GREAT THINGS HAPPEN WHEN WE LIVE UNITED

COMMUNITY REPORT & LEADERSHIP RECOGNITION

A marketing supplement to the BUSINESS JOURNAL 2016 EDITION
In 2015, Alcoa Foundation contributed $129,000 to nonprofit organizations in Lancaster County, building innovative partnerships to improve the environment and educate tomorrow’s leaders for careers in manufacturing and engineering. The work of Alcoa Foundation is further enhanced by Alcoa’s employee volunteers who share their talents and time to make a difference in their communities. In 2015, Alcoa employees participated in numerous local fundraising events that contributed an additional $20,500 to ten nonprofit organizations in Lancaster County. Alcoa is proud to Live United.
VISION
We will be a key catalyst to improve lives.

MISSION
To build a stronger Lancaster County by mobilizing the caring power of our community.

BOLD GOALS BY 2025: HELPING MAKE GREAT CHANGE

1. 100 percent of our children will enter kindergarten ready to learn
   • 90 percent of a child’s brain is developed by age 5\(^2\)
   • Parents of 7,700 Lancaster County children cannot afford quality pre-kindergarten\(^2\)
   • Roughly $8.60 is returned on every $1 invested in quality education programs by reduced future costs of remedial instruction and incarceration and increased future earnings\(^3\)

2. 100 percent of students and adults will have post-secondary credentials
   • Nearly 13,000 Lancaster County students did not graduate from high schools\(^4\)
   • Research demonstrates that more education equals more income, which equals more job stability\(^5\)

3. Decrease individuals and families living in poverty by 50 percent
   • 19,000 Lancaster County children live in poverty\(^4\)
   • 72 percent of Lancaster County households spend more than 45 percent of their income on combined housing and transportation\(^6\)

4. 100 percent of individuals, children and families will have a physician, dentist and a mental health professional
   • 14 percent of Lancaster County residents remain uninsured\(^4\)
   • More than 60,000 Lancaster County adults report fair or poor health\(^7\)
   • Lancaster County residents report an average of 3.7 mentally unhealthy days each month\(^7\)

GREAT THINGS HAPPEN WHEN WE LIVE UNITED
**From Our Leaders**

**GREAT THINGS HAPPEN WHEN WE LIVE UNITED**

United Way of Lancaster County

**These Are Exciting Times for Our Community!** We appreciate Central Penn Business Journal’s willingness to partner with us to share this update with you.

In May 2014, United Way of Lancaster County put a stake in the ground and asked our community to rally for BOLD systemic change. To do so, United Way challenged everyone to join together in a new way to tackle the root causes of chronic, seemingly insurmountable, problems.

Building on work begun by United Way Solution Councils more than a decade ago, United Way took a deeper dive into core aspects of education, income and health. Through ongoing community conversations and data research, we honed in on four BOLD, 10-year goals that would radically transform the lives of Lancaster County residents.

By 2025, our board — guided by health and human service experts and countless volunteers — endorsed this dream for our community:

1. Every Lancaster County child will enter kindergarten ready to learn.
2. All Lancaster County adults will have the post-secondary credentials they need to get a good job.
3. We will cut our poverty rate in half.
4. Everyone in Lancaster County will have access to a doctor, a dentist, and a mental health professional.

Aspirational? For sure! Achievable? Yes, but it’s up to you and me. And the wonderful news is that great change is already underway.

- More than 100 nonprofit agencies, schools and colleges, health care providers, faith-based organizations, businesses and governmental groups have already come together as United Way of Lancaster County Community Impact Partners. These collaborative alliances far outspan the scope of previous United Way investments.
- The geographic breadth of these investments is also unprecedented. Poverty is not a “city problem.” It is a debilitating life circumstance that cripples individuals and families across our county. For this reason, you’ll find Community Impact Partnerships strategically at work throughout Lancaster County.
- Our Community Impact Partnerships are also more nimble than ever before. With United Way serving as the backbone of our Community Impact Partnerships’ work, each Partnership is empowered to respond to community needs and realign their priorities as situations warrant.

Though funding of the new Community Impact Partnerships only first began in July 2015, success is already being realized in countless lives. Supported by the life-changing impact of United Way’s 2-1-1 information and referral services, our Volunteer Center and our VITA tax preparation services, United Way has laid the groundwork for achieving BOLD change by 2025. We invite you to keep visiting www.LiveUnitedLancaster.org for compelling stories about lives being changed. But BOLD community change requires BOLD community support. We invite everyone to join us as we make great things happen in Lancaster County.

Sincerely,

Sue Suter
President & CEO, United Way of Lancaster County

Randy Patterson
Board Chair, United Way of Lancaster County
Economic Development & Neighborhood Revitalization Director, City of Lancaster

**From Our Campaign Chair**

IT IS MY HONOR TO SERVE AS THIS YEAR’S UNITED WAY CAMPAIGN CHAIR. In this role, it is exciting to be a part of the great change that is happening at United Way. Just as United Way has evolved its investment focus for greater impact, so too are we reorganizing our campaign structure to introduce more people to United Way.

