LIVE UNITED



2018-2019

COMMUNITY REPORT & LEADERSHIP RECOGNITION





MISSION & VISION



United Way of Lancaster County

MISSION

Mobilize the caring power of our community to achieve impactful, systemic social change within our community.

VISION

Accomplish our Four Bold Goals by 2025:

BOLD GOALS BY 2025

- 100% of our children will enter kindergarten ready to learn.
- 2 100% of students and adults will have post-secondary credentials.
- Decrease individuals and families living in poverty by 50%.
- 100% of individuals, children and families will have a medical home.

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The world is full of people and organizations dedicated to helping others, but hundreds, or even thousands, of individual efforts don't necessarily add up to widespread progress or systemic change. That's why United Way of Lancaster County's collective impact approach to tackling issues is so effective and important.

Our united mission is to mobilize the caring power of our community to achieve impactful, systemic social change within our community. We're on the ground, working with more than 300 nonprofits, businesses, faith-based organizations and government entities to lead the collective action that drives results. Because of the partnerships that are being formed and the collaboration that is taking place, a united mission has been forged that is changing the odds for families in Lancaster County. By working together, we are building the framework for individuals and families to live healthier and be more successful, and ensure that everyone succeeds in school, work and life.

We are proud of the tremendous work being done across the county by our Collective Impact Partnerships. For example, 77% of children who participated in **Plant the Seed of Learning** sessions since birth scored proficient on the kindergarten readiness checklist. The county average for proficiency is only 26%. **Integration Services for New Americans** helped 100 individuals earn their citizenship status and 855 new Americans have gained employment with the Partnership's assistance. **Lancaster County Coalition to End Homelessness** served more than 4,000 people last year and 98% of the individuals placed into permanent housing by the Partnership did not return to homelessness within seven months. And our four regional Hubs in Elizabethtown, Ephrata/Denver, Paradise and Quarryville have given people multiple points of entry around the county and streamlined access to services, making a huge impact in their communities.

Our United Way programs continue to accomplish amazing results. United Way's VITA Program had another record year in 2019. 11,014 tax returns were prepared this tax season, with \$3M in tax prep fees saved and more than \$14M in tax refunds back into the pockets and bank accounts of Lancaster County residents.

United Way's 211 Information and Referral Service has been serving Lancaster County for more than 40 years and our skilled, compassionate information and referral specialists have more than 60 years combined experience! Last year our information and referral specialists handled more than 61,000 contacts!

And United Way's Volunteer Center continues to grow, pairing volunteers with projects across the county. Last year, our 27th Annual Day of Caring had nearly 2,000 volunteers at more than 50 locations. As more companies become engaged in their communities throughout the year, the Volunteer Center plays a critical role in finding volunteer opportunities for corporate groups.

Working together, we can achieve the four bold 10-year goals established for Lancaster County. Together, we can commit to making long-term change. Together, we can make great things happen. We thank you for your commitment, support and for Living United.

As we kick off our 2019-20 United Way campaign, I ask you to join me to do something inspiring for our community.

For nearly 95 years, United Way of Lancaster County has lifted spirits and raised the standard of living in our community. United Way is the organization in our county reinventing how Lancaster thinks, acts and talks about the challenges facing our residents. How are we doing this? United Way and our partners are creating collaboration, trust and cross-county conversations where they never existed in the past. By bringing people together we are striving to find unique solutions to our community's toughest issues. And through intentional partnerships and collaboration, we are working together to not just change lives, but change what is possible.

There are so many people in our neighborhoods, the most vulnerable in our community, who work very hard and are still unable to enjoy life's prosperity. United Way is here to lift those people, and our entire community, up.

I thank you for your support of United Way of Lancaster County and its Collective Impact Partnerships. You empower us to make a difference in individual lives and impact the quality of life we all enjoy.

Dominic Rice 2019-2020 Campaign Chair, Armstrong Flooring, Inc.

FROM OUR LEADERS

Sue Suter,
Sue Suter,
President & CEO
United Way of
Lancaster County



Don Maier, Board Chair United Way of Lancaster County



FROM OUR CAMPAIGN CHAIR

BOLD GOAL #1

Meet Julia. She is 3 years old and curious.

Will Julia be one of the 74% of Lancaster County preschoolers who won't pass the Kindergarten Readiness Assessment?

The cost of quality child care in Lancaster County is \$7,000-\$8,000 a year. What happens to Julia's chances for school and life success if her parents can't afford that?

