex Corporation
Kellogg Company
Lititz Mutual Insurance Company
Murray
PACCAR Inc.
PA State Employees Combined Appeal
Truist (formerly BB&T)
Wegmans

Tier 4 (\$10,000 - \$25,000)

Air Products of Lancaster County
Burns & McDonnell
Capital Blue Cross
Central PA Food Bank
Certified Carpet
Comcast
Costco Wholesale Club
Electron Energy Corporation
McNees Wallace & Nurick
Northwest Bank
Packaging Corporation of America
Roehling Medical Lancaster
Santander Bank
School District of Lancaster
Stauffers Of Kissel Hill
Target
United Way of Lancaster County
Wellspring Ephrata Community Hospital

Tier 5 (\$5,000 - \$10,000)

AMETEK Inc.
Community Action Partnership of Lancaster County
Conestoga Valley School District
Ephrata National Bank
Federal Express Corporation
Franklin & Marshall College
M & T Bank
Morgan Stanley
New Holland North America Inc.
Orrstown Bank
Rhoads Energy Corporation
Saxton & Stump, LLC
Somat Company
Turkey Hill Dairy
Turkey Hill Minit Markets
Univest Bank
Weis Markets



\$13,289,000
VITA (PREP FEES & RETURNS)

\$1,582,854
PARTNERSHIP GRANTS

\$750,000
LancoMyHome

\$561,545
LANCASTER CARES

\$1,181,500
NURSE FAMILY PARTNERSHIP

\$60,000
WOMEN UNITED GRANTS

YOUR
DONATIONS
FINANCED COMMUNITY
INITIATIVES
WHERE
THEIR
VALUE
INCREASED

\$264,895
PROJECT SOS

\$455,979
OTHER GRANTS AND SUPPORTS

892%
Leverage

EVERY \$1 DONATED = \$8.92
BACK INTO *our* COMMUNITY

\$18,145,770

CORPORATE AND EMPLOYEE GIFTS (CONT.)

Tier 6 (\$1,000 - \$5,000)

AAA Central Penn
Arconic
Armstrong Floor Plant
August Mack Environmental
Beers & Hoffman, Ltd.
Bentley Systems
Berk-Tek, Inc.
Blakinger Thomas
Brookfield Renewable
Brown Schultz Sheridan & Fritz
C. S. Davidson
Cargas Systems
Cargill Cocoa & Chocolate
Citigroup
Cocalico School District
Community Banks
Corman Kokosing Construction Co.
Domani Wealth
Donsco Inc.
EHD
ELA Group
Elizabethtown Child Care Center
Elizabethtown College
Elizabethtown School District
ETEMCO
First National Bank
Goodville Mutual Casualty
The Hess Agency
IBM Corporation
Johnson & Johnson
Lampeter Strasburg School District
Lancaster City Government
Lancaster City Housing Authority
Lancaster County Government
Lancaster-Lebanon Intermediate/IU13
Lancaster Theological Seminary
LNP Media Group
Manheim Central School District
Manheim Township School District
Merrill Lynch Inc.
MetEd/First Energy Company
Milton Hershey School
North Group Consultants
Nxtbook Media
Penn National Insurance
Penn State Health Milton S. Hershey Medical Center
Penn State University
Pepperidge Farm Inc.
Pequea Valley School District
Ranck Plumbing, Heating, & Air Conditioning
Rossmere Mennonite Church
Tabor Community Services
Traditions Bank
TriStarr Staffing
Trustmark
Wal-Mart
Warfel Construction Company
Warwick School District
Weidenhammer Systems Corporation
Westfield Insurance
Wells Fargo
WGAL 8

Pre-K EITC Scholarship Contributors

UHS of PA
PPL Electric Utilities
Rodgers & Associates
Truist (formerly BB&T)
UPMC Health

Foundations

Armstrong Foundation
Ferree Foundation
Gooding Group Foundation
High Foundation
PPG Foundation
Rotary Club of Lancaster Foundation
Steinman Foundation

SUPPORTING NON -

Since July 2020, we invested more than \$1.6 million to more than 50 agencies in 10 Collective Impact Partnerships addressing needs around education, poverty, and health in Lancaster County.

EDUCATION

SAIL (SYSTEMS ALIGNED IN LEARNING) \$151,500

Increasing the quality of home-based childcare by providing early learning resources, materials and mentoring directly to home-based childcare providers across the county.