1. While fall will always be the season of heightened United Way visibility, we recognize that it is not the only time individuals and companies wish to engage with United Way. United Way is eager to work with people and organizations whenever it suits them best. Our workplace campaigns are now happening year-round!
2. Our volunteers and staff are committed to creating and fostering customized, long-term relationships. We welcome new workplaces and workforces who wish to become involved in ways that fit their culture and their corporate social responsibility focus areas. Moreover, we are eager to forge nontraditional alliances with fraternal, cultural and faith-based groups.
3. Your gifts of time, talent and treasure are equally sought and valued. Our Volunteer Center is open throughout the year for Days of Action, Caring and Service activities — and for customized volunteer experiences.

I invite you to join me as we bring together our collective strengths to serve this unique place we call “home.”

Sincerely,

Stephen J. Senkowski
2016-2017 Campaign Chair, United Way of Lancaster County
2008
• United Way’s Financial Stability Solution Council — with the generous support of United Way’s Women’s Leadership Council — began a new partnership with the IRS to begin providing Volunteer Income Tax Assistance (VITA) services to low-income families. That first tax year, we opened one site that served 54 taxpayers and garnered them $78,052 in tax returns and credits.

2009
• United Way’s 2-1-1 center was contracted by the Lancaster County Housing and Redevelopment Authorities to serve as the single point of entry into the county’s housing and homelessness services.

2011
• The PA 211 Collaborative Board selected United Way’s 2-1-1 information and referral center to serve a seven-county region that includes Lancaster as “PA 2-1-1 East.”

2012
• United Way’s VITA tax preparation services expanded to deploy 153 trained volunteers to work at 24 sites around Lancaster County. Their work served 2,596 taxpayers and helped return $2.9 million in refunds and save low-income taxpayers $.5 million in tax preparation fees.

2014
• United Way’s 2-1-1 information and referral service extended its hours. Since then, we have been available by phone 24/7, including holidays!

2015
• United Way awarded its first three-year funding of $2.85 million to 17 Community Impact Partnerships involving more than 100 different nonprofit agencies, health care providers, schools, faith-based groups, businesses and government agencies.

• United Way invested another $280,000 into the collaborative work of United Way’s 2-1-1 information and referral service, our Volunteer Center and our VITA free tax preparation service, all of which support the Community Impact Partnerships, as well as the broader community.

• The new Community Impact Partnerships organized themselves to begin systematically changing how Lancaster County addresses chronic health and human service problems.

• United Way’s Women’s Leadership Council made a lead gift that enabled the purchase of CaseWorthy client management software. This tool will serve as a single point of entry for clients at any of our Community Impact Partners.

2016
• United Way’s VITA tax preparation volunteers prepared an all-time record high of 7,487 returns at 17 sites around the County. Their work returned $9.6 million to low income taxpayers, at the same time saving them nearly $1.5 million in tax preparation fees.

• United Way’s Community Impact Partnerships concluded their first year of collaborative work and shared strong, early results as they tackled our Four Bold, 10-year Goals.

• United Way’s 2-1-1 information and referral service is now available by text. Text your ZIP code to 898-211.
COUNTYWIDE IMPACT

We have you covered, Lancaster County! 17 Community Impact Partnerships are making BOLD change happen across Lancaster County. From Columbia to Paradise and from Adamstown to Quarryville, tens of thousands of lives are being touched and improved, thanks to generous, caring investors in our community.

KEY

1. Community Wellness
2. Elizabethtown Area Hub
3. Impacting Generations
4. Integration Services for New Americans
5. Lancaster County Coalition to End Homelessness
6. Lancaster Medical Legal Partnership
7. Lancaster-South Connections
8. The Learning Lancaster Collaborative
9. Let’s Talk, Lancaster
10. Moving Forward
11. Pathways Out of Poverty
12. Pinwheel Partners
13. Plant the Seed of Learning
14. Reunify, Empower, Prevent
15. (SAIL) Systems Aligned in Learning
16. Solanco Family Life Network
17. Together Initiative

Lancaster General Health is proud to support the United Way of Lancaster County.

LIVE UNITED!
Together serving the needs of the community for more than 120 years.
Thanks to the support of thousands of generous individuals, companies and foundations, United Way of Lancaster County was able to make three-year investments in these 17 Community Impact Partnerships. All told, they include more than 100 Community Impact Partners.

The Partnerships were chosen based on the strength of their proposals and personal interviews as well as on the geographic regions and target populations they serve. Organizations listed in blue are the nonprofit, lead organizations in each partnership.

We invite you to review all the different nonprofit organizations, schools and colleges, health care providers, faith-based organizations, businesses and government groups that are Partners in each Partnership. Together, they are working to improve lives here in Lancaster County.