United Way supports partnerships like SAIL, P-3 Partnership Pathways and Plant the Seed of Learning that help parents, caretakers and teachers prepare children socially, emotionally and academically for kindergarten. By supplying age-appropriate books, toys and activities, as well as early learning resources and mentoring support for caregivers today, Julia and others in the Class of 2035 have better odds for a successful tomorrow.



KINDERGARTEN READY

100% of our children will enter kindergarten ready to learn

Meet Olivia. She is graduating and happy.

Cost and commitment puts college out of reach for many high school students and working adults with family responsibilities or transportation issues. The good news is only 10 of Lancaster County's top 55 jobs require a 4-year degree.

United Way supports partnerships like
Integration Services for New Americans and
Path to One Good Job that prepare students
and adults to acquire the necessary skills
needed to enter the workforce. By providing
access to short-term training that leads to
an industry-recognized credential, career
navigation and language support today, Olivia
and other adult learners like her are on the path
to a family-sustaining wage and a brighter outlook
for tomorrow.



EDUCATED FOR SUCCESS

100% of students and adults will have post-secondary credentials



BOLD GOAL #2

BOLD GOAL #3



Meet Tyler. He's hungry.

How can Mom afford nutritious food, cook healthy meals, help him learn and nurture him when she's working two jobs just to keep a roof over their heads? The constant stress of being one emergency or missed paycheck away from homelessness takes its toll emotionally and physically.

United Way supports partnerships like
Lancaster County Coalition to End
Homelessness, Northern Lancaster Hub
and Solanco Family Life Network that
provide people with basic necessities so
they can survive while they're learning to get
ahead. By making it easier for people to find
resources in their own communities today,
Mom, Tyler and others like them have better
odds for a successful tomorrow.



OUT OF POVERTY

Decrease individuals and families living in poverty by 50%

Meet Daniel. He needs care.

Daniel has enjoyed a long career in the restaurant industry. In fact, many of you may have eaten meals prepared by him. When he was struck by a hit-and-run driver and out of work for his recovery, his bills started piling up and he didn't know where to turn.

United Way supports partnerships like
Elizabethtown Area HUB and Together
Initiative Network that make it easier for
people like Daniel to get the basic care they
need and assist them when life throws them
a curve. Daniel is now back on his feet,
working a new job and appreciates every day
with his family. By helping people feel better
and offering supportive services today, Daniel
and others like him in jobs without insurance can
enjoy a healthier tomorrow.



HEALTHY LIVING

100% of individuals, children and families will have a medical home





COLLECTIVE IMPACT PARTNERSHIPS

BOLD GOALS

BY 2025

- 100% of our children will enter kindergarten ready to learn.
- 2 100% of students and adults will have postsecondary credentials.
- Decrease individuals and families living in poverty by 50%.
- 100% of individuals, children and families will have a medical home.



ELIZABETHTOWN AREA HUB

Bold Goals 1, 2, 3 & 4

Elizabethtown Community Housing & Outreach Services (ECHOS)

Community Action Partnership (CAP) Community Cupboard & Build a Plate

Compass Mark

Cornerstone Youth Center

Donegal School District

Elizabethtown Area Communities that Care

Elizabethtown Area School District

Elizabethtown Child Care Center

Elizabethtown College Center for Civic & Community Engagement

Elizabethtown Community Nursery School

Elizabethtown Public Library

GEARS Kids Center

Good Samaritan Services

Hope Within Ministries

Jewel David Ministries

Milanoff-Schock Library

Tabor Community Services

United Churches Elizabethtown Area



INTEGRATION SERVICES FOR NEW AMERICANS Bold Goal 2, 3 & 4

The Literacy Council of Lancaster-Lebanon

Bethany Christian Services Church World Services - Lancaster Lancaster Health Center Lancaster-Lebanon Intermediate Unit 13 (IU13) School District of Lancaster







LANCASTER COUNTY HOMELESS COALITION

Bold Goals 3 & 4

Penn Medicine Lancaster General Health

City of Lancaster
Community Action Partnership (CAP)
ECHOS/Elizabethtown College
The Factory Ministries
Lancaster County Housing & Redevelopment Authority
MidPenn Legal Services
Tabor Community Services
YWCA Lancaster