- COBYS Family Services
- Library System of Lancaster County
- Luthercare for Kids
- Penn Medicine Lancaster General Health



PLANT THE SEED OF LEARNING \$68,497

Engaging educating, and empowering parents of children from birth to age 4 to plant seeds of learning through interactive workshops and meaningful activities.

- Aimee's Babies
- Community Action Partnership
- Early Childhood Innovative Connections
- Nurse Family Partnership (Penn Medicine/LGH)
- Plant the Seed of Learning
- Wellspan Ephrata Hospital
- School Districts: Cocalico, Conestoga Valley, Elanco Ephrata, Hempfield, Lampeter-Strasburg, Lancaster, Manheim Township, Pequea Valley, Solanco, Warwick



FIRST TEN (P-3 PARTNERSHIP PATHWAYS) \$223,828

A collective of school districts and early childhood education providers united around the goal to align early childhood and elementary school public education.

- COBYS Family Services
- Community Action Partnership
- Lancaster County Early Intervention
- Lancaster-Lebanon IU13
- Ephrata School District
- School District of Lancaster
- Manheim Central School District
- Penn Manor School District



HEALTH

ELIZABETHTOWN AREA HUB \$162,670

Collaboration of local partners addressing food/shelter/clothing, education, mental and physical health, substance abuse, and long-term sustainability in the Northwest region of the County

- Community Action Partnership
- Community Cupboard & Build A Plate
- Compass Mark
- Cornerstone Youth Center
- Donegal School District
- Elizabethtown Community Housing & Outreach Service (ECHOS)
- Elizabethtown Area Communities That Care
- Elizabethtown Area School District
- Elizabethtown Child Care Center
- Elizabethtown College
- Elizabethtown Community Nursery School
- Elizabethtown Public Library
- GEARS Kids Center
- Good Samaritan Services
- Hope Within Ministries
- Jewel David Ministries
- Milanof-Schock Library
- Tabor Community Services
- United Churches Elizabethtown Area



NORTHERN LANCASTER HUB \$185,700

- COBYS Family Service
- Community Action Partnership
- Ephrata Area Social Services
- Ephrata Public Library
- Good Samaritan Services
- Lancaster County Coalition to End Homelessness
- Lancaster Housing Opportunity Partnership
- The Literacy Council
- PA CareerLink
- REAL Life Community Services
- Tabor Community Services
- Volunteer Income Tax Assistance Program
- WellSpan Philhaven
- Welsh Mountain Health Centers



PROFIT PARTNERS

ECONOMIC MOBILITY

SOLANCO FAMILY LIFE NETWORK \$41,224

- COBYS Family Services
- Lancaster Lebanon IU-13
- New Hope Community Life Ministries
- Quarryville Library Center
- Solanco Neighborhood Ministries
- Solanco School District
- Southern End Community Association
- The Literacy Council



TOGETHER INITIATIVE NETWORK \$187,500

- Bright Horizons Child Care
- Community Action Partnership
- Community Services Group
- Grace Point Church
- Lancaster County Coalition to End Homelessness
- Penn Medicine/Lancaster General Health
- The Literacy Council
- PA CareerLink of Lancaster County
- Pequea Valley School District
- Tabor Community Services
- The Factory Ministries
- Volunteer Income Tax Assistance Program
- Welsh Mountain Health Centers



INTEGRATION SERVICES FOR NEW AMERICANS \$206,250

Provides education, health, and financial services for refugee and immigrant students and their families at the Refugee Center in Reynolds Middle School so they may thrive in our community.

- Bethany Christian Services
- Church World Services
- Lancaster Health Center
- Lancaster-Lebanon IU-13
- School District of Lancaster
- The Literacy Council

PATH TO ONE GOOD JOB \$225,000

Serves any Lancaster County resident with an educational, situational, or financial barrier to obtaining a post-secondary credential, enabling them to obtain and retain employment at family-sustainable wages.

- Church World Services
- Columbia Life Network
- Community Action Partnership
- ECHOS
- Lancaster County Career & Technology Center
- Lancaster Chamber
- Lancaster-Lebanon IU-13
- PA CareerLink
- Tec Centro (SACA)
- Thaddeus Stevens College
- The Factory Ministries
- The Literacy Council



LANC CO MY HOME \$187,500

- Penn Medicine/Lancaster General Health
- City of Lancaster
- Community Action Partnership
- ECHOS (Elizabethtown)
- Lancaster County Housing & Redevelopment Authority
- Mid-Penn Legal Services
- Tabor Community Services
- The Factory Ministries
- YWCA Lancaster



LEADERSHIP SOCIETY (CONT.)

