2019-2020 Community Report

United Way of Lancaster County

THIS IS OUR WAY.
THE BIG PICTURE

MISSION To mobilize the caring power of our community to achieve impactful social change.

VISION To build a community in which every individual enjoys equal opportunity to succeed.

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WHAT IS OUR WAY?

It feels like we are living in a moment of history. I believe my daughters’ children will learn about these moments in their history classes. Perhaps the questions are which chapter will be written, and what will be written about these days in the years to come? It is our objective at United Way of Lancaster County to do what we can to mobilize and coordinate responses in a way that brings unity and as successful an outcome as possible to the pandemic.

Many people are afraid of change...they only see chaos and risk. I have always seen opportunity in change, and frankly I yearn for it. Change means the chance to grow. In community development work, we do not have the luxury of beginning from the position that things are best left the same because we see the pain and strife and yearning for justice of our neighbors who are not as fortunate as others.

The question most often asked is “what can I do?” when question we should ask is “what more can I do?” Our imaginations should not be limited to the resources we think we have committed but to those which are needed to complete the task. And what is that task? That task is that we have an equitable society, one where platitudes like self-reliance can ring true because the structures of our society do not unequally limit the potential of community members. That is why I’m here - why I joined United Way.

In my first year here, we ran headfirst into a pandemic and I couldn’t be prouder that our organization stepped up to partner on big projects like Lancaster Cares with Lancaster County Community Foundation and founding Lancaster Partnership for Learning Equity with Steinman Foundation. We also continued the yeoman’s everyday work of supporting our 70+ Collective Impact partners. Not just what can we do, but what more can we do when we work together. When I think about the good in this community and where we all want to go, I know United Way can make a major contribution to that work and I hope you will too. That’s Our Way forward, together.

FROM OUR BOARD

It has been an honor and a privilege to serve as Board Chair of this organization. The impact we are making in helping individuals and families in our own backyard has been outstanding. More children are entering kindergarten prepared to learn. More adults are able to access quality employment. More people are leading healthier lives. And when the pandemic struck our community, United Way shifted its focus to address food and housing insecurities, as well as emerging needs that we couldn’t predict. We are uniquely positioned to step up, pull together resources and help address so many needs.

Don Maier
Board Chair

FROM OUR CAMPAIGN CHAIR

The year 2020 brought us a reality that no one ever anticipated. COVID-19 has uprooted the world’s sense of ‘normalcy’ and has affected every one of us in unimaginable ways. United Way has brought resources, guidance and hope to Lancaster County residents: our 211 call center has fielded numerous calls for assistance, the partnerships we’ve helped build have provided a much-needed connection to care, and thanks to your investments, we’ve made sure that people can stay in their homes and feed their families. United Way will continue to build a better future for everyone, with your help. Thank you for your continued support.

Dominic Rice
Campaign Chair
MAKING OUR WAY –

BELIEVING in this county and its potential.

CREATING opportunities for others to share success.

CARING about our neighbors — and doing something about it.

IDENTIFYING barriers to progress and eliminating them.
MAKING OUR WAY – TOGETHER.

UNITING to transcend differences in race, gender, age, religion and position to form a strong community.

ACTIVATING generous spirit.

WORKING together to build better — with efficient, lasting solutions.

CARING about our neighbors — and doing something about it.

— TOGETHER. —
COLLECTIVE IMPACT PARTNERSHIPS

Much like a conductor in an orchestra, we compose big plans and bring talented people together to create a symphony of partnerships to drive progress.

Big challenges call for big ideas, big effort, and many hands, minds and talents. We appreciate the efforts and dedication of these organizations to coordinate and collaborate with us to provide integrated, dimensional support to the people and families of Lancaster County.
In July 2019, our Collective Impact Partnerships were focused on improving kindergarten readiness, increasing post-secondary credentials, reducing poverty, and increasing access to care. Plans had been made, goals had been set, and activities were in full swing. Our partners’ impact stories capture only a glimpse of the valuable work being done every day that is supported by United Way of Lancaster County.

When COVID struck, it soon became evident that the needs of our community were changing. Schools closed, jobs were lost, and as time went on, providing for basic needs for more and more residents became a priority. Stay tuned to learn how we pivoted to provide crucial supports during this unprecedented time. Resilient, flexible, empathetic. That’s Our Way.

**STORIES OF IMPACT**

In July 2019, our Collective Impact Partnerships were focused on improving kindergarten readiness, increasing post-secondary credentials, reducing poverty, and increasing access to care. Plans had been made, goals had been set, and activities were in full swing. Our partners’ impact stories capture only a glimpse of the valuable work being done every day that is supported by United Way of Lancaster County.

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**EDUCATION:**

**P-3 PARTNERSHIP PATHWAYS**

**IMPACT STORY:** A MOTHER WAS TRYING TO ENTER THE WORKFORCE, BUT HER DAUGHTER HAD EXTREME SEPARATION ANXIETY AND COULD NOT HANDLE DAYCARE. VISITS WITH FIRST 10 FOCUSED ON HOW SHE COULD SUPPORT HER DAUGHTER’S DEVELOPMENT. DAUGHTER’S RISK LEVEL WENT FROM “VERY HIGH” TO “LOW RISK”

**PATH TO ONE GOOD JOB**

**IMPACT STORY:** WE’VE HAD THE PLEASURE OF FOLLOWING A CLIENT’S JOURNEY FROM SEEKING ASYLUM IN THE UNITED STATES, TO EARNING HER GED, TO ENROLLING IN AND GRADUATING FROM LPN TRAINING, TO HER WANTING TO GIVE BACK TO OTHERS.