NORTHERN LANCASTER HUB Bold Goals 1. 2. 3 & 4

Ephrata Public Library REAL Life Community Services

COBYS Family Services
Cocalico School District
Community Action Partnership (CAP)
Ephrata Area School District
Ephrata Area Social Services
The Goble Group
Good Samaritan Services
Lancaster County Homeless Coalition
The Literacy Council of Lancaster-Lebanon
PA CareerLink of Lancaster County
Tabor Community Services
Volunteer Income Tax Assistance (VITA) Program
WellSpan Health

WellSpan Philhaven Welsh Mountain Health Centers





P-3 PARTNERSHIP **PATHWAYS Bold Goal 1**

Community Action Partnership (CAP)

COBYS Family Services Ephrata Area School District Grace Point Church Lancaster-Lebanon Intermediate Unit 13 (IU13) Penn Manor School District Pequea Valley School District School District of Lancaster



PATH TO ONE GOOD JOB

Bold Goals 2 & 3

Lancaster County Workforce Development Board PA CareerLink of Lancaster County Tec Centro/SACA

Church World Services - Lancaster Columbia Life Network Community Action Partnership (CAP) Elizabethtown Area HUB The Factory Ministries Lancaster Chamber Lancaster County Career and Technology Center Lancaster-Lebanon Intermediate Unit 13 (IU13) The Literacy Council of Lancaster-Lebanon Thaddeus Stevens College of Technology



PLANT THE SEED OF LEARNING

Bold Goal 1

Plant the Seed of Learning

Aimee's Babies Cocalico School District Community Action Partnership (CAP) Conestoga Valley School District Ephrata Ārea School District Early Childhood Innovative Connections Eastern Lancaster County School District Hempfield School District Lampeter-Strasburg School District Manheim Township School District Penn Medicine Lancaster General Health -Nurse Family Partnership Pequea Valley School District School District of Lancaster Solanco School District Warwick School District

WellSpan Ephrata Community Hospital



SOLANCO FAMILY LIFE NETWORK

New Hope Community Life Ministries

COBYS Family Services Lancaster-Lebanon Intermediate Unit 13 (IU13) The Literacy Council of Lancaster-Lebanon Quarryville Library Center Solanco Neighborhood Ministries Solanco School District Southern End Community Association



SYSTEMS ALIGNED IN **LEARNING (SAIL)**

Bold Goals 1

Luthercare /Luthercare for Kids

The Library System of Lancaster County **COBYS Family Services** Penn Medicine Lancaster General Health



TOGETHER INITIATIVE NETWORK NETWORK Bold Goals 1, 2, 3 & 4

The Factory Ministries

Bright Horizons Community Action Partnership (CAP) Community Services Group Grace Point Church Lancaster County Homeless Coalition The Literacy Council of Lancaster-Lebanon PA CareerLink of Lancaster County Penn Medicine Lancaster General Health Pequea Valley School District **Tabor Community Services** Volunteer Income Tax Assistance

(VITA) Program Welsh Mountain Health Center





COLLECTIVE IMPACT **PARTNERSHIPS**

BOLD GOALS

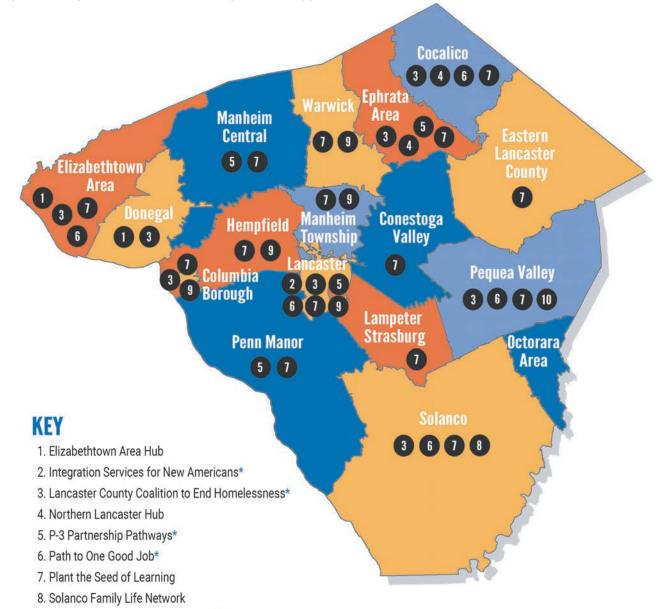
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2018-2021 COLLECTIVE IMPACT PARTNERSHIPS

COUNTYWIDE IMPACT

United Way has you covered Lancaster County! Our 10 Collective Impact Partnerships are making BOLD change happen in every corner of the county. From Elizabethtown to Quarryville to Paradise, individuals and families have hope for a brighter future thanks to our generous supporters.