Bronze Leaders \$1,000-\$1,499

Heather Ace
Kimberly VanEsveld Adams
Timothy J. Angstadt
Mr. Woodrow Arnold
Joe & Deb Arthur
Stacy Artz
Tyler & Heather Ashley
Courtney Augsburger-Sharpe
Donald & Thelma Aurand
Carol Auster
Tadesse & Kimberly Bahata
David E. Barber
Douglas & Tami Barton
Dennis Barton
Bassett Family
Nelson & Sandy Behmer
Michael L. Bell
John T. Bertz
Jose A. Betancourt-Alicea
Mr. & Mrs. Dana and Roberta Billig
Denise Bird
Andrew R. Black
Kenneth Blessing
Brenda & Aaron Bleznak
Bruce & Deana Blom
Matt Blyth
William Boben III
Cindy Bomberger
Debbie Bortz
Stephen Borza
John & Joanne Bowman
Norma Boyer
Alex Brame
Christopher R. Brown
Richard & Nancy Brown
Scott Bruso
John Buckwalter
Mr. David Burdyn
David Bushnell
William Matthew Buss
Jose R. Cabezas
Jeanne & Michael Cassidy
Patrick & Linda Castagna
James & Lois Chamness
Monika Chap
Todd Christophel
Tracey J. Ciesnolevicz
Salena Coachman
John & Elaine Coleman
Dixie D. College
Edward L. Conjar
Harry & Kristina Connell
Steven Cook
Caleb Corkery
Amy Costello
John D. Cox
Jennifer Craighead Carey & Greg Carey
Bret & Pam Daniels
Michael & Kristin De Stefano
D. Terry & Gloria E. Degler
The DeGoede Family
Marc Dell
Srinivasa S. Devarkond
Melody C. Dillman
Dean A. Divittore
Robert & Abby Dodds

Eric Doeblen
Susanne & Frank Dombrowski
Toni Donovan
James Dougherty III
Elizabeth Druck
Joseph A. Dullinger
Randy L. Dunkle
Robert G. Eckenroth
Jeannette & Geoff Eddowes
Cordell Ehrnstrom
Maria DiStravolo Elliott
John E. Estep
Colette & Steve Evans
Susan Federowicz
Norma & Cameron Ferdinand
Larry Flilbert
Carolyn Flint
Elizabeth Ford
Paul W. Frick
Darren & Katrina Fritz
Mr. Andrew & Dr. Gladys Frye
Phillip J. Gaudreau
Christine Gaudry-Hudson
David Gebhart
Jeremy Ryan Geib
Geisenberger-Sable Family Fund
Henry H. Gibbel
Henry R. & Jolyn Gibbel
Michelle & Mike Gibbons
Jill E. Gilbert
Jerry & Monika Glenn
Kenneth M. Goddu
Timothy J. Graham
Mr. & Mrs. James Gray
Jennifer Groff
Carol Grosh
Stanton W. Grube
Jeffrey F. Grundhoffer
Barbara Hall & Michael Frailey
Mr. & Mrs. Mark A. Hackenburg
Ken & Linda Harnish
Cindy Harris
Cynthia Hart
Denise C. Hartman & Kevin P. Hartman
Rosemary O. Hartman
Jill Ranck Hauck
Paul J. Heim
Chris Hershey
J. Robert & Nancy Hess
Margaret High
Andrew & Lindsay Hinkley
Christina Hoffman
Lori L. Hoffman
Bret Hoffmaster
Jennifer Hood
David & Barbara Hornberger
Kathy Lynn Horne
Jeffrey & Alicia Horst
Debra Houpt & Vito DiCamillo
Daniel G. Huegel
The Hummer Family Charitable Fund
Integrity Staffing
Joann & David Irwin
Ed & Maria Jablonski
Anna Ruth Jacobs
Mohammed Jamil

COVID-19

LANCASTER CARES



United Way of
Lancaster County



Since March 2020, Lancaster County Community Foundation and United Way of Lancaster County distributed over one million dollars to 70 organizations working to support clients directly impacted by COVID-19.