**PLANT THE SEED OF LEARNING**

**IMPACT STORY:** WE’VE EXPANDED TO INCLUDE MORE SCHOOL DISTRICTS THROUGHOUT THE COUNTY. WE HAVE FAMILIES THAT ATTEND SESSIONS AT MULTIPLE LOCATIONS ACROSS THE COUNTY BECAUSE THEY ENJOY THE ENRICHING PLAYGROUP ATMOSPHERE.

**SAIL (SYSTEMS ALIGNED IN LEARNING)**

**IMPACT STORY:** ONE DAYCARE PROVIDER OPERATING OUT OF HER HOME, HAVING RECEIVED “BE READY ROVER” SERVICES SINCE FEBRUARY 2016, RECENTLY OPENED HER OWN DAYCARE CENTER IN THE COMMUNITY. A SAIL MENTOR HAS BEEN OFFERING RESOURCES, SUGGESTIONS, AND ENCOURAGEMENT FOR SEVERAL YEARS, AND HER DREAM OF OWNING HER OWN CENTER HAS FINALLY COME TRUE!

**FINANCIAL STABILITY | HEALTH | ACCESS TO SERVICES:**

**ELIZABETHTOWN AREA HUB**

**IMPACT STORY:** A NEW CLIENT STARTED A DEBT MANAGEMENT PLAN AT TABOR FINANCIAL IN ELIZABETHTOWN. SHE HAD DEBT ON 6 CREDIT CARDS TOTALING $28,000, HAVING DIFFICULTY PAYING $1,100/MONTH. TABOR BROUGHT HER PAYMENT TO A MANAGEABLE $700/MONTH, ALLOWING HER TO BE DEBT-FREE IN 4.5 YEARS.

**INTEGRATION SERVICES FOR NEW AMERICANS**

**IMPACT STORY:** AFTER STUDYING ENGLISH FOR 4 YEARS AND BUILDING THEIR MEDICAL SKILLS, A GROUP OF INTERNATIONAL HEALTHCARE PROFESSIONALS ENROLLED IN PENN STATE UNIVERSITY’S SECOND-DEGREE RN PROGRAM FOR THOSE WITH A DEGREE TO BECOME AN RN IN 9 MONTHS.

**LANC CO MYHOME**

**IMPACT STORY:** THROUGH OUR PARTNERSHIPS, WE OPENED A DAY SHELTER IN LANCASTER CITY WHERE WE HAVE NEEDED ONE FOR ALMOST A DECADE. IT HAS BEEN VERY SUCCESSFUL, AND INDIVIDUALS HAVE DEVELOPED A SENSE OF BELONGING AND COMMUNITY.

**NORTHERN LANCASTER HUB**

**IMPACT STORY:** A FAMILY CAME TO US SEEKING UTILITY ASSISTANCE - WE HELPED. LATER, THEY NEEDED TO OBTAIN SNAP BENEFITS - WE HELPED. WE REACHED OUT TO THEM, ENCOURAGING THEM TO NEGOTIATE WITH THEIR LANDLORD TO PAY MORE MONTHLY SO THEY ARE NOT EVICTED.

**TOGETHER INITIATIVE NETWORK**

**IMPACT STORY:** DURING THIS PANDEMIC, OUR GREATEST SUCCESS HAS BEEN KEEPING OUR FAMILIES FED, INCLUDING SCHOOL CHILDREN. THANKS TO THE GENEROSITY OF THE COMMUNITY, WE ARE RECEIVING 1,000 LBS. OF FOOD WEEKLY TO HELP ENSURE FAMILIES DO NOT GO HUNGRY.

**SOLANCO FAMILY LIFE NETWORK**

**IMPACT STORY:** THIS PAST YEAR, THE NETWORK ADDRESSED THE EMOTIONAL TOIL THAT THE VIRUS WAS HAVING ON THE COMMUNITY. THE NEWLY FORMED SOLANCO ALLIANCE WORKED IN CONJUNCTION WITH THE NETWORK AND SCHOOL SOCIAL WORKER TO IDENTIFY FAMILIES OR INDIVIDUALS HAVING EMOTIONAL ISSUES AND PROVIDE THEM WITH ASSESSMENTS AND COUNSELING.
THE 2020 PANDEMIC: RESPONDING TO EMERGING NEEDS WITH FLEXIBILITY AND FOCUS

HEALTH
• When in-person free meal programs were forced to close, we partnered with Central PA Food Bank, Meals on Wheels and the Office of Aging to assemble and deliver 5,000 emergency meal kits to seniors.
• Working with a coalition of organizations, we created a quarantine space for people experiencing homelessness who tested positive for the virus.
• Collective Impact partners shifted focus to provide information, support, referrals and testing for individuals and families.
• Drug and suicide prevention programs shifted to online programming.
• Expanded virtual counseling services helped with COVID-related stress and mental health concerns.
• We provided translation services to help non-English speakers understand COVID-19 guidelines.

FINANCIAL STABILITY
• Partnering with Lancaster County Community Foundation, we helped raise over $1 million to support non-profits helping those facing challenges including housing issues, food insecurity, and various emerging needs due to COVID-19.
• For the newly unemployed, we provided budget counseling.
• For job-seekers, we provided online instruction for micro-credential courses and virtual coaching.
• Our VITA services shifted from in-person free tax prep to drop-off service, preparing 9,488 returns and saving clients $3 million in fees.