Community Wellness
- SouthEast Lancaster Health Services
- Community Services Group
- Partnership for Public Health

The Community Wellness Partnership is removing barriers for community residents looking for health care access by providing a single point of entry for physical, dental and behavioral health care. It is also addressing public health concerns, assisting patients with enrollment in health plans and connecting them to support services.

Elizabethtown Area Hub
- Elizabethtown Child Care Center
- Community Cupboard of Elizabethtown
- Elizabethtown Area School District
- Elizabethtown Community Nursery School
- Elizabethtown Public Library
- Hope Within Community Health Center
- Jewel David Ministries
- Milanof-Schock Library
- United Churches of the Elizabethtown Area

The Elizabethtown Area Hub is providing low- and low-middle-income families with access to high-quality early childhood education, kindergarten readiness and transition, tax preparation services, food and clothing assistance, financial workshops, job training, and referrals to physical and behavioral health care services. Materials and support increase literacy and help families apply for health insurance and financial assistance.

Impacting Generations
- Presley Ridge
- COBYS Family Services
- Lancaster Recreation Commission
- School District of Lancaster

Impacting Generations is supporting at-risk teen parents and their children through innovative services that focus on the educational attainment of both the parents and their children.

Integration Services for New Americans
- The Literacy Council of Lancaster-Lebanon
- Church World Service
- Franklin & Marshall College’s Ware Institute for Civic Engagement
- Lancaster-Lebanon Intermediate Unit 13
- School District of Lancaster
- SouthEast Lancaster Health Services

Integration Services for New Americans is a “one-stop shop of services” at the Community School at Reynolds Middle School. There, it provides education, health and financial services for immigrants, refugees and all School District of Lancaster residents.

Lancaster County Coalition to End Homelessness
- Lancaster General Health/Penn Medicine
- City of Lancaster
- County of Lancaster
- Lancaster County Domestic Violence Services/Community Action Program of Lancaster County (CAP)
- Lancaster County Housing & Redevelopment Authorities
- Lancaster Housing Opportunity Partnership (LHOP)
- MidPenn Legal Services
- Tabor Community Services
- United Way’s 2-1-1 Information & Referral Services
- Water Street Ministries
- YWCA of Lancaster

The Lancaster County Coalition to End Homelessness is a cross-functional team of providers aligned to serve individuals and families facing or experiencing homelessness. United Way investments have been leveraged by Lancaster City and County homelessness funds to address systemic barriers to homelessness prevention. This Partnership is already changing the face of homelessness in Lancaster County. In 2016, Lancaster County was recognized to have functionally eliminated both veteran and chronic homelessness.

Lancaster Medical Partnership
- MidPenn Legal Services
- Care Connections, Lancaster General Hospital/Penn Medicine
- Neighborhood Services

Lancaster Medical Partnership is advancing the financial stability and health of Lancaster County residents needing frequent health services by integrating civil legal aid and financial case management with an intensive, high-utilization health care treatment model.

Lancaster-South Connections
- Boys and Girls Club
- ASSETS Lancaster
- Exit Lancaster
- Lancaster City Alliance
- Lancaster Community Safety Coalition
- Lancaster EMS (LEMSA)
- Lancaster Housing Opportunity Partnership (LHOP)
- The Mix at Arbor Place
- School District of Lancaster
- SouthEast Lancaster Health Services

Lancaster-South Connections is serving as the frontline resource for local families. Providing professional connectors to a variety of organizations throughout the community, this Partnership is reducing barriers and ensuring families can access the support, education and care they need to achieve success.

The Learning Lancaster Collaborative
- Lancaster Education Foundation
- Boys & Girls Club
- Exit Lancaster
- Lancaster Recreation Commission
- Lancaster Family YMCA
- Luthercare for Kids
- Lancaster-South Connections

The Learning Lancaster Collaborative is reducing barriers and ensuring families can access the support, education and care they need to achieve success.

GOAL 1
100 percent of our children will enter kindergarten ready to learn

GOAL 2
100 percent of students and adults will have post-secondary credentials

GOAL 3
Decrease individuals and families living in poverty by 50 percent

GOAL 4
100 percent of individuals, children and families will have a physician, dentist and mental health provider
The Learning Lancaster Collaborative is increasing access to high quality, early childhood programming for 3- to 4-year-old children residing in the Washington Elementary School attendance zone by opening three new classrooms operated by Community Impact Partners. Additionally, with the Washington Elementary School serving as the hub, families are now able to access health, dental and eye care as well as school-based behavioral health services and financial stability workshops while engaging parents in the elementary school setting.

Moving Forward

Moving Forward is increasing the safety of survivors of domestic violence by providing integrated emergency services, legal representation during the Protection from Abuse process and workforce training.