- A Woman's Concern
- Aaron's Acres
- Anchorage Breakfast
- Arch Street Center
- Attollo: Children Deserve A Chance
- Bench Mark Program
- Bethany Christian Services of Central PA
- Boys & Girls Club of Lancaster
- Bridge of Hope, Inc.
- Canine Partners for Life
- CASA
- CHI St. Joseph Children's Health
- Church World Services
- Clare House
- Clinic for Special Children
- Community Basics Inc.
- Compass Mark
- Completion
- Conestoga Valley Christian Community Services
- CrossNet Ministries
- Elizabethtown Community Housing & Outreach Services (ECHOS)
- Ephrata Area Social Services
- Ephrata Public Library
- Excentia (d.b.a. S. June Smith Center)
- Faith Friendship Ministries
- Friendship Community
- Gaudenzia Vantage
- Go Beyond LLC
- Grace Chapel Food Pantry
- Hands Across the Street
- HDC MidAtlantic
- Hempfield Rec Center
- Hope Within Ministries
- Horizons at Lancaster Country Day School
- Keystone Human Services
- Lancaster County Council of Churches/Food Hub
- Lancaster County Partnership for Public Health
- Lancaster Health Center
- Lancaster LGBTQ+ Coalition
- Lancaster Recreation Commission
- Landis HCBS
- Meals on Wheels
- Mental Health America
- Mighty Mehal Foundation
- Milagro House
- Moravian Center of Lancaster
- North Star Initiative
- Off the Streets
- Parish Resource Center
- Patients R Waiting Inc
- Pennsylvania Society for the Prevention of Cruelty to Animals
- Planned Parenthood Keystone
- Power Packs Project
- Pregnancy Resources at Cornerstone
- PRiMA Arts Inc
- REAL Life Community Services
- Red Rose Intercultural and Educational Foundation
- Safe Communities
- Safe Families for Children
- San Juan Bautista
- South Central PA Sickle Cell Council
- Spanish American Civic Association
- The Factory Ministries
- The Kidney Foundation of Central Pennsylvania
- The Mix at Arbor Place
- United Disabilities Services
- Wakefield Ambulance Assn
- Water Street Ministries
- Youth Advocate Programs
- YWCA Lancaster

RESPONSE

PROJECT SOS

In January 2021, United Way of Lancaster County launched Project SOS (Share Our Stimulus), a community generated fund to redistribute funds to individuals and families financially impacted by COVID-19. During a period of economic instability, many families suffered loss of income and supports while, at the same time, other community members received un-needed stimulus funds and desired to donate to impact others!

United Way stepped up to meet the needs of struggling families by using ALICE framework to qualify applicants and accepting community donations. Within 34 days, 426 applications were received. After screening, 365 applications (**1,202 family members**) were eligible and received a total of **\$167,500**. Over several months, compassionate community members donated not only their stimulus checks, but those who did not receive these funds still donated to help those financially affected by the pandemic. In addition, corporate sponsors contributed \$50,000 to cover administrative costs so that every penny supported our community members.

100% of applicants were experiencing loss of income

76% of applicants were behind on utilities

74% of applicants applied for unemployment benefits

70% of applicants were behind on rent or mortgage

“I’m in need with food and my utilities. It’s hard being a single mother to try and support everyone with the pandemic. Living check to check because of hours being cut and being afraid of catching COVID.” -PROJECT SOS Recipient

LEADERSHIP SOCIETY (CONT.)

Bronze Leaders \$1,000-\$1,499 (cont.)

Benjamin R. Johnson
Robert & Carol Johnson
Stephen Johnson
Deb Jones, MSW, LCSW
Thomas J. Jordan, IV & Dr. Valerie L. Jordan
Sugirtha D. Judd
Stuart & Veronica Juppenlatz
John P. Kalafut
Mark & Chrissy Katkovcin
Elizabeth Katz
Craig & Kisha Kauffman
Luke Keeny
Dr. Ann S. Keim
Bill & Ellen Kepler
Peter & Annie Kerekgyarto
Kim, Jubum
Van & Lisa Knox
Tim & Anne Koenig
Keith & Nicole Koger
William W. & Mary Ellen Kopetz
Robert M. & Hale A. Krasne
Donald B. Kraybill
Robert Kreidler
Eric D. Krimmel
Robert C. Krissinger, MD
Mr. Daryl B. Krushinsky
David & Holly Kutz
Albert Laird
Francisco Lamboy
Jay & Wendy Lance
Jennifer Lauver
Marcia & Larry Lefever
Mark & Stephanie Legenstein
Mr. & Mrs. Anthony F. Legenstein
Ron Lemen
Sarah Lesser
Benton Levengood
Bruce & Lynda Limpert
Paul & Jan Lipinsky
Jonathan & Kelly Litofsky
Mr. & Mrs. George A. Ludwig
Mr. Scott A. Lutz
Doris Lyons
Michael Lyons
Mr. & Mrs. Anthony M. Macinanti
Donna Lee Mackin
Carol Macking
Mr. Dave P. Madonna
Joye Mills Mahler
Jim & Beth Malkowski
Edward Maloney
Mr. & Mrs. Arthur K. Mann
Mr. Richard Manning
Clifford Martin
Rebecca Martin
Steven Masia
Mr. & Mrs. Paul Mattaini
James & Susan Maurer
C. Clair McCormick
Marian McKee
Susan L. McMullen
Julie McNamara
Miller Family
Elli & Jon Miller
Jeff & Gail Miller
Kevin Milligan
Lynn A. Mills
Claude & Julie Minnick