EDUCATION
• For parents facing school closures and the need to teach their children at home, we shared online resources.
• For parents with young children at home, we provided virtual workshops to replace in-person activities.
• We supported caregivers with regular contact with family care providers to help navigate changing COVID guidelines.
• For operating child care providers, we assisted with access to food bank and personal protection equipment resources.
• Our mentors helped caregivers understand and apply for CARES Act relief funding.

MORE
• Lancaster Cares Grants created in conjunction with Lancaster County Community Foundation to support emerging needs across our community as part of the Lancaster Cares COVID-19 Response Fund.
• OneUnitedLancaster.com news site was created in response to the pandemic. The site aims to report the truth in Lancaster County and will continue reporting nonprofit and community news post-pandemic.

That’s our way in Lancaster County. That’s our way at United Way. And you are at the heart of it all.
2020: THE YEAR THAT CHANGED (ALMOST) EVERYTHING.
Plans. Systems and routines. Lives. Like everyone else, we had to change the way we approach our work. Because needs and priorities suddenly changed, too. Our purpose, however, remained and remains the same: to improve life for all in Lancaster County.

TAKING ACTION.
The pandemic struck quickly. So did its fallout. We had to be equally quick to respond — and our people and partners made it happen.

DRIVING FOCUS.
Even as the world changed, we stayed focused on health, education and financial stability — but we’ve adjusted to meet the shifting nature of those needs.

UNITING EFFORTS.
The collaborative nature of our work — currently 10 partnerships comprised of 75 non-profits working with more than 200 other local organizations including government entities, faith-based organizations, schools and businesses - allowed us to make the connections and form the coalitions needed to address the region’s most urgent challenges with efficiency and impact.

STREAMLINING SYSTEMS.
Early in the pandemic, we built OneUnitedLancaster.org — a one-stop portal for COVID-19 information and assistance — connecting people with the resources they needed, when they needed them most.

FIXING NOT JUST THE WHAT, BUT THE WHY.
In every case, we strive to deliver lasting improvements — to address not just the “what” of the need, but also the “why” of the circumstances: the systemic causes and systemic solutions.

TRANSFORMING THE CARING POWER OF LANCASTER COUNTY INTO BIG-PICTURE IMPACT.
Years of cultivating relationships with hundreds of organizations across the region has given us insight into specific situations as well as overall dynamics and trends.

This unique perspective allows us to understand the complexity of ongoing challenges in Lancaster County. As a result, we’re able to marshal forces, direct dollars and optimize volunteer hours to drive meaningful, big-picture change.

THAT’S OUR WAY.
TOCQUEVILLE SOCIETY

This group includes some of United Way of Lancaster County’s most longstanding and dedicated investors. Nationally, members collectively invest more than half a billion dollars in community transformation. Locally, our members contribute more than $500,000 to lasting positive change here in Lancaster County.

La Table Ronde
de Millions de Dollars
(Million Dollar Roundtable)
Elva B. Wilson*

Ordre d’ Egalite
($50,000-$74,999)
Donald & Susan Maier

Ordre de Liberte
($25,000-$49,999)
David R. & Tamela J. Fassnacht

Membres de la Societe
($10,000-$24,999)
William W. & Susan C. Adams
Robert F. & Laura L. Beard
Hans G. Bell
Jan & Tom Bergen
Dick & Barb Blakinger
Nevin & Kathleen Cooley
Susan & Jerry Eckert
Wendell L. Funk, MD
Mike & Kathy Granbois
Vic Grizzle
John K. Herr III & M. Diane Koken
S. Dale & Sadie High
Colette & James Hipolit
Donald & Boots Horn
David & Jean Hosler
Joanne M. Judge & Rick Oppenheimer
Tom & Sharon Kennedy
Stephen & Veronica Kepchar
Donna & Karl Kreiser
Walt & Fran Legenstein
Molly & Monty Milner
Ed & Michelle Monborne
James H. & Joan L. Moss
Roger & Grace Moyer
Stephen Murray & Anne Jackson
Mr. Terence O’Day
Joan & Wayne Paxton
Jason & Melissa Reiman
Beth & Dominic Rice
Rick & Jessica Rodgers
Mike & Andrea Shirk
James E. & Mary E. Shreiner
Stephen & Patricia Stockwell
Mr. James A. Stubbs
John & Amy Swanson
Kevin & Denise Walling
Paul W. & Judy S. Ware
Audrey Walker Warfield
George & Nancy Weaver
Eric & Kristin Wenger
Linda & Jeff Wright

*Deceased
The Legacy Society recognizes United Way of Lancaster County investors who have perpetuated their giving past their lifetimes. Their planned gifts represent their ongoing commitment and investment in the future — leaving a legacy of positive transformation in Lancaster County.

