GREAT THINGS HAPPEN WHEN WE
LIVE UNITED®

United Way of Lancaster County Annual Report & Leadership Recognition

A marketing supplement to the Business Journal 2015 EDITION

Fulton Financial Corporation is proud to partner with the United Way in helping to make our communities better places to work and live. It’s a great opportunity to create a bright future for everyone and we are happy to take part together.

Fulton Bank, N.A. Member FDIC. Member of the Fulton Financial Family. Fulton Bank, N.A. is not affiliated with United Way.
COMMUNITY UNITED

VISION
We will be a key catalyst to improve lives.

MISSION
To build a stronger Lancaster County by mobilizing the caring power of our community.

BOLD GOALS BY 2025:
1. 100 percent of our children will enter kindergarten ready to learn.
2. 100 percent of students and adults will have post-secondary credentials.
3. Decrease individuals and families living in poverty by 50 percent.
4. 100 percent of individuals, children and families will have a medical home.

FROM FUNDING AGENCIES TO FOSTERING CHANGE

More than a decade ago, United Way of Lancaster County embarked on an exciting transformation from funding nonprofit agencies to fostering community change. Guided by leading national experts on social change, we began integrating our community assessment research, volunteer leadership and investment process to maximize the community impact of donors’ gifts.

- From this foundation, we created long-term, bold goals for performance. By 2025, imagine a Lancaster County where:
  1. 100 percent of children will enter kindergarten ready to learn.
  2. 100 percent of students and adults will have post-secondary credentials.
  3. Individuals and families living in poverty will be decreased by 50 percent.
  4. 100 percent of individuals, children and families will have a medical home.

- We convened — and will continue to host — educational summits for community leaders, philanthropists and area nonprofit organizations, bringing national experts to Lancaster County to foster new thinking and collaborative interaction.

- We moved to a three-year grant cycle, assuring grant recipients of a secure, longer term financial stream. Of course, this is subject to the amount of funds we have available to invest in subsequent years and ongoing performance from our grant recipients.

- We structured our grant review process to ensure that investments being made by donors across our communities are, likewise, being invested throughout Lancaster County.

- In late May, we awarded $2.8 million in grants to 17 Community Impact Partnerships composed of more than 100 different Community Impact Partners. These exciting groups of nonprofit organizations, schools, libraries, faith-based groups, government and businesses are all aligning their collective energies to make BOLD change happen by 2025.

United Way of Lancaster County is one of many philanthropic investors following this new model. A growing number of United Ways nationally, foundations, government programs and community investors are seeking to maximize their ability to truly impact complex community problems.

Read more at: www.UWLanc.org/StanfordReview

ULTIMATE COMMITMENT
Proud to GIVE
Proud to ADVOCATE
Proud to VOLUNTEER
Proud to LIVE UNITED

The Walz Group is proud to support the United Way and the thousands of donors and volunteers who are committed to improving life in Lancaster County. In addition, we thank our employees for the time and resources they give to charities and organizations in the community throughout the year.

Ultimate Commitment

717.392.8200 | www.whywalz.com

ULTIMATE ACCOUNTABILITY
THANK YOU FOR YOUR INTEREST IN YOUR UNITED WAY! We are delighted to partner with the Central Penn Business Journal to share this timely information with you.

BOLD change is happening across Lancaster County, and United Way is playing leading roles in helping great things happen. Foremost is our leadership in identifying and achieving the four, 10-year goals for BOLD community impact. Our continuing work here is four-fold:

1. Educating the entire community on the real and lasting results that can be achieved by working collectively and fostering new collaborations.
2. Helping raise the necessary funds from private, corporate, philanthropic and governmental resources to underwrite community-level impact.
3. Identifying strong Community Impact Partnerships in which to invest.
4. Supporting the Partnerships’ work and tracking community-wide progress toward attaining the four bold goals.

At the same time United Way continues to align with other community leaders on other initiatives.

• United Way continues to be a key driver of the 10-Year Plan to End Homelessness begun in 2008. Once rooted in our Financial Stability Solutions Council, this work has evolved into a coalition of 148 organizations, government entities and volunteers. The power of multiple partners teaming together on a common community goal has already been demonstrated by eliminating homelessness for veterans and leveraging a federal government investment of $2.5 million into its work.

• United Way is also involved in Hunger-Free Lancaster County as one of 15 organizations committed to eliminating food insecurity in our community by 2018. In so doing, Lancaster will be the first county in the United States to ensure that every resident has access to three healthy meals a day. Learn more at www.HungerFreeLancaster.org.

We invite you to join in this journey to a better Lancaster County. Stay informed. Ask questions. Become advocates for change. And invest your time and talents in making BOLD change happen across Lancaster County. Together, we can make a difference.

SINCERELY,

Michael Biggerstaff
Campaign Chair, United Way of Lancaster County
Chief Inspiration Officer, Nxtbook Media

WHAT AN HONOR IT IS TO BE INVITED TO BE THE VERY FIRST COMPANY TO CHAIR THE UNITED WAY CAMPAIGN! As innovators in marketing and communications, our Nxtbook Media team welcomes the opportunity to mark this break from tradition and chart new waters for United Way. Moreover, we welcome the opportunity to link our respected brand with one of the most well-known, respected brands in the country.

We think it’s a perfect alliance. Nxtbook Media has been named an Inc. 500 company and one of Central Pennsylvania’s Best Places to Work. We value out-of-the-box thinking, empowerment, results, team work, community, healthy living and healthy families.

That’s what United Way stands for, too. They understand that today’s Lancaster County has bigger, bolder issues than ever before...challenges that require bigger, bolder solutions. They’re inviting companies and individuals to think bigger and bolder. We believe we are the right organization at the right time to carry that message. Join us, won’t you, to make a difference in our community!