Gerald L. Mohar
Cindi Moses
Brad Mowbray
Mahendra Naiddo
Dr. Jeanne H. Neff
David & Susan Nicholas
Peter Nicholson
Kay Nichols-Wolfe
Randall & Tammy Ober
Jennifer Oehme Knepper MSN, RN, CCRN
Cindy O'Neill
Trevor L. Orth
Jim & Marcia Ostrowski
Vicki & Rich Paoletti
Bill & Beth Parson
Randy & Phyllis Patterson
Robert & Cheryl Poli
James J. Polinsky
John J. Popielarski
Carrie L. Rabe
Gregory Radanovic
Brian Rank
Rick & Vanessa Rankin
Carolyn Reid
Kevin, Melissa, Acacia, & Iriana Ressler
Vivian K. Ressler
Gerald & Mary Alice Ressler
Mike & Jeanne Riley
Marc and Correen Russo
Anne M. Rutkowski
Mr. Todd W Sangrey
Caesar J. Santiago
James & Sally Saxton
Bev & John Schantz
Matthew & Allison Schlegelmilch
Andrea & John Schmid
David Schneider
William Schori
Jeanine & Jeff Schreiber
Tim & Linda Schuetze
Nicole & J. Seroky
Brent & Amanda Shaw
Tim Shenk & Christine Kaufman
Scott & Jessica Shenk
Ms. Kimberly H. Shirker
Richard Short
Deidre W. Simmons
Zachary J. Smead
Philip & Erin Smith
Tom & Michele Souders
Ellen & Kevin St. Cyr
Christine Stabler, MD
Donald G. Stafford
Richard Stein
Mary Beth Stengel
Lawrence Fredrick Strassner III
Mrs. Kelly L. Strunk
James & Victoria Stuccio
Joe Subacz
Derick Swartz
Joseph J. Swope
James H. & Judy L. Thomas
J. Richard Thomas
Scott D. Tipping
Donald & Melanie Totaro
Alan E. Tshudy, Sr.
Jeremy Tshudy
Jonathan Ulmer
Mary C. Veitch

LEADERSHIP SOCIETY (CONT.)

Bronze Leaders \$1,000-\$1,499 (cont.)

- Lee M. Wager
- David Wagner
- Christopher M.G. Wall
- Glenn & Gail Walz
- Charles "Chip" Wasson
- John Wayne Weaver
- Joan & Marc Weiner
- Robert & Mary Ann Welsh
- Stephen R. Wenrich
- Todd A. Wentling
- Amy & Lars White
- David S. Willenbecher
- Thomas S. Williams
- Linda Wilson
- Lynn Wise
- Kevin Wolford
- John & Elizabeth Wood
- Daniel Wright
- Lisa Yoder
- Cynthia Yule
- Tim & Andi Zellers
- Mark & Teresa Zettlemoyer
- Scott & Holly Zieber

Anonymous (49)

**This list was created on July 22, 2021.
We apologize if your name was omitted.



OUR WAY FORWARD

LETTER FROM OUR CEO

Hello and the warmest of greetings to you, your family, and the various communities in Lancaster that you represent.