Pathways Out of Poverty

- Community Action Program of Lancaster County (CAP)
- Central Pennsylvania Food Bank/Hunger-Free Lancaster County
- Columbia Life Network
- Columbia Presbyterian Church
- First United Methodist Church
- Habitat for Humanity
- Lancaster County Council of Churches
- Millersville University
- Tabor Community Services
- Thaddeus Stevens College of Technology

The multi-functional Pathways Out of Poverty alliance is providing guidance and direction to low-income individuals and families as they permanently chart their way out of poverty.

Pinwheel Partners

- Lancaster General Health/Penn Medicine
- Catholic Charities – Lancaster
- CHI St. Joseph Children’s Health
- Community Services Group
- Compass Mark
- Lancaster County Behavioral Health & Developmental Services
- Lancaster County Domestic Violence Services/Community Action Program of Lancaster County (CAP)
- Lancaster Osteopathic Health Foundation
- Lancaster Regional Medical Center
- Mental Health America of Lancaster County
- No Longer Alone Ministries
- Pennsylvania LIINK to Aging and Disability Resources
- PerformCare
- Philhaven
- Physicians’ Alliance, Ltd.
- Project Access Lancaster County (PALCO)
- Pressley Ridge
- Samaritan Counseling Center
- School District of Lancaster
- SouthEast Lancaster Health Services
- Spanish American Civic Association (SACA)
- T. W. Ponessa & Associates Counseling Services, Inc.
- United Way’s 2-1-1 Information & Referral Service
- Water Street Ministries
- WellSpan Ephrata Community Hospital
- Welsh Mountain Health Centers
- White Deer Run Treatment Network

Let’s Talk, Lancaster

- Lancaster General Health/Penn Medicine
- Catholic Charities – Lancaster
- CHI St. Joseph Children’s Health
- Community Services Group
- Compass Mark
- Lancaster County Behavioral Health & Developmental Services
- Lancaster County Domestic Violence Services/Community Action Program of Lancaster County (CAP)
- Lancaster Osteopathic Health Foundation
- Lancaster Regional Medical Center
- Mental Health America of Lancaster County
- No Longer Alone Ministries
- Pennsylvania LIINK to Aging and Disability Resources
- PerformCare
- Philhaven
- Physicians’ Alliance, Ltd.
- Project Access Lancaster County (PALCO)
- Pressley Ridge
- Samaritan Counseling Center
- School District of Lancaster
- SouthEast Lancaster Health Services
- Spanish American Civic Association (SACA)
- T. W. Ponessa & Associates Counseling Services, Inc.
- United Way’s 2-1-1 Information & Referral Service
- Water Street Ministries
- WellSpan Ephrata Community Hospital
- Welsh Mountain Health Centers
- White Deer Run Treatment Network

Let’s Talk, Lancaster is improving access and treatment for behavioral health care needs, especially for low-income and minority residents.

Moving Forward

- Community Action Program of Lancaster County (CAP)
- MidPenn Legal Services
- New Choices Career Development
- PA CareerLink of Lancaster County
- Spanish American Civic Association (SACA)

Moving Forward is increasing the safety of survivors of domestic violence by providing integrated emergency services, legal representation during the Protection from Abuse process and workforce training.

The Plant the Seed of Learning

- Cocalico Education Foundation
- Conestoga Valley, Eastern Lancaster County, Ephrata Area, Lampeter-Strasburg, Lancaster, Manheim Township and Pequea Valley school districts
- Diamond Street Early Childhood Center
- Early Childhood Innovative Connections
- Ephrata Public Library
- Lancaster General Health/Penn Medicine
- Luthercare for Kids
- WellSpan Ephrata Community Hospital

Pinwheel Partners is sharing space, resources and expertise to ensure all families have access to high-quality early care and education in order to strengthen Lancaster County’s workforce.

Pinwheel Partners

- Lancaster Early Education Center
- Community Action Program of Lancaster County (CAP)
- Elizabethtown Child Care Center
- Pressley Ridge
- Schreiber Pediatric Rehab Center
- Wee Care Day Center

The Plant the Seed of Learning Community Impact Partnership is engaging, educating and empowering parents of children from birth to age 2 to plant seeds of learning through supportive environments with meaningful activities focused on brain development through play.

The multi-functional Pathways Out of Poverty alliance is providing guidance and direction to low-income individuals and families as they permanently chart their way out of poverty.

Reunify, Empower, Prevent

- Casa of Lancaster County
- Bethany Christian Services
- Clare House
- Community Services Group
- Lancaster County Children and Youth Social Service Agency
- Lancaster County Coalition to End Homelessness
- Love INC
- Pressley Ridge
- Tabor Community Services

Reunify, Empower, Prevent is helping children currently in or exiting foster care to reunify with their families in safe, permanent and stable homes.