SINCERELY,

Michael Biggerstaff
Campaign Chair, United Way of Lancaster County
Chief Inspiration Officer, Nxtbook Media
2000

- Our board committed United Way to focus its energy and leadership on key community issues.
- A local Success by Six® initiative was chosen as our first focus area, addressing children’s issues relating to early care and education from birth through age 6.

2001

- In partnership with Lancaster Osteopathic Health Foundation, our Success by Six® work attracted the first of two grants totaling $750,000 from the Heinz Endowment.

2002

- The Interagency Council on the Homeless asked United Way to evaluate housing issues in the county.

2004

- We completed our housing study, our board intensified its leadership commitment by affirming its desire to focus on a particular need “until that need is reduced or completely eradicated by directing resources to its root cause,” and we formed a new Heading Home initiative to eradicate homelessness.
- We conducted one of our every-five-year Lancaster County Community Needs Assessments.

2007

- We created five Solution Councils to focus on homelessness, early care and education, lifelong learning, primary and preventive health care and safety net services.
- We expanded our focus to address issues relating to financial stability and added a Volunteer Income Tax Assistance (VITA) program to our work.

2008

- We introduced outcome measurements as part of United Way of Lancaster County’s investment process.

2009

- Our Heading Home initiative expanded to become the Lancaster Coalition to End Homelessness, an independent collaboration of nonprofit agencies, faith-based organizations, government and volunteers who created the 10-Year Plan to End Homelessness.
- We conducted one of our every-five-year Lancaster County Community Needs Assessments.

2010

- We were one of 10 United Ways to be awarded an education mobilization grant to work with the Harwood Institute for Public Innovation to begin a journey to engage the community and begin to execute the new business model of “collective impact.”
- We unified our two education-focused solution councils.

2013

- We consolidated and streamlined our Solution Councils into three focus areas: education, financial stability and health.
- We publicly released our new strategic direction:

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<tr>
<td>Collaborative facilitators</td>
<td>Empower and promote exceptional community engagement</td>
<td>More that is personally relevant to more individuals</td>
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<td>Stakeholders inspired to specific action</td>
<td>Drive impact through greater speed and consistency of execution</td>
<td>Stakeholders have a personal attachment to the effort and results</td>
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<tr>
<td>Trusted as effective, accountable, providing return on investment</td>
<td>Align for greater agility and effectiveness</td>
<td>Celebrate</td>
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- We incorporated Safety Net programs into the focus of education, financial stability and health solution councils.

2014

- We shifted from conducting Community Needs Assessments every five years to developing community-level indicators to track progress annually.
- We released our latest Community Needs Assessment, and our board unanimously adopted four bold, 10-year goals based on that assessment.

2015

- We invested $2.8 million in our first 17 Community Impact Partnerships.
COUNTYWIDE IMPACT

We have you covered, Lancaster County! Seventeen Community Impact Partnerships are making BOLD change happen across Lancaster County. From Columbia to Paradise and from Adamstown to Quarryville, tens of thousands of lives are being touched and improved, thanks to generous, caring investors in our community.

KEY
1. Community Wellness
2. Elizabethtown Area Family Hub
3. Impacting Generations
4. Integration Services for New Americans
5. Lancaster County Coalition to End Homelessness
6. Lancaster Medical Legal Partnership
7. Lancaster-South Connections
8. The Learning Lancaster Collaborative
9. Let’s Talk, Lancaster
10. Moving Forward
11. Pathways Out of Poverty
12. Pinwheel Partners
13. Plant the Seed of Learning
14. Reunify, Empower, Prevent
15. Systems Aligned in Learning (SAIL)
16. Solanco Family Life Network
17. Together Community Center

As we look forward to celebrating our 60th year in 2016, we reflect on the many partnerships with community organizations that we’ve garnered throughout the years. Barley Snyder promotes volunteerism and community involvement, and is proud to run an annual workplace campaign on behalf of the United Way of Lancaster County!

The Barley Snyder team is proud to support the United Way of Lancaster County

www.barley.com | @barleysnyder | Lancaster | York | Reading | Hanover | Malvern | Hunt Valley
COMMUNITY IMPACT PARTNERSHIPS

Thanks to the support of thousands of generous donors, United Way invested in these 17 bold, Community Impact Partnerships across Lancaster County. They represent more than 100 Community Impact Partners.

The following partnerships were chosen to receive three-year funding based on the strength of their proposals, the geographic regions and target populations being served and face-to-face interviews. (Partners are listed below but are subject to change.)

Community Wellness • SouthEast Lancaster Health Services • Community Services Group • Partnership for Public Health

The Community Wellness partnership removes barriers for community residents looking for a medical home by providing a single point of entry for medical, dental and behavioral health care. It also addresses public health concerns, assists patients with enrollment in health plans and connects them to support services.

Elizabethtown Area Family Hub • Elizabethtown Child Care Center • Community Cupboard of Elizabethtown • Elizabethtown Area School District • Elizabethtown Community Nursery School • Elizabethtown Public Library • Hope Within Community Health Center • Jewel David Ministries • Milanof-Schock Library • Power Packs Project • United Churches of the Elizabethtown Area • United Way’s Volunteer Income Tax Assistance (VITA) Program

The Elizabethtown Area Family Hub will provide low- and low-middle-income families with access to high-quality early childhood education; kindergarten readiness and transition; tax preparation services; food and clothing assistance; financial workshops; job training; and referrals to physical and behavioral health care services. Materials and support will be provided to increase literacy and help families apply for health insurance and financial assistance.

Impacting Generations • Presley Ridge • COBYs Family Services • School District of Lancaster • Susquehanna Valley Pregnancy Services

Impacting Generations work will support at-risk teen parents and their children through innovative services that focus on the educational attainment of parents and children.

Integration Services for New Americans • The Literacy Council of Lancaster-Lebanon • Church World Service • Franklin & Marshall College’s Ware Institute for Civic Engagement • Lancaster-Lebanon Intermediate Unit 13 • Lutheran Refugee Services • School District of Lancaster • SouthEast Lancaster Health Services

Integration Services for New Americans will operate as a hub at the Community School at Reynolds Middle School, serving as a one-stop shop for education, health and financial services for immigrants, refugees and all Lancaster County residents within the boundaries of the School District of Lancaster.