**Gifts Received**
Lawrence Arnold Trust  
Victor L. Baer Trust  
Mary L. Baer Trust  
Estate of George P. Bolbach  
Estate of Cora M. Burkhart  
Estate of Betty J. Cannon  
Estate of John C. Carter  
Estate of Dorothy R. Chapman  
Beatrice M. Clopp Trust  
Estate of Walter L. Connor  
Billy DiGilio  
Estate of Genevieve Diller  
Susan C. Eckert Fund  
Estate of Maude M. Eshelman  
Paul B. and Maude M. Eshelman Trust  
Paul B. Eshelman Trust  
Estate of Doris Flick  
Gladyss L. Good Trust  
Estate of Wyona R. Graver  
Estate of Dorothy Ann Haley  
Estate of Arthur K. & Florence M. Hammel  
Elmer E. & Virginia M. Hansel Trust  
Estate of Rodney W. Harnish  
Estate of James J. High  
In memory of J. Leroy & Pauline E. Hoeltzel  
Estate of Charles B. Hull III  
Estate of Edmund C. Johnson  
Estate of William G. Johnstone, Jr.  
Estate of Mary A. Kauffman  
John C. Kirchner Memorial Fund  
Estate of Robert E. Knoll  
Estate of Herman R. Kramm  
Estate of Helen E. Larson  
Gilda M. Markoski Fund  
Estate of Virginia M. Mehler  
Charles H. Miller Trust  
Margaret S. Moss  
Reuel R. Rupp and Mayanna E. Rupp Trust  
Mary Sachs Trust  
Estate of Verna A. Scott  
Estate of Helen A. Shaub  
Alvin W. Shenk Trust  
Sol J. Slotkin Trust  
Estate of Keith Spalding  
Estate of Lewis H. Wessinger  
Estate of George H. Wiest  
Elva Boyd Wilson Fund  
Estate of Helen M. Witmyer  
Deborah R. Gerlach  
John Gooding  
Kathy Pandelidis  
Granbois, Esq.  
Edward A. Hauck & Stefanie B. Valar  
Anita Hess  
Carol D. Hess  
Ken & Louise Hess  
David E. Hosler  
Suzette & Richard Kneedler  
Walt & Fran Legenstein  
Richard Haughton Livesey III  
Mrs. Mae F. Livesey  
Iris S. MacRae  
Joe & Anna Molony  
Ronald & Julie Myer  
James E. & Mary E. Shreiner  
Sue Suter  
Ann & Ron Vail  
Rick & Colleen Watson

Letters of Intent
Shaun Balani  
Scott & Kay Burky  
Dr. J. Frederick & Theodora M. Chairsell  
Gloria E. Degler  
Tony & Sherry Chivinski  
Robert J. & Janice A. Cook  
Susan & Jerry Eckert

There are a variety of ways to include United Way of Lancaster County in your will or estate plans. Popular vehicles include:

- Naming United Way of Lancaster County as beneficiary in your will.
- Making an outright gift of cash, appreciated stock or real estate.
- Naming United Way as the beneficiary of a retirement plan.
- Naming United Way as the beneficiary of an existing or new life insurance policy.
- Making a gift through a charitable gift annuity.

We invite you to consider making United Way a part of your legacy. To learn more, please contact Sara Yoskoski at 717-824-8127.

We apologize if we failed to honor anyone’s generous philanthropy. We will be working to update our Legacy Society.
Three simple numbers activate the powerful support network of our region.

Our 24-hour call center is the access point for people in need throughout this region. We’re committed to assisting each one of them with compassion and commitment, providing direct support or information that gets them to the help they need.

During the ongoing COVID-19 pandemic, 211 has been assisting people with eviction prevention, food access, and additional resources available from 600 agencies in the region.

211 also provides information and referrals for a full range of services, including:

- Child care
- After-school programs
- Food banks
- Elder care
- Basic needs (medical services, financial assistance, etc.)
- Health services
- Housing and homelessness

Phone: **211** or **855-567-5341**
Text: **Your zip code to 898211**
Database: Search for resources by visiting [www.pa211.org](http://www.pa211.org)
Over the past year, we’ve responded to more than 61,000 contacts to help people find resources in their area.