^{10.} Together Initiative Network

9. Systems Aligned in Learning (SAIL)*

^{*} County-wide with specific geographic focus areas noted on map





VOLUNTEER INCOME TAX ASSISTANCE

- 276 Volunteers
- 16,000 hours of service
- 11,014 tax returns
- \$3,006,822 tax prep fees saved
- \$14,351,242 refunds generated

1 mission - VITA is here to help and is committed to providing free, high-quality tax preparation to individuals and families making \$62,000 or less, helping them save and reducing the anxiety of tax time.

Want to help? Contact Jesse Brubacher at brubacher@uwlanc.org

Want to get your taxes done? Go to FreeTaxPrepLancaster.org

Thank you to our sponsors:













United Way of Lancaster County



Get Connected. Get Help.™

If you ever are in need of assistance and don't know where to turn, United Way's 211 information and referral service is here for you. Thousands of people contact 211 every day, seeking local resources to address their needs.

Here are two examples of calls 211 received recently:



"I have three small children and my 80-year old grandmother lives with us. We are out of food until I get paid next week."



"I needed to leave an abusive situation. I had nowhere else to go so I am sleeping in my car with my two children. We are moving around from one parking lot to another."

More than 61,000 contacts were made last year to help people find resources in their area. Call 211 and our compassionate experts will direct you to essential services that can improve your life.

VOLUNTEER CENTER



Lancaster County.

GIVE HELP. VOLUNTEER IN YOUR COMMUNITY.

United Way of Lancaster County's Volunteer Center provides a one-stop source of volunteer service, connecting volunteers to projects across the County.

Each year, more than 15,000 people give back to their community through volunteerism. Whether you are an individual looking for a volunteer project or an organization in need of volunteers, United Way's Volunteer Center is the one-stop source of information for volunteers in

Learn more at LiveUnitedLancaster.org/Volunteer





2019 TRIKE RACE

Trike Race Supporters

AGIS

BB&T

Benchmark Construction Co

Cargas Systems

City of Lancaster*

Clark Service Group*

Demme Learning*

Enterprise Rent-A-Car

Fulton Financial

Members 1st Federal Credit Union

Nxtbook Media

Rhoads Energy Corporation

The Stone Independent School

*Denotes multiple teams

2018-2019 CIRCLE OF HONOR WINNERS

2018-2019 CIRCLE OF HONOR WINNERS

Armstrong Flooring, Inc. Armstrong World Industries, Inc.

Barley Snyder

BB&T

Certified Carpet

Community Action Partnership Electron Energy Corporation Elizabethtown Child Care Center

Eurofins Lancaster Labs

Fulton Bank

Graham Packaging

The Hershey Company The High Companies Irex Corporation Lititz Mutual Insurance

M&T Bank

Manheim Township School District

Nxtbook Media

Penn Medicine Lancaster

General Health Rhoads Energy

RKL

Roechling Medical Saxton & Stump LLP

Scantron

School District of Lancaster

Stauffers of Kissel Hill

Target UGI Utilities

UPS Wegmans

WGAL TV

TOCQUEVILLE SOCIETY

TOCQUEVILLE SOCIETY



Tocqueville Society members are among the United Way movement's most longstanding and engaged partners. Nationally, members collectively invest more than half a billion dollars in community transformation. Locally, our members drive more than \$500,000 into support of BOLD change here in Lancaster County.

La Table Ronde de Millions de Dollars (Million Dollar Roundtable)

Elva B. Wilson*

Ordre de Liberte (\$25,000-\$49,999)

David R. & Tamela J. Fassnacht Donald & Susan Maier

Membres de la Societe (\$10,000-\$24,999)

William W. & Susan C. Adams

Jan & Tom Bergen
Monica Bishop
Dick & Barb Blakinger
Nevin & Kathleen Cooley
Susan & Jerry Eckert
Dr. Ron D. Ford
Phil & Pati Frey
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Jerry & Monika Glenn