Lancaster County Coalition to End Homelessness • Lancaster General Health • City of Lancaster • Community Action Program of Lancaster County (CAP) • County of Lancaster • Tabor Community Services • The Lodge Life Services • United Way 2-1-1 • YWCA of Lancaster and 140 other partners

United Way dollars leveraged with Lancaster city and county homelessness funds will specifically address systemic barriers for individuals and families experiencing homelessness. These services include coordinated outreach and assessment (CHART), rapid re-housing locators and rental assistance. This partnership will operate as a cross-functional role connecting providers and systems together for broader impact on individuals and families experiencing homelessness.

Lancaster Medical Legal Partnership • MidPenn Legal Services • Care Connections, Lancaster General Health • Neighborhood Services • SouthEast Lancaster Health Services

The Lancaster Medical Legal Partnership will advance the financial stability and health of Lancaster County residents needing frequent health services by integrating civil legal aid and financial case management with an intensive, high-utilization health care treatment model.

Lancaster-South Connections • Boys & Girls Club • ASSETS Lancaster • Exit Lancaster • Lancaster City Alliance

Lancaster-South Connections will serve as the frontline connection for local families needing support, education and care to achieve success, working closely with Washington Elementary School.

Let’s Talk, Lancaster • Lancaster General Health • Community Action Program of Lancaster County (CAP) • Catholic Charities • Community Services Group • Compass Mark • Lancaster County Behavioral Health & Developmental Services • Lancaster Osteopathic Health Foundation • Lancaster Regional Medical Center • Mental Health America

Let’s Talk, Lancaster will provide opportunities for 3- to 4-year-old children.

GOAL 1
100% of our children will enter kindergarten ready to learn.

GOAL 2
100% of students and adults will have post-secondary credentials.

GOAL 3
Decrease individuals and families living in poverty by 50%.

GOAL 4
100% of individuals, children and families will have a medical home.
out of poverty.

families as they permanently chart their pathways and direction to low-income individuals and

This multi-functional alliance will provide guidance and expertise to ensure low-income families have access to quality early care, education and workforce development.

Let’s Talk, Lancaster will improve access and treatment for behavioral health care needs, especially for low-income and minority residents.

Moving Forward 🌏❤️
• Community Action Program of Lancaster County (CAP)
• MidPenn Legal Services
• New Choices Career Development
• PA CareerLink of Lancaster County

The work of Moving Forward will increase the safety of survivors of domestic violence by providing integrated emergency services, legal representation during the Protection from Abuse process and workforce training.

Pathways Out of Poverty 🌏❤️❤️
• Community Action Program of Lancaster County (CAP)
• Central Pennsylvania Food Bank/Hunger-Free Lancaster County
• Columbia Presbyterian Church
• Community Life Network
• First United Methodist Church
• Habitat for Humanity
• Lancaster County Council of Churches
• Millersville University
• Tabor Community Services
• Thaddeus Stevens College of Technology

This multi-functional alliance will provide guidance and direction to low-income individuals and families as they permanently chart their pathways out of poverty.

Pinwheel Partners 🌿❤️
• Lancaster Day Care Center
• Byrnes Health Education Center
• Community Action Program of Lancaster County (CAP)
• Elizabethtown Child Care Center
• Pressley Ridge
• Schreiber Pediatric Rehab Center
• Wee Care Day Center

Pinwheel Partners will share space, resources and expertise to ensure low-income families have access to quality early care, education and workforce development.

Plant the Seed of Learning 🌿
• Cocalico Education Foundation
• Conestoga Valley, Eastern Lancaster County, Ephrata Area, Lampeter-Strasburg, Lancaster, Manheim Township and Pequea Valley school districts
• Diamond Street Early Childhood Center
• Early Childhood Innovative Connections
• Ephrata Public Library
• Lancaster General Health
• Luthercare
• Power Packs Project
• WellSpan Ephrata Community Hospital

This Community Impact Partnership will engage, educate and empower parents of children from birth to age 2 to plant the seed of learning through supportive environments with meaningful activities.

Reunify, Empower, Prevent 🌿❤️❤️
• CASA of Lancaster County
• Bethany Christian Services
• Clare House
• Community Services Group
• Lancaster County Children and Youth Social Service Agency
• Lancaster County Coalition to End Homelessness
• Love INC
• Pressley Ridge
• Tabor Community Services

Reunify, Empower, Prevent will help children currently in or exiting foster care to reunify with their families in safe, permanent and stable homes.

Solanco Family Life Network 🌿❤️❤️
• New Hope Community Life Ministries
• COBYS Family Services
• Naaman Center
• Quarryville Library
• Solanco Neighborhood Ministries
• Solanco School District
• Solid Rock Youth Ministries
• Southern End Community Association (SECA)

Solanco Family Life Network will provide integrated early intervention by offering parenting and career planning skills and training, family counseling, tutoring, before- and after-school programs, nutritional support and help with budgeting and heating bills.

SAIL will increase the quality of home-based child care by taking a specially equipped van directly to these home-based businesses across the county, enabling them to offer many of the same educational resources as quality, center-based preschools.

Together Community Center 🌿❤️❤️
• The Factory Ministries
• Amish View Resorts
• Grace Point Church of Paradise
• Hildebrandt Learning Centers
• Pequea Valley School District
• Safe Families and Safe Families Plus
• Urban Outfitters
• Welsh Mountain Health Centers

Together Community Center will offer a breadth of services and workshops for the under-resourced in eastern Lancaster County, including transportation to and from the site; quality Pre-K Counts child care; teen and adult education and mentoring; and medical, dental and behavioral health services.
“We’ve gathered each sector of the community — the churches, the businesses, the school districts, the nonprofits, even those struggling with poverty — and said, ‘What can we do collectively to make our community a better place to live?’”
— Chuck Holt, Together Community Center Community Impact Partnership

Focused on all four bold goals, the Together Community Center in Gap offers a breadth of services. The center is an authentic community partnership that has been evolving and growing for years.
Housed in the old Paradise Elementary School, its gym is again reverberating with the sounds of bouncing basketballs and squeaky sneakers. Its rooms are once more alive with lives being changed.
In the center, this partnership is now providing mentoring programs, workshops on parenting, financial management and nutrition, United Way’s "Wheels to Work" and open doors for post-secondary credentials for the providers themselves.