DIAL 2-1-1.
FIND HELP. GET CONNECTED.
LEADERSHIP SOCIETY

Kenneth Blessing
Bruce & Deana Blom
Matt Blyth
William Boben III
Robert & Reba Bolinger
John & Joanne Bowman
Frank & Kay Brady
Joseph T. Breneman II
David Breniser & Pamela Minnick
Bridy Family
Christopher R. Brown
Richard & Nancy Brown
Michael Brubaker
Scott Bruso
John Buckwalter
Whit Buckwalter
David Burdyn
Clayton E. Burke
Michael Burr
Collette Busser
Peter & Carol Caddock
Michael & Melanie Canfield
Doug Cassel
Linda Leffler Castagna
Jerry & Karen Chase
Tracey J. Ciesnolevicz
Joe Ciapanna
John & Elaine Coleman
Dixie D. College
Edward L. Conjar
Amy Costello
Matthew Cozzi
Jennifer Craighead Carey & Greg Carey
David Creighton
Bret & Pam Daniels
Michael & Kristin De Stefano
Steve & Patti Deck
D. Terry & Gloria E. Degler
Marc Dell
Srinivasa S. Devarkond
Vito DiCamillo MD
Melody C. Dillman
Robert & Abby Dodds
Ernie & Donna Doeschuk
Susanne & Frank Dombrowski
James J. Dougherty, III
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Cordell Ehrnstrom
Denise E. Elliott, Esq.
Maria DiStravolo Elliott
Charlotte L. Ellis
Tamara & Kurt Engel
John E. Estep
Gabriel A. Farias
Corey R. Faus
Susan Federowicz
Norma J. Ferdinand
Dallas & Sarah Young Fisher
Carolyn Flint
Ann & Ray Foley
Liz Ford
David & Jennifer Freedman
Jill & Michael Frey
Paul W. Frick
Darren & Katrina Fritz
Dorothy Gallagher
Kenneth Gebhard
Jeremy Ryan Geib
Giessenberger-Sable Family Fund
Henry H. Gibbel
Henry R. & Jolyn Gibbel
Tom Gibble
Michelle & Mike Gibbons
Michel & Karen Gibeault
Jill E. Gilbert
Cindy & Marty Glass
Kenneth M. Goddu
Lois A. Greenawalt
Cy & Deb Greenya
Jennifer Groff
Stanton W. Grube
Jeffrey F. Grundhoffer
Mr. & Mrs. Mark A. Hackenburg
Barbara Hall & Michael Frailey
Chuck & Mary Hansen
Cynthia Hart
Shaun M. Hart
Jill Ranck Hauck
Robert Haydock
Suzanne Haynes
Phil & Karen Heckert
Milton Heftt
Amy Heidel
Wes Heidel
Paul J. Heim
Dawn A. Helm
John & Frances Hillenbrand
Andrew Hinkle
Paul & Caroline Hoffer
Christina M. Hoffman
Bret C. Hoffmaster
Jennifer Hood
David & Barbara Hornberger
Kathy Lynn Home
Jeffrey & Alicia Horst
Phil & Pam Houseal
Michelle & Jace Ingham
Joseph J. Irwin
Richard L. Jackson
Alan Jacobs
Andrew & Kara Jones
Sugirtha D. Judd
Stuart & Veronica Juppenlatz
Dan & Rachel Jurman
John P. Kalafut
Mark Katakovic
Dr. Ann S. Keim
H.M. Kelley
Bill & Ellen Kepler
Peter & Annie Kerekgyarto
Kim, Juburn
Virginia Kirchner
Keith & Nicole Koger
William W. & Mary Ellen Kopetz
Robert M. & Hale A. Krasne
Robert Kreidler
Eric D. Krimmel
Robert C. Kringinger, MD
Mr. Daryl B. Krushinsky
James Ku
Adrienne K. Kuhngel
Holly Kutz
Albert Laird
Francisco Lamboy
Jay & Wendy Lance
Jennifer Lauver
Wendy N. Laverty
Deb & Darren Lechner
Marcia & Larry Lefever
Mark & Stephanie Legenstein
Mr. & Mrs. Anthony F. Legenstein
Kathy Leinbach
Benton Levingood
Bruce & Lynda Limpert
Pat & Jan Lipinsky
Jonathan & Kelly Litosky
Mark & Julia Livingston
H.S. Long
Mr. & Mrs. George A. Ludwig
Scott A. Lutz
Doris Lyons
Michael Lyons
Donna Lee Mackin
Mr. & Mrs. Anthony M. Macinanti
Ms. Joye Mahler
Beth Malkowski
Edward Maloney
James M. Manley
Mr. & Mrs. Arthur K. Mann
Mr. & Mrs. Paul Mattaini
James & Susan Maurer
Brandon McGaha
Teri R. McHale
Marian McKee
Susan McMullen
Julie McNamara
Mary Jo H. Medura
Elli & Jon Miller
Jeff & Gail Miller
Lynn A. Mills
Claude & Julie Minnick
Theresa A. Mongiovi
Cindi Moses
Brad Mowbray
Mr. & Mrs. Earl M. Myers
Mahendra Naidoo
Dr. Jeanne H. Neff
Todd T. Nein
Bob & Mimy Newcomer
Kaz Nichols-Wolfe
Randall & Tammy Ober
Cindy O’Neill
Trevor L. Orth
Jim & Maria Ostrowski
Victoria & Richard Paoletti
Megan Peters
Jennifer L. Pinney
Robert & Cheryl Poli
John J. Popielarski
Rick & Vanessa Rankin
K. Suzanne Ransom
Frances & Eric Rebert
Karen S. Reesser
Timothy Rhodes
The Riefenstahl’s
Dr. & Mrs. Bruce Rodenberger
Marchant & Ruel Rolle
Dr. & Mrs. Robert L. & Anna M. Roschel
Frank J. Rosol, Jr.
Anne M. Rutkowski
Caesar Juan Santiago
Joseph Savage
James & Sally Saxton
Bev & John Schantz
Matthew & Allison Schlegelmilch
Andrea & John Schmid
Jeanine & Jeff Schreiber

This list was created on June 30, 2020. We apologize if your name was omitted.
Hardworking help that makes a real difference - that’s our way.

For anyone in Lancaster County making $62,000 or less, VITA provides access to free tax preparation. That’s meaningful help when it’s needed most.

In 2020, we helped 10% of eligible Lancaster County residents. With more volunteers, we can make an even bigger impact. Learn more at vita.uwlanc.org/volunteer.

2020 Impact in Numbers

$2,590,000 Saved in Tax Prep Fees

$12,138,000 Total Refunds to Clients

Average Tax Refund $1,517

9,488 Total Tax Returns Prepared

*Page Symbol = 1,000 Returns

7,927 Before Shutdown

1,561 After Shutdown
The pandemic has created many challenges for VITA’s tax preparation process and how to serve our clients safely and successfully. There are several easy virtual tax preparation options to use from the convenience and safety of your home:

- **Prepare your own taxes for FREE at** FreeTaxPrepLancaster.org
  
  *(Do-It-Yourself)*

- **GetYourRefund.org**
  
  We have teamed up with GetYourRefund.org to help you file your taxes online with the assistance of IRS-certified volunteers. Go to FreeTaxPrepLancaster.org to begin the process.
  