Solanco Family Life Network

- New Hope Community Life Ministries
- COBYS Family Services
- Quarryville Library
- Solanco Neighborhood Ministries
- Solanco School District
- Solid Rock Youth Ministries
- Southern End Community Association (SECA)

Solanco Family Life Network is providing integrated family services by offering parenting and career planning skills and training, family counseling, tutoring, before- and after-school programs, nutritional support, and help with budgeting and heating bills.

Systems Aligned In Learning (SAIL)

- Luthercare for Kids
- COBYS Family Services
- Fizika Group
- Lancaster County Council of Churches
- The Library System of Lancaster County
- Pennsylvania Early Learning Keys to Quality

SAIL is increasing the quality of home-based child care by taking specially equipped vans directly to these home-based businesses across the county, enabling them to offer many of the same educational resources as quality, center-based preschools.

Together Initiative

- The Factory Ministries
- Amish View Inn & Suites/Miller’s Smorgasbord
- Best Western Plus Intercourse Village
- CHI St. Joseph Children’s Health
- Community Services Group
- Grace Point Church of Paradise and other area churches
- Hildebrand Learning Centers
- Lancaster General Health/Penn Medicine
- Leacock, Paradise and Salisbury Townships
- Pequea Valley Public Library
- Pequea Valley School District
- Sylvan Stoltzfus Builders
- Urban Outfitters

Together Initiative is offering a breadth of services and workshops for under-resourced individuals and families in eastern Lancaster County. These include quality Pre-K Counts child care, teen and adult education and mentoring, and medical, dental and behavioral health services.
Systems Aligned in Learning (SAIL)
The SAIL Community Impact Partnership increases school readiness for infants, toddlers and preschoolers by providing quality supports to home-based child care providers. These providers are, by far, the most common type of child care in Lancaster County.

Cathy is one such provider. Cathy has been a family child care provider for more than 20 years. She admitted to being hesitant to accept help from the SAIL partnership. After all, she has been in the field a long time and felt she already had a lot of experience and knowledge. However, she’s now proud to say how pleased and happy she’s been with the SAIL services.

Cathy received biweekly mentoring visits from a SAIL mentor who helped her plan and carry out activities with the children in her care. She said this helped her add variety to her activities and also helped the children build trust with other adults through the guidance of an experienced teacher.

Cathy also participated in Incredible Beginnings classes. She raves about the instructor and how she has learned to be proactive with challenging behaviors and how to use new techniques in her daily activities and interactions.

Cathy now looks forward to future visits from all the SAIL partners!

Together Initiative
Kristina felt alone and stuck.

How could she be a good mother when oftentimes she couldn’t even get out of bed? Kristina suffered from a myriad of complex health problems. She and her husband didn’t know what to do to untangle their finances. She was also tired of carrying the baggage of past abuse.

When her son brought home a flyer titled, “Getting Ahead in a Just Gettin’ By World,” from The Factory Ministries’ Youth Center, Kristina was immediately intrigued. It seemed like this was a class tailor-made for her. For the first time in a long time, she was excited to get out of bed.

In the “Getting Ahead” class, Kristina discovered that she was not judged, but understood by her classmates and facilitators. Through Together Initiative, Kristina became connected to the community, the public school system and a local church. She found friendship and peace.

“Even though I was different from everyone, they still made me feel loved,” she said. Kristina found a support system through Together Initiative. She and her husband acquired important money management and budgeting skills. Kristina then made an intellectual resource goal: to get her GED.

Kristina’s future looks entirely different than it did when she first stepped into that Getting Ahead class. So much new learning has and continues to take place, not only in Kristina’s life but in lives of her whole family. Kristina’s son is now taking the GED class from which she graduated in the fall. Kristina isn’t stuck any longer. She’s moving forward in life and finally feels like she’s getting ahead.

Elizabethtown Area Hub
The Elizabethtown Area Hub is an example of how a very grassroots Community Impact Partnership evolved very quickly to lay a strong foundation for their work. Through this process, they were able to bring significant support and resources to their community.

In less than a year, the Elizabethtown Area Hub helped to establish a winter shelter by collaborating with United Way’s 2-1-1 information and referral service, the Lancaster County Coalition to End Homelessness, the Lancaster County Council of Churches and Elizabethtown College. This past winter, through volunteer efforts, 18 individuals were able to receive shelter and services.

The Elizabethtown connections and resources were absolutely essential in helping to end chronic homelessness. There were two individuals who were adamant about not wanting to seek resources in Lancaster City. Because of the new E-town shelter and the resulting connections, those individuals received housing vouchers and were able to find housing in their hometown.

The Elizabethtown Area Hub’s partnership added strength to the community’s application for Emergency Food and Shelter Program funding, which they never before received, and were awarded $17,500. In addition, they applied for funding through the extremely competitive Joint Homeless Funding application and were awarded $180,000 to support their work of rapid rehousing case management.