“Getting ready for kindergarten is completely different than it was 15 years ago. We’ve aligned the spectrum of services it now takes to prepare children for school and are bringing these resources to home-based child care providers nurturing many of our at-risk children.”
— Jamie Reichenbach, Systems Aligned In Learning Community Impact Partnership

Systems Aligned In Learning (SAIL) is also addressing all four bold goals. With Luthercare for Kids as its lead agency, other Community Impact Partners are COBYS Family Services, Fizika Group, Lancaster County Council of Churches, the Library System of Lancaster County and Pennsylvania Early Learning Keys to Quality.

With the wind at their back, SAIL will increase the quality of child care for at-risk youngsters by taking a specially equipped van directly to home-based child care centers across the county. This will enable them to offer many of the same educational resources as quality, center-based preschools.

The van will also allow them to bring nutritional food to low-income families, help them find “Wheels to Work” and open doors for post-secondary credentials for the providers themselves.

“The way we’ve done things in the past won’t work. This new opportunity to work together and see all children as ‘our children’ and watch them succeed is the way to make Lancaster a better city.”
— Shayne Meadows, Lancaster-South Connections Community Impact Partnership

Lancaster-South Connections Community Impact Partnership will serve as the frontline connection for low-income families needing support, education and care. Working closely with Washington Elementary School in Lancaster City, this partnership will work to make sure children are ready for kindergarten, that families move out of poverty and that all have access to quality physical, dental and mental health care.

With Boys & Girls Club as its lead agency, other partners include ASSETS Lancaster, Exit Lancaster, Lancaster City Alliance, Lancaster Community Safety Coalition, Lancaster EMS (LEMSA), Lancaster Housing Opportunity Partnership (LHOP), The Mix at Arbor Place, School District of Lancaster and SouthEast Lancaster Health Services.

“Already there are success stories. And it’s the people themselves who are responsible, with the help of nonprofits, their neighbors, the business community and everyone out there who have come together to give them the pieces of the puzzle they need.”
— Dan Jurman, Pathways Out of Poverty Community Impact Partnership

Identifying the puzzle pieces, pinpointing barriers to success and leading the way is a multi-functional alliance led by Community Action Program of Lancaster County (CAP).

Other Community Impact Partners are Central Pennsylvania Food Bank/Hunger-Free Lancaster County, Columbia Presbyterian Church, Community Life Network, First United Methodist Church, Habitat for Humanity, Lancaster County Council of Churches, Millersville University, Tabor Community Services and Thaddeus Stevens College of Technology.

This partnership will provide guidance and direction to low-income individuals and families as they permanently chart their pathways out of poverty.

“This year our free VITA tax services returned $7.7 million to the families and individuals who needed it most.”
— Ezra Rothman, United Way’s Volunteer Income Tax Assistance

VITA provides free tax preparation services to individuals and families earning less than $50,000. In 2015, VITA infused financial stability into the lives of over 6,000 taxpayers.

All told, the hard work of 200 specially trained volunteers returned to those who needed it most $7.7 million in tax refunds. In addition, our VITA services saved these taxpayers $1.2 million in tax preparation fees. In 2016 these services will be further targeted and integrated into the work of the 17 new Community Impact Partnerships.
“It’s United Way’s free, confidential, non-emergency information and referral to community resources.”
— Toni Gainer, United Way’s 2-1-1 Information & Referral Service

Facing some of life’s most pressing challenges and not sure where to turn? Call 2-1-1. United Way 2-1-1 is a free, confidential source of information and referral to a variety of community resources.

Serving all of Lancaster County, this non-emergency help is available 24 hours a day, seven days a week. Last year, 2-1-1 connected 30,000 county residents with the help they needed. If you, a family member or a workmate need to get connected with the wealth of available help, call 2-1-1 or 855-501-6785, or visit www.UWLanc.org/211.

2-1-1 is also a great resource to connect with local organizations seeking donations and volunteers. It’s all part of United Way’s vital commitment to “Give Help and Get Help.”

Since 2007, United Way of Lancaster County’s Volunteer Income Tax Assistance (VITA) program has been putting hard-earned money back into the pockets of low- to moderate-income wage earners through tax refunds and tax credits. Services are offered at 19 different sites around Lancaster County.

To learn more, visit: www.UWLanc.org/VITA

Cost should never prevent you from getting medicines you or your family need. United Way is proud to bring prescription savings to everyone through the FamilyWize® Prescription Savings Card. Last year, FamilyWize saved Lancaster County families more than $160,000 at their local pharmacies.

We’ll help give you access to the medication, community support and information you need. There’s no registration required, and the FamilyWize card is accepted at more than 60,000 pharmacies. For more information, visit www.FamilyWize.org. You can also download the free FamilyWize app on your Android phone or iPhone.
United Way’s Volunteer Center is your one-stop source for information on a variety of opportunities for you to give back to your community. Whether you’re looking for ways that school students can get involved or seeking opportunities for your workforce team, group or organization, we have places around the county that need you. Be one of more than 15,000 United Way volunteers who give back to our community every year.

Download our Opportunities for Caring Guide: www.UWLanc.org/OpportunitiesForCaring

To learn more, visit www.UWLanc.org/VolunteerCenter, email Volunteer@UWLanc.org or call 717-824-8122.

Get Connected! It’s powered by United Way!

Does your organization need volunteers? We’d be happy to include your positions on our Volunteer Center website.