  *(Virtual Tax Prep)*
The mission of Women United is to invest in the betterment of Lancaster County women. Member contributions are invested in programs and initiatives through an annual grant process. The 2019-20 Women United grants were focused on promoting financial stability through further education and increased financial empowerment.

Bethany Novis, Chair
Jen Lauver, Vice Chair

Members
Heather Ace
Susan C. Adams
Toni & John Black
Beth Bowers
Kay Burky
Linda L. Castagna
Gloria E. Degler
Susanne H. Dombrowski
Maria DiStravolo Elliott
Tamela J. Fassnacht
Susan Federowicz
Susan J. Garofola
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Amy L. Sahm
Angie Sargent
Allison E. Schlegelmilch
Michelle Schori
Stella Sexton
Sharon M. Sherban
Dr. Brenda J. Smoker
Ellen St. Cyr
Robin D. Stauffer
Patricia Stockwell
Ann Treier
Kevin & Denise Walling
Linda Wright

This list was created on June 30, 2020. We apologize for any omissions of members or step-up members. We also thank supporters who invested gifts under $1,000 in Women United’s mission.
Optimizing people power - that’s our way

Making the most of every effort is our specialty. If you have a notion to help, we have all the opportunities you need. The United Way of Lancaster County Volunteer Center is a one-stop source for volunteer service, connecting people and organizations with projects across Lancaster County.

Helping people is our way - and you are at the heart of it.
Get involved today at uwlanc.galaxydigital.com
MAKING OUR WAY, TOGETHER

Volunteers, donors, partners, and people of Lancaster County — all of you help to shape who and what we are, what we do, and how we do it. You are at the heart of our way.
CORPORATE AND EMPLOYEE GIFTS

Many thanks to the following companies and their generous employees, who supported the 2019-2020 campaign.

**Pillar Society ($100,000 and above)**
- Armstrong Flooring, Inc.
- Armstrong World Industries, Inc./Armstrong Foundation
- Exelon
- Fulton Financial Corporation/Fulton Bank
- The Hershey Company
- The High Companies*
- Penn Medicine Lancaster General Health
- UGI Utilities

**Tier 2 ($50,000 - $100,000)**
- Eurofins Lancaster Laboratories*
- Kellogg’s
- PACCAR Parts
- PNC Bank
- PPL Electric Utilities
- RKL*
- United Parcel Service

**Tier 3 ($25,000 - $50,000)**
- AHF Products
- Barber Snyder*
- Certified Carpet
- Donegal Mutual Insurance*
- Irex Corporation*
- Lititz Mutual Insurance Company*
- Murray
- Trust (formerly BB&T)
- Wegmans

**Tier 4 ($10,000 - $25,000)**
- Burns & McDonnell
- Comcast
- Eastern Alliance Insurance Group
- Electron Energy Corporation
- Enterprise Rent-A-Car
- Ephrata National Bank
- Graham Packaging Company
- M & T Bank
- McNees Wallace & Nurick
- Met-Ed / FirstEnergy
- Nationwide Mutual Insurance Company
- Packaging Corporation of America
- Pennsylvania State Employee Combined Appeal
- Rodgers & Associates
- Roehling Medical Lancaster
- Saxton & Stump LLP

**Tier 5 ($5,000 – $10,000)**
- Air Products
- Aroclor
- Community Action Partnership of Lancaster County
- County of Lancaster
- Conestoga Valley School District
- Costco
- Donnelley Financial Solutions
- Engle-Hambright & Davies
- FedEx
- First National Bank
- Giant Food Stores
- ITT Corporation
- Morgan Stanley
- Oak Tree Development Group, LLC
- Rhoads Energy Corporation
- Somat Company
- TriStar Staffing
- Warfel Construction Company
- Warwick School District
- Weis Markets
- Wellspan Ephrata Community Hospital
- Wesco
- WGAL 8

**Tier 6 ($1,000 - $5,000)**
- AAA Central Penn
- Alcon Manufacturing, Ltd
- AMETEK
- Armstrong Ceiling Plant
- Armstrong Floor Plant
- August Mack Environmental
- Beers & Hoffman, Ltd
- Berk-Tek
- Blakinger Thomas
- Brookfield Renewable
- Brown Schultz Sheridan & Fritz
- C. S. Davidson
- Capital Blue Cross
- Cargas Systems
- Cargill Cocoa & Chocolate
- Carpenter Technology Corporation
- Central Penn Food Bank
- Charter Homes & Neighborhoods
- City of Lancaster
- Cocalico School District
- Compass Real Estate, LLC
- Corman Kokosing Construction Co.
- DenTech
- Dutch Apple Dinner Theatre
- EMA Group
- Elizabethtown Child Care Center*
- Elizabethtown School District
- EnerSys
- Ephrata Area School District
- ETMCO
- Franklin & Marshall College
- Goodville Mutual Casualty Company
- Graham Capital Company
- Graham Engineering Corporation
- Harbor Compliance
- Harrisburg Area Community College - Lancaster Campus
- Hershey Entertainment & Resorts
- Highmark Blue Shield
- J. L. Clark
- Johnson & Johnson
- Lampeter Strasburg School District
- Lancaster Chamber
- Lancaster City Government
- Lancaster City Housing Authority
- Lancaster Theological Seminary
- Lancaster-Lebanon Intermediate Unit 13
- Larson Design Group, Inc.
- Lumsden Corporation
- Luthercare
- Manheim Central School District
- Manheim Township School District
- Marco’s Italian Restaurant
- Morgan Corporation
- New Holland Agriculture
- North Group Consultants
- Nxtbook Media
- Orstown Bank
- Penn State Health Milton S. Hershey Medical Center
- Penn State University
- Penske Truck Leasing Co
- Pfizer
- Phoenix Contact Inc.
- Quadrant Engineering Plastic Products
- Ranck Plumbing, Heating, & Air Conditioning
- Reist Popcorn Company
- RSS Associates
- S&T Bank
- SC Johnson
- Scantron
- Sheezt
- Spectra Energy / Enbridge
- Springwood Hospitality
- The Hess Agency
- Trout, Ebersole & Groff
- Trustmark, formerly CoreSource
- Tyson Foods
- UGI Energy Services
- UGI HVAC
- Univest Bank
- Weidenhammer Systems Corporation
- Westfield Insurance