It has been amazing to watch these separate programs, once working independently, come together in true collaboration to make a collective impact in Elizabethtown and the surrounding communities.
Facing one of life’s many challenges and not sure where to turn? Call 2-1-1 or text your ZIP code to 898-211. Every year, some 30,000 Lancaster County individuals and organizations reach out to United Way’s 2-1-1 service for free and confidential information and referrals to a variety of community services. Serving all of Lancaster County, this non-emergency help is available 24 hours a day, 365 days a year. 2-1-1 is also a great resource to connect with local organizations seeking donations.

One of United Way of Lancaster County’s signature programs, our 2-1-1 team has 43 years’ experience providing information and referrals for a broad range of services including child care, after-school programs, food pantries, elder care, basic needs, health services and more. In 2011, we were awarded a contract by the Pennsylvania 2-1-1 Collaborative to expand and become Pennsylvania 2-1-1 East. Today, our Lancaster County-based center serves five counties in eastern Pennsylvania, including Lancaster, Berks, Lehigh, Northampton and Schuylkill counties, with services soon expanding into Carbon and Lebanon counties.

To reach 2-1-1:
• Call 2-1-1 or 855-501-6785
• Text your ZIP code to 898-211
• Visit www.UWLanc.org/211

VITA TAX PREPARATION SERVICES
Since 2007, United Way of Lancaster County has been helping put hard-earned money back into the pockets of low- and moderate-income taxpayers through VITA tax preparation services. In 2016, VITA saved low-to-moderate-income taxpayers nearly $1.5 million in preparation fees and helped them get over $9.6 million in refunds. Those are powerful numbers that change lives.

United Way of Lancaster County’s VITA program is one of many sponsored by the IRS. VITA also received vital support from BB&T Bank, Ephrata National Bank, Fulton Bank, PNC Bank and United Way of Lancaster County’s Women’s Leadership Council.

To learn more, visit: www.UWLanc.org/VITA

FAMILYWISE® PRESCRIPTION DISCOUNTS
No one should ever have to forego medicines because of cost. That’s why United Way is proud to bring prescription savings to everyone through the FamilyWize® Prescriptions Savings Card. Last year, FamilyWize saved Lancaster County families more than $190,000 at their local pharmacies. There’s no registration required, and the FamilyWize card is accepted at over 60,000 pharmacies.

To learn more, call 717-824-8111 or visit: www.FamilyWize.org. You can also download a FamilyWize app for free on your Android or iPhone.
GIVE HELP! VOLUNTEER CENTER

Looking for a way to share your time and talents as a volunteer? Seeking a pool of eager volunteers to help your nonprofit organization with a short- or long-term project?

Each year, 15,000 caring individuals and families give back to their Lancaster County community through volunteer service. United Way’s Volunteer Center is the one-stop source of volunteer service opportunities from hundreds of organizations. These include nonprofit, health and human service, educational, faith-based, environmental and animal protection organizations.

To reach United Way’s Volunteer Center,
• Call 717-824-8122
• Email: Volunteer@UWLanc.org
• Visit: www.UWLanc.org/VolunteerCenter

GET CONNECTED

Get Connected! It’s powered by United Way!
Does your organization need volunteers? We’d be happy to include your positions on our Volunteer Center website.

Proud Supporter
of
United Way

Donegal Group
Insurance Group
DonegalGroup.com

Comforting Live-at-Home Services and Feel-at-Home Communities™

LandisCommunities.org

(717) 381-3500
The Circle of Honor applauds businesses that truly support United Way’s mission. Inclusion in this Circle of Honor recognizes the quality of their workplace campaigns, employee support of and participation in United Way activities and other non-monetary contributions. The businesses below are star supporters of United Way of Lancaster County and champions of our mission to GIVE, ADVOCATE, VOLUNTEER and LIVE UNITED.

Armstrong World Industries/Armstrong Flooring
August Mack Environmental, Inc.
Barley Snyder
Cargill Cocoa & Chocolate
Certified Carpet
Comcast
Community Action Program of Lancaster County
Conestoga Valley School District
County of Lancaster
Donegal Mutual Insurance Company
Electron Energy Corporation
Elizabethtown Child Care Center
Eurofins Lancaster Laboratories
Fulton Financial Corporation/Fulton Bank
The Hershey Company
The High Companies
Irex Corporation
ITI Corporation

Johnson & Johnson Consumer Products
The Lancaster Chamber of Commerce & Industry
Lancaster General Health/ Penn Medicine
Liltz Mutual Insurance Company
McNease Wallace & Nurch, LLC
McNeil Consumer Healthcare
Murray Securus
Nexbook Media
Pepperidge Farm
Precision Medical Products
Rhoads Energy Corporation
RR Donnelley East & West Scantam Corporation
School District of Lancaster
SouthEast Lancaster Health Services
Stauffers of Kissel Hill
UGI Utilities, Inc.
United Way of Lancaster County
Wegal

The Pillar Society salutes organizations that have contributed $100,000 or more through combined employee and corporate contributions.