Mike & Kathy Granbois

Vic Grizzle

John K. Herr III & M. Diane Koken

S. Dale & Sadie High Colette & James Hipolit Donald & Boots Horn David & Jean Hosler

Joanne M. Judge & Rick Oppenheimer Tom & Sharon Kennedy

Stephen & Veronica Kepchar Donna & Karl Kreiser Walt & Fran Legenstein Molly & Monty Milner James H. & Joan L. Moss

Roger & Grace Moyer Mr. Terence O'Day

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Dr. & Mrs. Robert L. & Anna M. Roschel

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Mr. James A. Stubbs

Sue Suter

John G. Swanson Marlin & Doris Thomas Kevin & Denise Walling

Paul W. & Judy S. Ware Mr. & Mrs. Isaac H. Weaver George & Nancy Weaver

Mike & Sandy Wege Eric & Kristin Wenger Linda & Jeff Wright

Vicki & Steve Zuckerman

Vicki & Steve Zuckerm

*Deceased

Anonymous (1)

The Legacy Society recognizes United Way of Lancaster County investors who have perpetuated their giving past their lifetimes. Their planned gifts "pay it forward," leaving a legacy that will continue to improve lives across Lancaster County.

Gloria E. Degler & Walt Legenstein, Co-chairs

There are a variety of ways to include United Way of Lancaster County in your will or estate plans. Some of the most popular vehicles include:

- Naming United Way of Lancaster County as beneficiary in your will.
- Making an outright gift of cash, appreciated stock or real estate.
- Naming United Way as the beneficiary of a retirement plan.
- Naming United Way as the beneficiary of an existing or new life insurance policy.
- Making a gift through a charitable gift annuity.

We invite you to consider making United Way a part of your legacy. To learn more, please contact Kevin Ditzler at 717.824.8128.



Lawrence Arnold Trust

Victor L. Baer Trust

Mary L. Baer Trust

Estate of George P. Bolbach

Estate of Cora M. Burkhart

Estate of Betty J. Cannon

Estate of John C. Carter

Estate of Dorothy R. Chapman

Beatrice M. Clopp Trust

Estate of Walter L. Connor

Billy DiGilio

Estate of Genevieve Diller

Susan C. Eckert Fund

Estate of Maude M. Eshelman

Paul B. and Maude M. Eshelman Trust

Paul B. Eshelman Trust

Estate of Doris Flick

Gladys L. Good Trust

Estate of Wyona R. Graver

Estate of Dorothy Ann Haley

Estate of Arthur K. & Florence M. Hammel

Elmer E. & Virginia M. Hansell Trust

Estate of Rodney W. Harnish

Estate of James J. High

In memory of J. Leroy & Pauline E. Hoeltzel

Estate of Charles B. Hull III.

Estate of Edmund C. Johnson

Estate of William G. Johnstone, Jr.

Estate of Mary A. Kauffman

John C. Kirchner Memorial Fund

Estate of Robert F. Knoll

Estate of Herman R. Kramm

Estate of Helen F. Larson

Gilda M. Markoski Fund

Estate of Virginia M. Mehler

Charles H. Miller Trust

Margaret S. Moss

Reuel R. Rupp and Mayanna E. Rupp Trust

Mary Sachs Trust

Estate of Verna A. Scott

Estate of Helen A. Shaub

Alvin W. Shenk Trust

Sol J. Slotkin Trust

Estate of Keith Spalding

Estate of Lewis H. Wessinger

Estate of George H. Wiest

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Estate of Helen M. Witmyer

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James E. & Mary E. Shreiner

Sue Suter

Ann & Ron Vail

Rick & Colleen Watson

We apologize if we failed to honor anyone's generous philanthropy.



LEADERSHIP SOCIETY

Diamond Leaders \$7,500-\$9,999

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Platinum Leaders \$5,000-\$7,499

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Silver Leaders \$1.500-\$2.499

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LEADERSHIP SOCIETY

^{**}This list was created on July 8, 2019. We apologize if your name was omitted.

WOMEN UNITED

The mission of Women United is to invest in the betterment of Lancaster County women. Member contributions are invested in programs and initiatives through an annual grant process. The 2018-19 Women United grants were focused on promoting financial stability through further education and increased financial empowerment.

Bethany Novis, Chair Jen Lauver, Vice Chair

Gold Members \$1.000+

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Atty & Mrs. Paul Mattaini



We thank all supporters who invested in Women United's mission.

Anonymous (1)

We apologize for any omissions of Gold or Silver members.