Visit www.UWLanc.org/GetConnected today!
INVEST UNITED

PILLAR SOCIETY

The Pillar Society salutes organizations that have contributed $100,000 or more through combined employee and corporate contributions.

- Alcoa Mill Products
- Armstrong Foundation
- Armstrong World Industries, Inc.
- Cargill Cocoa & Chocolate
- Fulton Financial Corporation/Fulton Bank
- The Hershey Company
- The High Companies
- Johnson & Johnson Consumer Products
- Kellogg Company
- Lancaster General Health
- LNP Media Group, Inc.
- Steinman Foundation
- New Holland North America
- PPL Electric Utilities
- RR Donnelley
- Susquehanna Bancshares, Inc./Susquehanna Bank

LABOR SUPPORT AWARDS

United Way is proud to have a longstanding partnership with organized labor. Working together, we ensure that working families have access to a wide range of vital community services.

AFSCME Local 1758
AFSCME Local 1896
AFSCME 2156
AFSCME Local 2421
AFSCME Local 2540
APSCUF – Millersville University
ATU Local 1241
BCTGM Local 374
BCTGM Local 387
BCTGM Local 464
CWA Local 13000
Firefighters Local 319
GMP Local 36
GMP Local 287
GMP Local 376
IAM Lodge 2367
IBEW Local 743
IBEW Local 1600
IBEW Local 1602
IBEW Local 1666
Mailhandlers Local 308
NALC Local 273
Plumbers & Pipefitters Local 520
Postal Workers Local 95
PSEA
PSSU Local 668*
Sheetsmetal Local 19
Teamsters Local 771
USW Local 285
USW Local 285 Unit 441*
USW Local 670*
USW Local 1035

*Indicates unions that also sponsored Loaned Labor Representatives for the 2014-2015 campaign.

LEGACY SOCIETY

The Legacy Society recognizes United Way of Lancaster County investors who have perpetuated their giving past their lifetimes. Their planned gifts “pay it forward,” leaving a legacy that will continue to improve lives across Lancaster County.

There are a variety of ways to include United Way in your will or estate plans. Some of the most popular include:
- Naming United Way of Lancaster County as a beneficiary in your will.
- Making an outright gift of cash, appreciated stock or real estate.
- Naming United Way as the beneficiary of a retirement plan.
- Naming United Way as the beneficiary of an existing or new life insurance policy.
- Naming United Way as beneficiary of a split interest gift.
- Making a gift through a charitable gift annuity.

We invite you to consider making United Way a part of your legacy. To learn more, please contact our gift planning department at 717-824-8131.

Gifts Received
Lawrence Arnold Trust
Victor L. Baer Trust
Estate of George B Bolbach
Estate of Cora M. Burkhart
Estate of Betty J. Cannon
Estate of John C. Carter
Estate of Dorothy R. Chapman
Beatrice M. Clopp Fund
Estate of Walter L. Connor
Estate of Genevieve Diller
Susan C. Eckert Fund
Estate of Maude M. Eshelman
Paul B. & Maude M. Eshelman Trust
Paul B. Eshelman Trust
Estate of Doris Flick
Gladys L. Good Trust
Estate of Wyona R. Graver
Estate of Dorothy Ann Haley
Estate of Arthur K. & Florence M. Hammel
Eimer E. & Virginia M. Hansell Trust
Estate of Rodney W. Harris
Estate of James J. High
In memory of J. Leney & Pauline E. Hoeltzel
Estate of Charles B. Hull III
Estate of Edmund C. Johnson
Estate of William G. Johnstone Jr.
Estate of Mary A. Kauffman
John C. Kirchner Memorial Fund
Estate of Robert E. Knoll
Estate of Herman R. Kramm
Estate of Helen E. Larson
Gilda M. Markoski Fund
Estate of Virginia M. Mehler
Margaret S. Moss
Reuel R. Rupp & Maajanna E. Rupp Trust
Mary Sachs Trust
Estate of Verna A. Scott
Estate of Helen A. Shaub
Alvin W. Shenk Trust
Sor J. Slotkin Trust
Estate of Keith Spalding
Estate of Lewis H. Wessinger
Eva Boyd Wilson
Estate of Helen M. Witmyer

Letters of Intent
Shaun Balani
Jay & Pam Bucher
Dr. J. Frederick & Theodora M. Chairsell
Tony & Sherry Chovinsky
Robert J. & Janice A. Cook
Sue & Jerry Eckert
Deborah R. Gerlach
Mary & John Goosling
Edward A. Hauck & Stefanie B. Valar
Anita Hess
Carol D. Hess
Ken & Louise Hess
David E. Hosler
Suzette & Richard Kneedler

CIRCLE OF HONOR

The Circle of Honor was established in 2011 to applaud the businesses that truly support the mission of United Way. Inclusion in the Circle of Honor recognizes the quality of a company’s workplace campaign, employee support of and participation in United Way activities and other non-monetary contributions. The businesses that receive this honor are the star supporters of United Way of Lancaster County and champions of the mission to GIVE, ADVOCATE, VOLUNTEER and LIVE UNITED.