- Armstrong World Industries/Armstrong Flooring, Inc./Armstrong Foundation
- Cargill Cocoa & Chocolate
- Exelon
- Fulton Financial Corporation/Fulton Bank
- The Hershey Company
- The High Companies
- Johnson & Johnson Consumer Products
- Kellogg Company
- Lancaster General Health/Penn Medicine
- LNP Media Group/The Steinman Foundation
- McNeil Consumer Healthcare
- New Holland North America
- RR Donnelley

There are a variety of ways to include United Way in your will or estate plans. Some of the most popular include:

- Naming United Way of Lancaster County as beneficiary in your will
- Making an outright gift of cash, appreciated stock or real estate
- Naming United Way as the beneficiary of an existing or new life insurance policy
- Making a gift through a charitable gift annuity
- Naming United Way of Lancaster County as beneficiary in your will
- Making an outright gift of cash, appreciated stock or real estate
- Naming United Way as the beneficiary of an existing or new life insurance policy
- Making a gift through a charitable gift annuity

- Indicating unions that also sponsored Loaned Labor Representatives for the 2015-2016 campaign.

- Indicating unions that also sponsored Loaned Labor Representatives for the 2015-2016 campaign.

We apologize for any omissions.
Tocqueville Society members are among the United Way movement’s most longstanding and engaged partners. Nationally, members collectively invest more than half a billion dollars in community transformation. Locally, our members drive more than $500,000 into support of bold change here in Lancaster County. Ralph & Linda Simpson, Co-chairs

La Table Ronde d’un Million de Dollars
$1,000,000 and above

Elva Boyd Wilson
First member of the Million Dollar Roundtable (deceased)

Ordre de Luxe
$750,000 - $999,999

Ordre de Grâces
$500,000 - $749,999

Ordre de Liberté
$25,000 - $49,999

Matthew & Lori Espe

GOLD MEMBERS
$1,000 or more

Susan C. Adams
Sue Castagna
Kay Burky
Susan Baldrige
Susan C. Adams
Gloria E. Degler, CFP, CDFA

GOLD MEMBERS
$1,000 or more

Laurie A. Martin
Maureen Gimpel Maley, Esq.
Lynda W. Limpert
Kim Lemon
Fran Legenstein
Ann S. Keim
Joanne M. Judge
Sadie High
M. Louise Hess
Christine M. Hertneky
Melissa Hartman
Katherine P. Granbois
Michelle S. Gibbons
Alison van Harskamp
Janet Treer
Sue Suter
Janet Treer
M. Louise Hess
Sadie High
Sue Castagna
Kay Burky
Susan Baldrige
Susan C. Adams
Gloria E. Degler, CFP, CDFA

We apologize for any omissions.

To contact your leadership giving team at 717-824-8131 or LeadershipGiving@UWLanc.org.

Lancaster County’s future rests in the hands of today’s Emerging Leaders Society. These philanthropists — 40 years old and under — have actively engaged in their community by investing $500 or more in United Way of Lancaster County. Steve & Jessica Niell, Co-chairs

We apologize for any omissions.

Are you or your partner 40 or younger? Did you make an individual gift to United Way of Lancaster County of $250 or more, or are part of a household giving $500 or more?* If so, you’re a member of our Emerging Leaders Society, and we wish to recognize you as one of our members. Please contact your leadership giving team at 717-824-8131 or LeadershipGiving@UWLanc.org.

We apologize for any omissions.

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*Note that membership guidelines now include individual and household tiers.
Leadership Society investors lay the foundation to make great change happen at a leadership level. Choosing to partner with United Way, these community-minded investors demonstrate a level of commitment that sets an example for others. Together, these Leadership Society donors invested nearly $1.4 million to strengthen our community.

LEADERSHIP SOCIETY

DIAMOND LEADERS
$7,500-$9,999
Tom & Susan Baldridge

PLATINUM LEADERS
$5,000-$6,999
Mark & Stephanie Anderson
Anonymous (3)
Kathryn & Steve Borkgren
Scott & Kay Burtman
Douglas & Karyn Cadle
Dave & Sharon Cockson
Earl A. & Craighed M. Furman
Scott & Lynn Fyle
Bernice Gerhart
Randall Gunther
Collete & James Hipolit
Mr. & Mrs. James M. Mack
Mike & Vicki McCarty
Ed & Michelle Montoro
Karen M. Mooney
Bethany & Mark Novis
Anthony & Deborah Purcell
Beth & Dominic Rice
Ellen & Paul Romano
Jeffrey & Elizabeth Ross
Anstead & John Schmid
Stephen & Patricia Stocckwell

GOLD LEADERS
$2,500-$4,999
Glenn Forman
James D. Eatherton
Jennifer L. Craighead, Esq.
Drs. Alexandra Gibas & Paul Casale
Alan & Joann Brayman
Anne L. & Robert K. Bowman
Michael Biggerstaff
Barbara A. Beyer