Emerging Leaders is a collective of young professionals, age 21-40, who are dedicated to cultivating change in the community through volunteerism and engagement. Free membership offers an opportunity to join like-minded peers to actively help solve Lancaster County's most pressing problems. We'd like to thank and recognize all task force members, especially those who recently became committee members.

CO-CHAIRS:

John Carpenter - Members 1st Haley Schwartz - RKL

COMMITTEE:

Stephanie Cason - RKL Mary Fair - Murray Securus

Lindsey Gageby - The GateHouse

Jake Healy - Armstrong World Industries, Inc.

Alicia Herr - Eurofins Lancaster Labs

Matt Lane - M&T Bank Andy McCormack - BB&T

Mary Porter - Irex

Amanda Robinson - RKL Chris Troiano - Nutrify

Open to young professionals 21-40, members of our Emerging Leaders will see firsthand the difference they make impacting lives and creating lasting change for Lancaster County. Membership allows you to network with other young professionals, make a difference in our community and strengthen your personal and professional connections.

Please contact Kristin Marshall for more information Marshall@UWLanc.org or 717.824.8106.



UNITED WE FIGHT. UNITED WE ALL WIN.

EMERGING

LEADERS UNITED

CORPORATE AND EMPLOYEE GIFTS

Thank you to the following companies and their generous employees who supported the 2018-2019 campaign.

Pillar Society (\$100,000 and above)

Armstrong Flooring, Inc.

Armstrong World Industries, Inc./Armstrong Foundation

Fulton Financial Corporation/Fulton Bank

The Hershey Company The High Companies

Penn Medicine Lancaster General Health

Tier 2 (\$50.000 - \$100.000)

Kellogg's

PNC Bank

PPL Electric Utilities

UGI Utilities/UGI Energy Services/UGI HVAC

United Parcel Service

Tier 3 (\$25,000 - \$50,000)

Barley Snyder

BB&T

Berk-Tek

Certified Carpet

Donegal Mutual Insurance

Eurofins Lancaster Laboratories

Irex Corporation

Lititz Mutual Insurance Company

New Holland Agriculture/ New Holland Construction

PACCAR Parts

RKI

School District of Lancaster

Turkey Hill Dairy

Wegmans

Tier 4 (\$10,000 - \$25,000)

Burns & McDonnell

City of Lancaster

Comcast

Community Action Partnership of Lancaster County

County of Lancaster

Electron Energy Corporation

Enterprise Rent-A-Car

Ephrata National Bank

Isaac's

LSC Communications

M & T Bank

McNees Wallace & Nurick

Met-Ed/FirstEnergy

Murray Securus

Nationwide Mutual Insurance Company

Packaging Corporation of America

Pennsylvania State Employee Combined Appeal

Roda Law

Roechling Medical Lancaster

Saxton & Stump LLP

Scantron

Stauffers Of Kissel Hill

Summit Advisory

Target

United Way of Lancaster County

Wells Fargo

Willow Valley Associates

Willow Valley Communities

Woodstream Corporation

Tier 5 (\$5,000 - \$10,000)

Air Products

Anvil International

Arconic

Armstrong Floor Plant

Avalon Insurance Company

Conestoga Valley School District

Costco

Donnelley Financial Solutions

Eastern Álliance Insurance Group

FedEx

Giant Food Stores

Graham Packaging Company

Hershey Entertainment & Resorts

ITT Corporation

Johnson & Johnson

Members 1st Federal Credit Union

Morgan Stanley

Nxtbook Media

Pepperidge Farm

Rhoads Energy Corporation

TriStarr Staffing

Warwick School District

Weis Markets

Wesco

WGAL TV

Tier 6 (\$1.000 - \$5.000)

Armstrong Ceiling Plant

August Mack Environmental

Blakinger Thomas

Bosch Security Systems

Brookfield Renewable

Brown Schultz Sheridan & Fritz

C. S. Davidson

Cargas Systems

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Charter Homes & Neighborhoods

Chester Water Authority

Cocalico School District

CoreSource

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Mid Penn Bank

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North Group Consultants

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PPL Electric Utilities

Foundations

Brossman Foundation

Ferree Foundation Gooding Group Foundation

Norfolk Southern Foundation

Reading Health System Foundation

Rotary Club of Lancaster Foundation

Steinman Foundation

STATEMENT OF FINANCIAL POSITION

Year ended June 30, 2018

ASSETS

Current Assets:

Current Assets:	
Cash and Cash Equivalents	\$998,425
Pledges Receivable	\$1,454,502
(less allowance for uncollectible pledges	of \$416,400)
Accounts Receivable	\$24,650
Grants Receivable	\$140,077
Investment Interest Receivable	\$13,966
Prepaid Expenses/Other	\$36,556
TOTAL CURRENT ASSETS	\$2,851,396

Other Assets:

Cash - Permanently Restricted	\$0
Receivables – Long Term	\$0
Investments - Unrestricted	\$3,358,366
Investments - Temporarily Restricted	\$449,003
Investments - Permanently Restricted	\$245,248
Investment - Certificate of Participation	\$224,192
TOTAL OTHER ASSETS	\$4,276,809

EQUIPMENT, NET OF ACCUMULATED DEPRECIATION ... \$41,356 BENEFICIAL INTEREST IN PERPETUAL TRUST \$594,369

TOTAL ASSETS	\$7	763	930
TOTAL AGGLIG	. Yı	, , , ,	, , , , , ,

LIABILITIES

Current Liabilities:

Partnership Allocations Payable	\$2,425,138
Accounts Payable, Trade	\$121,326
Due to Designated Agencies	\$232,036
Due to Other Organizations and Grantees.	\$396,974
Accrued Expenses	\$51,814
Accrued Salaries and Wages	\$75,807
TOTAL CURRENT LIABILITIES	\$3,048,897

Long-term Liabilities:

Pension Contribution Payable	\$0
TOTAL LIABILITIES\$	3,486,315

NET ASSETS

TOTAL NET ASSETS	\$4.277.615
Permanently Restricted	\$839,617
Temporarily Restricted	\$2,178,801
Unrestricted	\$1,259,197

TOTAL LIABILITIES AND NET ASSETS \$7,763,930

A copy of the financial statement for the fiscal year ended June 30, 2018, audited by certified public accountants engaged by United Way of Lancaster County, is available by request.

In memory of John McKenzie, from:

James Leonard

In memory of Margaret Ross, from:

Kathy Lynn

In memory of Josh Dixon, from:

Lisa Byrne

In memory of **Joe Ryan,** from:

• Rik, Diane, Lizzy, Tyler, Andrew & Katie Born

In honor of **Donegal Insurance Group,** from:

• Neil Diamonds, Inc.

In memory of **Debra Peterson**, from:

- Geoffrey Cella
- Elizabethtown College
- Wendy Gibble
- Karen Lynn Hodges
- Mr. & Mrs. Robert A. Lyter
- Stephen & Joyce Moyer
- Brad Peterson
- Mr. & Mrs. John Peterson
- Walt & Karen Senkowski
- Susan Suter

INVEST UNITED

HONORARIA & MEMORIALS

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Emily Schaeffer, Resource Development Administrative Assistant
Walt Senkowski, CFO, retired, current Relocation Project Manager
Lorna Swinton, PA 211 East Information & Referral Specialist
Tram Trinh, Database Administrator
Barbara Zercher, Resource Development Director

GIVE BACK. WIN BIGI

\$10,000 Cash Prize



VISA® Gift Card (\$2,500 value)



Year-Long Family FunCenter Gift Package (\$2,500 value)



Gas Card (\$2,500 value)



Four Season Tickets (\$2,400 value)



Travel Certificate (\$1,500 value)



Painter-for-a-Day (two winners)





You will be automatically entered for a chance(s) to win one of the prizes when you make a pledge of \$100 or more! Make a pledge of \$100 - \$199 and receive ONE chance to win. Make a pledge of \$200 - \$299 and receive TWO chances to win. Make a pledge of \$300 or more and receive THREE chances to win. All qualifying pledges received before May 31, 2020 at 11:59pm EST will be automatically entered! For complete rules, visit LiveUnitedLancaster.org/GiveBackWinBig. No purchase or contribution necessary.

GIVE. ADVOCATE. VOLUNTEER. LIVE UNITED TO United Way



The High companies are proud supporters of the United Way of Lancaster County.

High and its co-workers share the United Way vision of a world where all individuals and families achieve their human potential through education, income stability, and healthy lives. Each year, High conducts a corporate campaign to help United Way partners in the communities in which we live, work, and play. High co-workers have demonstrated their generosity by giving their time, talent, and financial support for the needs of vulnerable populations.

Thanks to High co-workers, the United Way, and to all in our communities who help us Live United.



Industry Leadership. Environmental Stewardship. Community Commitment.