*Those companies with a “*” symbol have submitted their Circle of Honor application this year. We acknowledge that due to Covid-19 many companies may have met the standards of the Circle of Honor but were unable to submit their applications. We apologize if your company was missed and we appreciate your willingness to go above and beyond for United Way of Lancaster County.

**Pre-K EITC Scholarship Contributors**
- Oak Tree Dev. Group
- BB&T, now Truist
- UHS of PA
- PPL Electric Utilities
- Rodgers & Associates
- UPMC Health

**Foundations**
- Brossman Foundation
- Ferree Foundation
- Gooding Group Foundation
- Lancaster County Community Foundation
- Norfolk Southern Foundation
- Reading Health System Foundation
- Rotary Club of Lancaster Foundation
- Steinman Foundation
HONORARIUM & MEMORIALS

In honor of these very special people:

In honor of Sue Suter, from: Ms. Susan E. Savage
In honor of Larry Boozer, from: Kellie & Kevin Stover
In honor of Donegal Insurance Group, from: Team One Adjusting Services, LLC
In honor of Tracie Burton, from: Kelly Perry

In memory of these very special people:

In memory of Barney McGrann, from: Joan Hermann
In memory of Paul C Haines, from: Tina Eichelberger
In memory of Judy Shenk, from: Sheila & Harry Winick
In memory of Jim Toole, from: Michael McGhee
In memory of Doug Hostetter, from: John & Anne Tennis
In memory of William Snyder, from: John & Anne Tennis
In memory of Jere Kenderdine, from: Paul & Saveria Freisher

STAFF / BOARD

STAFF
Alisha Engle - Housing Specialist
Audrey Lilley - Community Outreach Manager
Barbara Hall, Director - IT & IS
Barbara Zercher - Director, Resource Development
Benjamin Wesley - IT Intern
Cindi Moses - VP, Community Initiatives
Emily Ritchey - Community Initiatives Intern
Emily Schaeffer - Resource Development Administrative Assistant
Heather Hutsell - Administrative Assistant, Administration
Julie Kennedy - Lead Housing Specialist
Kate Anderson - Housing Specialist
Kevin Ressler - President & Chief Executive Officer
Kyle Gamble - Communications and Marketing Associate
Logan Vega - Database Assistant
Lorna Swinton - Information & Referral Specialist
Madeline Seiler - Director, Marketing & Communications
Maria Lapp - Accountant
MaryAnn Lugo-Rodriguez - Information & Referral Specialist
Michelle Ingham - Director, Financial Stability
Olivia Smucker - Marketing & Communications Intern
Patricia Espinosa-Vargas - 211 Quality Assurance Manager
Quentin Moore - Grants Manager
Sara Cannon - Housing Specialist
Sara Yoskoski - Director, Leadership Giving & Events
Steve O’Neill - VITA
Tamala Delgado - Information & Referral Specialist
Tim Stuhlbrecher - Editor, One United Lancaster
Toni Gainer - Director, 211
Tram Trinh - Database Administrator
Trish Houser - 211 Database Manager
Vince Cronin - Business Development Associate
Wendy Jarrett - VP, HR & Administration

BOARD:

OFFICERS
Chair of the Board - Don Maier Community Volunteer
Immediate Past Chair - Kathy Pandelidis, Granbois Saxton & Stump, LLC
Chair Elect and Vice Chair, Finance - Stephen Nieli, PNC Wealth Management
Vice Chair, Resource Development - Mike Frey, Ranck Plumbing, Heating and Air Conditioning
Vice Chair, Collective Impact - Janet Treer, The Treer Group
Vice Chair, Marketing & Communications - Kyle Grimes, WGAL-TV
Secretary - Robin Stauffer, High Companies