SILVER LEADERS
$1,500-$2,499

BRONZE LEADERS
$1,000-$1,499

INVEST UNITED
### ASSETS

**CURRENT ASSETS:**
- Cash and Cash Equivalents: $1,967,934
- Pledges Receivable: $2,277,446
- (less allowance for uncollectible pledges of $300,000)
- Accounts Receivable: $36,600
- Investment Interest Receivable: $11,174
- Prepaid Expenses/Other: $63,759

**TOTAL CURRENT ASSETS:** $4,429,348

**OTHER ASSETS:**
- Receivables - Long Term: $15,000
- Investments - Unrestricted: $2,142,072
- Investments - Temporarily Restricted: $1,832,426
- Investments - Permanently Restricted: $208,096
- Investment - Certificate of Participation: $224,192
- Cash Surrender Value of Life Insurance: $26,287

**TOTAL OTHER ASSETS:** $4,448,073

**EQUIPMENT, NET OF ACCUMULATED DEPRECIATION:** $71,644

**BENEFICIAL INTEREST IN PERPETUAL TRUST:** $565,790

**TOTAL ASSETS:** $9,514,855

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### LIABILITIES

**CURRENT LIABILITIES:**
- Agency Allocations Payable: $2,855,732
- Accounts Payable - Trade: $208,018
- Due to Designated Agencies: $484,310
- Due to Other Organizations and Grantees: $170,665
- Deferred Revenue: $0
- Accrued Expenses: $36,606
- Accrued Salaries and Wages: $67,039

**TOTAL CURRENT LIABILITIES:** $3,822,370

**LONG-TERM LIABILITIES:**
- Pension Contribution Payable: $271,600

**TOTAL LIABILITIES:** $4,093,970

**NET ASSETS**
- Unrestricted: $771,968
- Temporarily Restricted: $3,848,744
- Permanently Restricted: $800,173

**TOTAL NET ASSETS:** $5,420,885

**TOTAL LIABILITIES AND NET ASSETS:** $9,514,855

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A copy of the financial statement for the fiscal year ended June 30, 2015, audited by certified public accountants engaged by United Way of Lancaster County, is available upon request.

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**EHD Advisory Services**

**Ultimate Commitment**

**Proud to GIVE**
**Proud to ADVOCATE**
**Proud to VOLUNTEER**
**Proud to LIVE UNITED**

The Walz Group is proud to support the United Way and the thousands of donors and volunteers who are committed to improving life in Lancaster County. In addition, we thank our employees for the time and resources they give to charities and organizations in the community throughout the year.

**Ultimate Commitment**

800-544-7292 / 717-390-4336
1857 William Penn Way
Lancaster, PA 17601
Visit us at www.ehdadvisory.com
YOU CAN MAKE A DIFFERENCE

With your support of United Way — our United Way Community Impact Fund, United Way’s 2-1-1 information and referral service, United Way Volunteer Center and our VITA free tax preparation services — you are doing your part to ensure that our four BOLD goals are achieved by 2025. With your caring advocacy and volunteer spirit, we can all live in a community that’s happier, healthier and more productive than ever before.

Your gift will truly improve lives.

Give Back. Win Big!

We salute Armstrong for its leadership donation to our 2016-2017 prize giveaway. Give back, and you could win big: $1,000 a month for a year, thanks to the generosity of Armstrong World Industries.

HONORARIA & MEMORIALS

In memory of these very special people:

In honor of Joe Legenstein of Certified Carpet, from Gooding Group Foundation

In honor of Kristy Olshan of Armstrong World Industries, from KeyBanc Capital Markets

In honor of Sue Suter of United Way of Lancaster County, from the Lancaster Society of Human Resource Management

In memory of Christina Beaudoin, from Armstrong World Industries, Inc.

In memory of Jay Bucher, from Sue Savage & Fred Engle

In memory of Elva Boyd Wilson, from:

- Joseph Besecker and family
- Margot L. Brubaker
- Dr. J. Frederick and Theodora M. Chairsell
- Emerald Asset Management, Inc.
- The Honorable Louis J. and Leeann G. Farina
- Sue Savage

We apologize for any omissions.
Fulton Financial Corporation is proud to partner with the United Way in helping to make our communities better places to work and live.

It’s a great opportunity to create a bright future for everyone and we are happy to take part together.
The High companies are proud supporters of the United Way of Lancaster County.

High and its co-workers share the United Way vision of a world where all individuals and families achieve their human potential through education, income stability, and healthy lives. Each year, High conducts a co-worker campaign to help United Way partners in the communities in which High co-workers live, work, and play. High co-workers have demonstrated their generosity by giving their time, talent, and financial support for the needs of vulnerable populations.

Thanks to High co-workers, the United Way, and to all in our communities who help us Live United.