Nearly two years ago, I was blessed with the opportunity to lead United Way of Lancaster County as President and CEO. Of course, nobody knew that three months later we would begin this challenging and painful journey through the COVID19 pandemic. For so many in our community, plans were put on pause as were celebrations and our very ways of life. I remember in the early days when Melissa, my wife, said to me "it's going to be the little griefs that add up." She was prophetic in this and I remember the first time I heard a child speaking in disappointment that their planned birthday party at Chuck-E-Cheese was going to be postponed. Some months later, I saw that they were closing for good. It may seem a small dream deferred to some but to him it was earth shattering. On the work side, similar struggles have occurred through unplanned retirements, job losses, and the difficulties of changing whole business models be it remote work or even the way we deliver services and products we sell.

I hope what you saw in these preceding pages is the power of United Way of Lancaster County to respond, support, and innovate in uncertain times. Melissa's grandfather, Dick Mong, passed away recently and I remember telling him about this new job. He had been United Way of Venango County's campaign chair in 1972, setting their campaign fundraising record. He gave me this advice, "Kevin, some of the brightest people I've ever known worked for United Way. If you trust in those you work with to come together to provide solutions, you will be successful." That advice rings true. We have directly funded nearly 200 organizations. This is through a mix of what we were already doing and increasing support because of your generosity during difficult times. We aren't through it yet, but together I know that we'll find Our Way as a community.

I personally appreciate the support you have given and continue to give, whether that is money or time or just the work itself. I anticipate that we will continue to do great things in the coming times because we know a great secret: we can do so much when we Live United. That's Our Way, together.

Gratefully,
Kevin Ressler



FINANCIAL STATEMENT

United Way of Lancaster County Operating Activities 2020-2021

Fiscal Year	Year End June 30, 2021	Year End June 30, 2020	% Change From 2020
Total Public Support			
Revenue	\$2,892,978	\$2,870,463	
Grants	\$2,037,307	\$1,734,927	
Mgmt Fees	\$575,863	\$396,245	
Admin Fees	\$30,029	\$82,583	
Misc Income	\$182,140	\$234,301	
TOTAL INCOME	\$5,718,317	\$5,318,519	7.52%
Program Expenses			
Awards/Distributions	\$(1,919,294)	\$(3,105,504)	
Marketing	\$(278,862)	\$(132,544)	
211 Call Center	\$(711,027)	\$(675,816)	
Volunteer Center	\$(96,413)	\$(93,146)	
VITA	\$(224,943)	\$(332,712)	
Community Impact	\$(685,310)	\$(438,862)	
TOTAL PROGRAM COST	\$(3,915,849)	\$(4,778,584)	-18.05%
Support Services			
Admin & General	\$(541,612)	\$(549,402)	
Fundraising	\$(583,781)	\$(610,847)	
TOTAL SUPPORT SERVICES	\$(1,125,393)	\$(1,160,249)	
TOTAL EXPENSES	\$(5,041,242)	\$(5,938,833)	-15.11%
Nonoperating Activities			
Changes In Net Assests	\$1,091,053	\$(133,363)	
Net Assests			
Beginning of Year	\$4,691,986	\$5,445,666	
End of Year	\$6,460,114	\$4,691,989	

37.684%
INCREASE

HONORARIUM & MEMORIALS

In honor of these very special people:

In honor of **Barbara Hall**, from:
Ms. Susan E. Savage

In honor of **Joe & Margaret Coxey**, from:
David E. Hosler

In honor of **Kevin M. Ressler**, from:
Congregation Shaarai Shomayim

In honor of **Mark Miller**, from:
David E. Hosler

In honor of **Steve O'Neill**, from:
Fulton Bank

In memory of these very special people:

In memory of **Betty Lou Royer**, from:
Marilyn & Dennis Gehringer
Jack R. Vogel Revocable Trust
Jean M. Royer
Kathy Lynn Horne
Marilyn M. Shinaman
Andrew & Kristina Sloyer
Jeffrey N. Lefevre

In memory of **Iris MacRae**, from:
Susan & Gerald Eckert



United Way of
Lancaster County

GIVE. ADVOCATE. VOLUNTEER.
LIVE UNITED™ 



The High companies are proud supporters of United Way of Lancaster County.

High and its co-workers share United Way's vision of a world where all individuals and families achieve their human potential through education, income stability, and healthy lives. Each year, High conducts a corporate campaign to help United Way partners in the communities in which we live, work, and play. High co-workers have demonstrated their generosity by giving their time, talent, and financial support for the needs of vulnerable populations.

Thanks to High co-workers, United Way, and to all in our communities who help us Live United.



Industry Leadership. Environmental Stewardship.
Community Commitment.