DIRECTORS
Deepa Balapur, Compass Real Estate, LLC
Dan Betancourt, Community First Fund
Brian Bliss, Solanco School District
Deborah Brandt, Fig Industries
Monika Chap, Fulton Bank
Tina Citro, WellSpan Health, Ephrata Hospital
Toni Donovan, Penn Medicine, Lancaster General Health
Ben Eison, Reliance Medical Billing Solutions, LLC.
Bob Gantz, RKL
Alisa Jones, Lancaster Health Center
Peter D. Kerekgyarto, Beers, & Hoffman Architecture
Dr. Sharee Livingston, OBGYN of Lancaster
Maureen Maley, Europhins
James Malfregeot, B&B now Truist
Willonda McCurdy, Brightside Opportunities Center
Lynn Mills, Waiz Group
Theresa Mongioli, Brubaker, Connaughton, Goss, Lucarelli, LLC
Rakesh Popli, Community Volunteer
Victor Ramos, Millersville University
Dr. Damaris Rau, School District of Lancaster
Beth Riley, Community Volunteer
Angie Sargent, Fulton Financial Corporation
Ted Sickler, LNP
Ismail Smith-Wade-El, LancCo MyHome
Jordan Steffy, Children Deserve a Chance Foundation/Attollo
J. Richard Thomas, Community Volunteer
Michael Truong, Truist

*List reflects staff when document was printed
*List reflects board members between July 1, 2019 and June 30, 2020.
With a reinvigorated focus on supporting and creating initiatives that produce lasting change, we envision an equitable Lancaster County where every individual has an opportunity to succeed, and the entire community thrives as a result.

**LEADING SYSTEMIC CHANGE**

*Thought leadership, collective impact & advocacy*

Our unique county-wide perspective and access to business, education, government, healthcare, and non-profit leaders — as well as generous community donors and dedicated volunteers — allow us to bring diverse people together to help solve complex problems that one group alone can’t fix.

**CONNECTING COMMUNITY RESOURCES**

*Expanded program offerings, volunteer engagement & donor base development*

As a backbone organization, our role is to provide our community partners with the tools and resources they need to achieve our shared goals. To do that, we can quickly coordinate people and resources to ensure that our partners are better prepared and equipped to help people in need of a hand up. We are invested in an innovative approach that empowers our community and develops the expertise needed for 21st century collaboration.

**PROMOTING PROFESSIONAL GROWTH**

*Training, community partnerships & operational excellence*

When we know better, we do better. United Way of Lancaster County is actively creating safe spaces for people to gather, challenge mindsets, and develop new ways of being and doing — skills and perspectives that can bring positive changes to organizations and our community.
### Statement of Financial Position

**Year ended June 30, 2019**

<table>
<thead>
<tr>
<th>Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets:</strong></td>
<td></td>
</tr>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$2,211,991</td>
</tr>
<tr>
<td>Pledges Receivable</td>
<td>$1,265,987</td>
</tr>
<tr>
<td>(less allowance for uncollectible pledges of $394,366)</td>
<td></td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>$38,400</td>
</tr>
<tr>
<td>Grants Receivable</td>
<td>$174,431</td>
</tr>
<tr>
<td>Investment Interest Receivable</td>
<td>$13,714</td>
</tr>
<tr>
<td>Prepaid Expenses/Other</td>
<td>$58,795</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>$3,763,318</td>
</tr>
<tr>
<td><strong>Other Assets:</strong></td>
<td></td>
</tr>
<tr>
<td>Security Deposit</td>
<td>$13,668</td>
</tr>
<tr>
<td>Receivables – Long Term</td>
<td>$0</td>
</tr>
<tr>
<td>Investments – Unrestricted</td>
<td>$3,469,335</td>
</tr>
<tr>
<td>Investments – Temporarily Restricted</td>
<td>$449,003</td>
</tr>
<tr>
<td>Investments – Permanently Restricted</td>
<td>$717,163</td>
</tr>
<tr>
<td><strong>Total Other Assets</strong></td>
<td>$4,200,166</td>
</tr>
<tr>
<td>Equipment, Net of Accumulated Depreciation</td>
<td>$186,514</td>
</tr>
<tr>
<td>Beneficial Interest in Perpetual Trust</td>
<td>$619,242</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$8,769,240</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Liabilities:</strong></td>
<td></td>
</tr>
<tr>
<td>Partnership Allocations Payable</td>
<td>$2,279,725</td>
</tr>
<tr>
<td>Accounts Payable, Trade</td>
<td>$161,770</td>
</tr>
<tr>
<td>Due to Designated Agencies</td>
<td>$248,541</td>
</tr>
<tr>
<td>Due to Other Organizations and Grantees</td>
<td>$517,294</td>
</tr>
<tr>
<td>Accrued Expenses</td>
<td>$48,461</td>
</tr>
<tr>
<td>Accrued Salaries and Wages</td>
<td>$67,783</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td>$3,323,574</td>
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<tr>
<td><strong>Long-term Liabilities:</strong></td>
<td></td>
</tr>
<tr>
<td>Pension Contribution Payable</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>$3,323,574</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Without Donor Restrictions</td>
<td>$2,519,745</td>
</tr>
<tr>
<td>With Donor Restrictions</td>
<td>$2,925,921</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>$5,445,666</td>
</tr>
</tbody>
</table>

| Total Liabilities and Net Assets | $8,769,240 |

A copy of the financial statement for the fiscal year ended June 30, 2019, audited by certified public accountants engaged by United Way of Lancaster County, is available by request.
The High companies are proud supporters of United Way of Lancaster County.

High and its co-workers share United Way’s vision of a world where all individuals and families achieve their human potential through education, income stability, and healthy lives. Each year, High conducts a corporate campaign to help United Way partners in the communities in which we live, work, and play. High co-workers have demonstrated their generosity by giving their time, talent, and financial support for the needs of vulnerable populations.

Thanks to High co-workers, United Way, and to all in our communities who help us Live United.