Alcoa Mill Products
Armstrong World Industries, Inc.
August Mack Environmental, Inc.
Barley Snyder
Cargill Cocoa & Chocolate
Certified Carpet
Comcast Cable
Community Action Program of Lancaster County
Community Services of Organized Labor
Conestoga Valley School District
County of Lancaster
Donegal Insurance Group
Elizabethtown Child Care Center
Eurosins Lancaster Laboratories
Franklin & Marshall College
Fulton Bank
The Hershey Company
The High Companies
Irrex Corporation
ITT Engineered Valves, LLC
Johnson & Johnson Consumer Products
The Lancaster Chamber of Commerce & Industry
LCSWMA
Lancaster General Health

Lancaster Regional Medical Center & Heart of Lancaster Regional Medical Center
Literacy Council of Lancaster-Lebanon
Lltz Mutual Insurance Company
LNP Media Group, Inc.
McNees Wallace & Nurick LLC
McNeil Consumer Pharmaceuticals Co.
Morgan Stanley
Murray Securus
Pepperidge Farm
Precision Medical Products, Inc.
Reinsei Kurtz Leshier LLP
Rhoads Energy Corporation
RR Donnelley
School District of Lancaster
Schreiber Pediatric Rehab Center
SmilieBuilderz
SouthEast Lancaster Health Services
Stauffers of Kissel Hill
UGI Utilities, Inc.
United Parcel Service
United Way of Lancaster County
WGAL 8
Wohlsen Construction Company
Tocqueville Society members are among the United Way movement’s most longstanding and engaged partners. Nationally, members collectively invest more than half a billion dollars in community transformation. Locally, our members drive nearly $1 million into support of bold change here in Lancaster County.

In 2014, United Way of Lancaster County celebrated a decade of women’s inspired philanthropy. Since its formation, more than 100 members have banded together to invest more than $1 million into support of bold change here in Lancaster County.

WOMEN’S LEADERSHIP COUNCIL

In 2014, United Way of Lancaster County celebrated a decade of women’s inspired philanthropy. Since its formation, more than 100 members have banded together to invest more than $1 million and touch the lives of thousands of women and children.

EMERGING LEADERS SOCIETY

Are you or your partner 40 or younger? Are you making a household gift to United Way of $500 or more? If so, you’re automatically a member of our Emerging Leaders Society!

Members of our Emerging Leaders Society are recognized in our annual Leadership Giving salute. Members are also invited to our annual Leadership Giving reception. We hope you’ll consider becoming a part of this up-and-coming group of leadership investors.

La Table Ronde d’un Million de Dollars
$1,000,000 and above

Membres de la Société
$10,000 - $25,999

Ordre de Liberté
$25,000 - $49,999

Matthew & Lori Espe
David R. & Tamela J. Fassnacht
Roger & Grace Moyer
Judy & Roger Sandt
S. Dale & Sadie High
Colette & Jim Hipolit
Donald & Boots Horn
David & Jan Hosler
Joanne M. Judge & Rick Oppenheimer
Tom & Sharon Kennedy
Stephen & Veronica Kepchiar
Walt & Fran Lengenstein
Donald & Susan Maier
Tom & Allison Mangas
Mr. & Mrs. Charles F. Milner Jr.
Mrs. Milton K. Morgan, Jr.
Terence & Susan O’Day
Joan & Wayne Paxton
Marc & Carol Phillips
Doug & Laurie Rebert
Jason & Melissa Reiman
William J. & Selina A. Reuter
Joseph & Elizabeth Roda
Rick & Jessica Rodgers
Dr. Robert L. & Anna M. Roschel
Sue Savage & Fred Engle
Dave & Anne Marie Schulz
Steve & Susan Senkowski
Jeremy Shackleford
Mike & Andrea Shirk
James E. & Mary E. Shreiner
Ralph & Linda Simpson
Pete & Kit Slaugh
E. Follin Smith & Dr. John Gerdy
Stephen & Patricia Stockwell
Sue Suter
John Swanson
Marlin & Doris Thomas
Kevin & Denise Walling
Paul W. & Judy S. Ware
George & Nancy Weaver
Mr. & Mrs. Isaac H. Weaver
Mike & Sandy Wege

We apologize if we missed anyone.

Ordre de Liberté
$25,000 - $49,999

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Paul W. & Judy S. Ware
George & Nancy Weaver
Mr. & Mrs. Isaac H. Weaver
Mike & Sandy Wege

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Women’s Leaders Council Members:

Susan C. Adams
Susan Baldrige
Ann B. Barshinger
Beverly H. Breniser
Kay Burke
Susan G. Burlingame
Patricia K. Burnley
Jennifer L. Craighead
Gloria E. Degler
Susanne H. Dombrowski
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Tamela J. Fassnacht
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Susan J. Garofola
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Micheline S. Gibbons
Katherine Granbois
Karen F. Heinle
M. Louise Hess
Sadie Horst High
Wendy G. Jarrett
Dr. Ann S. Keim
M. Diane Koken
Joanne B. Ladley
Fran E. Legenstein
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Dr. Lynda Limpert
Michelle M. McCann
Pamela A. McDonald
Julie S. McNamara
Theresa Mongiovì
Grace E. Moyer
Kimberly Daly Nobbs
Bethany A. Novis
Joan K. Paxton
Dr. Carol Y. Phillips
Mary W. Renner
Barbara Hough Roda
Elizabeth Roda
Sheila W. Roseman
Joyce M. Saeger
Susan E. Savage
Susan M. Senkowski
Sharon M. Sherban
Deirdre W. Simmons
Linda A. Simpson
Robin D. Stauffer
Bevery R. Steinman
Patricia T. Stockwell
Eleanor H. Strayer
Sue Suter
Carol A. Szutowicz
Ann Treier
Alison B. van Harskamp
Ann Treier
Carol A. Szutowicz
Ann Treier

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Anonymous (3)
Mrs. Jennifer R. Aukamp
Brett P. Calabretta
Yolanda L. Colon
Steve Denlinger & Elizabeth Landis
Mr. Eric C. Dionysius
Mr. & Mrs. Cody M. Dombach
Eric E. Eckman
Keith C. Enochs
David & Jennifer Freedman
Rosemary O. Hartman
Ted & Trish Houser
Kirsten H. Johannsen-Martín
Christian Johnson
Jennifer Laudeman & Michael Laudeman

We apologize if we missed anyone.
Leadership Society investors lay the foundation to make great change happen at a leadership level. Choosing to partner with United Way, these community-minded investors demonstrate a level of commitment that sets an example for others. Together, these Leadership Society donors invested nearly $1.4 million to strengthen our community.

**DIAMOND LEADERS**

$7,500-$9,999

- Tom & Susan Baldridge
- Mrs. Bernice K. Gerhart
- James H. & Joan L. Ross
- John & Pam Stomer

**PLATINUM LEADERS**

$5,000-$7,499

- Mark & Stephanie Anderson
- Jan & Tom Bergen
- J. Robert & Nancy Hess
- Mr. Thomas Henry
- Frederick & Karen Heinle
- Josh & Catherine Hauser
- Ms. Susan Green
- Richard Gates
- Susan J. Garofola
- Robert & Shelly Garman
- Glenn Forman
- Mark & Patty Fitzgerald
- Doug & Nancy Fisher
- Jerry & Karen Chase
- Andy & Tracy Cutler
- Richard Gates
- Tom & Jennifer Goldbach
- Susan J. Garofola
- Mark & Patty Fitzgerald
- Glenn Forman
- Dorothy & Mark Nowak
- Kevin & Stacey Bums
- Doug & Tammy Byers
- Douglas & Karen Brey
- Chip & Rebecca Cargass
- Jerry & Karen Chase
- Sherry & Tony Chivinski
- Andy & Tracy Cutler
- Mr. Ricly L. Deamer
- Susan & Doug Engle
- Doug & Nancy Fischer
- Mark & Patty Fitzgerald
- Susann W. Goldbach
- Mr. And Mrs. Daniel R. Stolzer
- Alison & John van Harskamp
- Elizabeth Masciare-Walmer & Michael Walmer
- Philip R. Wengler & Steven T. Dinnocenti
- Michael Winters & Kristin West
- Lynn & Ed Wise Jr.
- Bruce & Helen Wolstenholon
- Linda J. Wright
- Brian & Linda Wunsch
- Stacey & Robert Youcis
- The Young Family
- Andrew J. Zoliska

**SILVER LEADERS**

$1,500-$2,499

- Dennis W. Adar
- Charlotte & Michael Anderson
- Anonymous (16)
- Deborah Joseph
- Joseph Barhoun
- Douglas & Tami Barton
- Carolyn J. Barlow
- Mr. Carl B. Bear
- Gregory Beaudoin
- Steve & Sue Becker
- Brenda J. Becker
- Bob & Emy Belser
- Susan & Elizabeth Belser
- Barbara A. Beyer
- Larry Bieber
- Ken & Marcia Biedermann
- Dan & Cindy Blakinger
- Dave & Linda Boomer
- Beth Y. Bowers
- Joseph G. Breiman II
- Brev Breiner
- Mr. & Mrs. Richard O. Brown
- Tim & Jennifer Bronner
- Kevin & Laura Burke
- John & Cappy Bush
- Peter & Bonnie Cawley
- Dan & Wendy Cawley
- Paul & Ellen Corr
- Margaret Costella & Russell Strickland
- Forest & Kelly Critiger
- Michael & Kelly DeBardine
- Mr. James DeRocco
- Steve & Patti Decker
- Michael & Lori DePorter
- Bill & Karen Doherty
- Rob & Abby Dodds
- Mr. David J. Donnelly
- Stephen & Eva Dussault
- Mr. James D. Douthon
- Mrs. Sharon T. Eckel
- Colette & Steve Evans
- Dave & Sandy Evans
- Todd & Rita Foster
- Adrienne & Amir Friedman
- Tim & Kristy Fried
- Sandy Garrison
- Thomas & Elizabeth Gates
- Bonnie Gloros
- Rick A. Graver
- Ms. Amy Gretz
- Jane & Hal Guelder
- Neil Guttman & Annalisa Cenelle
- Sharon & Brenton Hake
- Ms. Amanda K. Hastings
- Ms. Stephanie Haspel
- Dennis & Shirley Heisey
- Rick & Mary Heisey
- Pete & Rachel Higgins
- Steven Highreben
- Thomas Himmelsbach
- Yon & Nicole Hinkie
- Joe & Kristin Holson
- Melissa Hoffman
- Mr. & Mrs. John A. Hooper
- Mr. & Mrs. Daniel R. Stolzer
- Alison & John van Harskamp
- Elizabeth Masciare-Walmer & Michael Walmer
- Philip R. Wengler & Steven T. Dinnocenti
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- Linda J. Wright
- Brian & Linda Wunsch
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- Andrew J. Zoliska

**BRONZE LEADERS**

$2015

- Kimberly VanEseld Adams
- Anonymous (5)
- Dr. Philip Sayki
- Neelis & Sandy Behmer
- Anne L. & Robert K. Bowman
- Alan & Joann Brayman
- James & Janet Brown
- Kevin & Stacey Bums
- Doug & Tammy Byers
- Douglas & Karen Brey
- Chip & Rebecca Cargass
- Jerry & Karen Chase
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- Doug & Nancy Fischer
- Mark & Patty Fitzgerald
- Glenn Forman
- Bryan & Katrina Fritz
- David A. Fuge
- Robert & Shelly Garman
- Susan J. Garofola
- Richard Gates
- Tom & Jennifer Goldbach
- Ms. Susan Green
- Mr. Robert F. Good Jr.
- Joshua & Catherine Hauser
- Frederick & Karen Heiner
- Mr. Thomas Henry
- Jennifer & Nancy Hess
- Kenneth & Louise Hess
- Caroline & Paul Hoffer
- Arna John & Humphries
- Bjork Hufield
- Mr. Diego F. Isaza
- Ms. Nicole M. Johnson
- Ms. Amy Gretz
- Mr. Harry A. Groupen
- Mr. & Mrs. Charles Kereczman
- Kathy & Dan Krawitz
- Vicky & Al Kueck
- Andrew B. McCormick
- Keith & Maria McCutcheon
- Stephen & Mary McMamara
- William A. Metz, Jr.
- Pat & Steve Meyers
- Philip & Gretchen Miller
- Bob & Sherry Moore
- Paul & Jane Mueller
- Stephen Murray
- Curt & Kim Myers
- Krystyna & Peter Oleske
- Stephen T. & Laura S. Olin
- Brenda & Eric Olson
- Karen & Hunter Kennedy
- Andy & Keri Paladino
- Art & Marcia Pangburn
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- Scott P. Pellman
- Elizabeth A. & Robert Riley
- Craig & Dianna Rode
- Ms. Grace Rodriquez-Colon
- Lynn & Ed Wise, Jr.
- Michael & Eileen Snyder
- Bill & Laurie Stadler
- Mark & Andrea Stanley
- Mr. Eric R. Staufer & Carolyn S. Staufer
- Bob & Robin Staufer
- Mr. & Mrs. Daniel R. Stolzer
- Chester & Suzanne Szepanski
- Roger D. K. & Anna L. Thomas
- John & Susan Theroux
- Alison & John van Harskamp
- Elizabeth Masciare-Walmer & Michael Walmer
- Philip R. Wengler & Steven T. Dinnocenti
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**LEADERSHIP SOCIETY**

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Steven & Connie Buzzard
Christy Byerly
Mr. & Mrs. Edward A. Byrd
Budd & Connie Callman
ter Carolyn
Sanny Carlson
Mr. Dino J. Capers
Christopher & Meggan Cassel
James & Denise Cessell
Mrs. Hannah R. Chacon
Laura & Dave Chaffe
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Mr. & Mrs. Jerry L. Chadwick
Mr. & Mrs. Wayne L. Chadwick
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Mr. Kay Ellen Chadwick
Mr. & Mrs. John H. Chadwick
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Mr. Eddie H. Chace
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Mr. & Mrs. Edward A. Byrd
Budd & Connie Callman
### ASSETS

**CURRENT ASSETS:**
- Cash and Cash Equivalents ....................................................... $2,481,158
- Pledges Receivable .................................................................... 2,094,864
- (less allowance for uncollectible pledges of $275,000) 46,789
- Grants Receivable ........................................................................... 73,935
- Investment Interest Receivable......................................................... 12,718
- Prepaid Expenses/Other .............................................................. 53,378

**TOTAL CURRENT ASSETS ................................................................ 4,762,842**

**OTHER ASSETS:**
- Receivables - Long Term ................................................................. 15,208
- Investments - Unrestricted ............................................................. 2,092,204
- Investments - Temporarily Restricted ............................................. 1,920,534
- Investments - Permanently Restricted ............................................ 206,096
- Investment - Certificate of Participation ......................................... 224,192
- Cash Surrender Value of Life Insurance ........................................... 28,930

**TOTAL OTHER ASSETS .................................................................... 4,489,164**

**EQUIPMENT, NET OF ACCUMULATED DEPRECIATION ............................ 90,086**

**BENEFICIAL INTEREST IN PERPETUAL TRUST ........................................ 591,154**

**TOTAL ASSETS ............................................................................ $9,933,246**

### LIABILITIES

**CURRENT LIABILITIES:**
- Agency Allocations Payable................................................................. $3,105,281
- Accounts Payable - Trade ................................................................ 212,734
- Due to Designated Agencies ............................................................. 626,424
- Due to Other Organizations and Grantees ........................................ 174,887
- Deferred Revenue ........................................................................... 375
- Accrued Expenses ............................................................................ 49,419
- Accrued Salaries and Wages ............................................................ 58,900

**TOTAL CURRENT LIABILITIES ................................................................4,228,020**

**LONG-TERM LIABILITIES:**
- Pension Contribution Payable ........................................................... 284,912

**TOTAL LIABILITIES ........................................................................ 4,512,932**

**NET ASSETS**
- Unrestricted .................................................................................... 912,364
- Temporarily Restricted..................................................................... 3,679,770
- Permanently Restricted .................................................................. 828,180

**TOTAL NET ASSETS ........................................................................ 5,420,314**

**TOTAL LIABILITIES AND NET ASSETS .................................................... $9,933,246**

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A copy of the financial statement for the fiscal year ended June 30, 2014, audited by certified public accountants engaged by United Way of Lancaster County, is available upon request.

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**WHEN WE LIVE UNITED, WE CAN MAKE GREAT THINGS HAPPEN**

Whether we have big or small roles to play, by working together, we can improve the lives of every child and adult in need throughout Lancaster County.

The law firm of McNees Wallace & Nurick proudly supports collective impact and the Four Bold Goals of the United Way of Lancaster County to help build a stronger community, our community.
YOU CAN MAKE A DIFFERENCE

With your generous support of the United Way Community Impact Fund, you can ensure that our four BOLD goals are achieved. With your caring advocacy and volunteer spirit, we can all live in a community that’s happier, healthier and more productive than ever before. Your gift will improve lives.

Give Back. Win Big!
We salute Armstrong for its leadership donation to our 2015-16 prize giveaway. Give back, and you could win big: $1,000 a month for a year, thanks to the generosity of Armstrong World Industries.

UNITED WAY OF LANCASTER COUNTY
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City of Lancaster

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Theresa Mongioli, Esq.
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Community Volunteer

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Community Volunteer

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Angie Sargent
Fulton Financial Corporation

David Schultz
Armstrong World Industries

Andrea Shirk
Rock Lititz

J. Richard Thomas
Lancaster Mennonite High School

Janet Treer
The Treer Group

Beverly Wise
Susquehanna Bancshares, Inc.

WGAL is proud to support the bold goals of the United Way of Lancaster County and its impact on the Community.
The High companies are proud supporters of the United Way of Lancaster County.

High and its co-workers share the United Way vision of a world where all individuals and families achieve their human potential through education, income stability, and healthy lives. Each year, High conducts a three-month co-worker campaign to help United Way agencies in the communities in which High co-workers live, work, and play. Since 2010, our co-workers have demonstrated their generosity by contributing more than $1 million, and giving their time and talent to support outreach for health care programs, financial stability, education, and the needs of vulnerable populations.

Thanks to High co-workers, the United Way, and to all in our communities who help us Live United.